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Where more information than is possible to give under the headings is placed on file for buyers reference. The value of this department is inestimable. It is an index of the best business interests of the city, and stands for them and the city in reference libraries all over the country, as well as on the desks of progressive business men. It is accessible to everybody, and the logical place to look for specific information.

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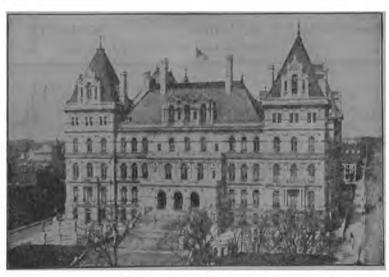
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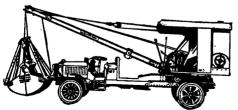
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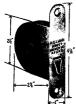
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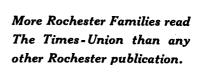
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ROCHESTER, N. Y.

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- 4. To increase public knowledge of what Directories contain; to study public needs and make Directories to supply them; to revise and standardize methods and classifications, so that what is wanted may be most easily found, and the Directory be made to serve its fullest use

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- To decline any advertisement which has a tendency to mislead or which does not conform to business integrity.
- To solicit subscriptions and advertising solely upon the merits of the publications.
- 7. To avoid misrepresentation by statement or inference regarding circulation, placing the test of reference publicity upon its accessibility to seekers, rather than on the number of copies sold.
- 8. To co-operate with approved organization and individuals engaged in creative advertising work.
 - 9. To avoid unfair competition.
- 10. To determine what is the highest and largest function of Directories in public service, and then to strive in every legitimate way to promote that function.

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