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HISTORY AND COMMERCE

— OF —

ROCHESTER.

"Who shall place a limit to the giant's unchained strength,
Or curb his swiftness in the forward race?"—BRYANT.

In his famous "Essay on Population," Thomas Robert Malthus, a clergyman of the Church of England, and later a professor of political economy, undertook to prove to the world that the cause of misery was due to the excessive growth of population. This, he declared, led to the pressure of numbers upon the means of subsistence. He demonstrated that the population kept growing in a geometrical ratio, while subsistence could only increase in an arithmetical ratio. According to Malthus, the condition of the people can only change from comparative ease to privation and want; as soon as they advance to welfare, they become thoughtless as to the future, and their increase in the numerical order noted will always keep them in poverty; and that, as a sequence, years of scarcity are certain to follow quickly upon the footsteps of years of plenty. That sophistry has been maintained by writers on economics, and doctrinaires for a long time, and the Malthusian theory, as it is called, is believed in to-day by many who seem to fear that the Creator of the Universe was not sufficiently far-seeing to make ample provision for the whole human family, now and hereafter.

It is safe to say, however, that this idea is not entertained to any extent here in Rochester, where the condition of the people improves with years, and the opportunities for advancement are constantly developing and expanding. The growth of material wealth in this city more than keeps pace with the rapid and remarkable increase in population. The general prosperity prevailing in the community is abundantly attested by the fact that Rochester has within its corporate limits more actual householders and more prospective owners than any city of the same size in the entire country. It is a CITY OF HOMES; and could there be better evidence of comfort and well-being? The deposits in the savings banks continue to augment in a most gratifying manner, and the reward of thrift and toil is apparent on every hand.

Rochester has made great strides in a quarter of a century. It shows a greater percentage of growth during the past twenty years than any city in the State, and there has been wonderful progress along all lines in this period. The number of inhabitants has increased 50,000 within a decade or so, while the aggregate value of property has grown enormously. As indicating the relative and comparative increase in population and wealth in the city of late years, the subjoined facts and figures will be found of interest:—Number of inhabitants in 1870, 62,386; in 1880, 88,363; in 1890, 133,896, and in 1892, 146,312; assessed valuation for the years below named:

	1888.	1889.	1890.	1891.
Real Estate	\$78,503,725.00	\$82,800,100.00	\$88,953,750.00	\$93,779,400.00
Personal Estate	4,108,000.00	5,397,150.00	5,937,950.00	6,177,450.00
Total	\$82,611,725.00	\$88,197,250.00	\$93,991,700.00	\$99,956,850.00



POST OFFICE.

In 1880 there were 1,100 manufacturing establishments in Rochester, now there are over 2,600, and many of these newer plants are huge concerns. In commercial activity, too, the growth and development have been almost correspondingly notable, and a number of big mercantile enterprises have had inception within a recent period, while financial interests have increased at an unprecedented rate. But it is perhaps in the splendid architectural achievements the most striking advance has been made of late. A complete revolution may be said to have taken place in the physical aspect of the city. The changes and improvements in the public thoroughfares, the induction of electric railway and electric street lighting, the thorough system of drainage and sewerage, the large additional supply of pure water, the improved fire extinguishing and salvage systems, the increased public and private attention to sanitation of

6 dwellings, outhouses and premises, factories, mills, shops and stores, all have been means and agencies to make a new city out of the old one. In truth, Rochester has been virtually transformed in a comparatively short space of time, and everything gives promise of still greater progress and development in each succeeding year. The fortunes of the inhabitants may fluctuate, men now prominent in affairs may sink into oblivion, and even families become extinct, but this progressive rise of this city is morally certain to continue. The causes of its prosperity are inscribed on the very face of the earth, and are as enduring as the foundation of the soil and source of the Genesee. And in view of what has been achieved in the past, why should there exist a doubt as to the grand destiny that awaits the beautiful city of flowers, or the mighty possibilities of the future?

Let an observing stranger visit Rochester, view its site and note its surroundings—including its vast tributary territory, with its ever-increasing volume of wealth pouring into the lap of the city—and he cannot fail to be impressed by what he sees around him of the potentiality of untold riches. Other cities and towns in the country round about will continue to grow and flourish, and others still shall spring up in the valley, on hill and shore, but Rochester is bound to maintain its pre-eminence. The prospects are such as are not surpassed, or scarcely equalled, by any other community on the continent. And all the advantages, natural and acquired, present here are being supplemented and utilized by the energy and enterprise and intelligence of our active business men. Earnestness is the watchword of the men of Rochester. All the ready and latent energies of its citizens, both of older and younger blood, have been aroused to intenser life and activity. The industries of the city and suburbs have been enlarging and extending through the constant increment of capital and commerce. Its wholesale and jobbing trade have been realizing unparalleled growth and expansion.

The suburban development now going on is marked, land values are steadily advancing, while the urban improvements are extensive, varied and notable. The new manufacturing enterprises and the extension of old plants—a process constantly going on—are rapidly adding to the population, through the demand for skilled workmen, and in providing employment for an army of young men and women. A mild climate, exemption from epidemic diseases, cheap living, unexcelled advantages of a primary, academic and collegiate education, the various schools devoted to science, art and technical instruction; the public libraries and the numerous other features of attraction this city presents are all exerting a powerful influence on the onward march of progress.

In a word, Rochester offers everything that is necessary to make a prosperous, happy and contented people. Here, if anywhere, man has learned to believe that next to faith in God, is faith in labor. He has realized the power and possibilities of "the giant's unchained strength," and can assert with the poet: "*Laborare est orare*,"—To labor is to pray. For is not labor the expression of the sum total of all the forces, physical, mental and moral, which are centered in man, and which result in production, conversion and distribution? Are not all wealth and riches the product of labor? to which man owes the discovery of the forces and laws of nature, and the invention of machinery, which enables him to utilize these forces, and even to subjugate the elements.

AN OUTLINE SKETCH OF THE FLOWER CITY.

9/17.3 Rochester, the capital of Monroe County, lies in an exceedingly rich agricultural region, upon a plateau on both banks of the Genesee river, and is 263 feet above the level of Lake Ontario, which is four miles north of the city, and with which it is in direct communication by river navigation. It is situated midway between those two greatest of natural attractions—Niagara Falls and the Thousand Islands—and is only twenty minutes distant from the most charming of summer resorts—Ontario Beach.

In area, Rochester is large enough to admit of a garden to every home, and there is no more delightful place of residence. The streets of the city are wide and well paved and lighted, and trees and flowering plants abundant. The corporate limits of Rochester embrace 10,947

acres, and its public parks contain 475 acres. The number of houses in the city is 33,000, and there is an entire absence of tenement-house life here. The population of the city is fast reaching toward the 160,000 notch, and the suburban population numbers 250,000. Its streets and drives are lined with magnificent trees, and the scenery all around is picturesque, romantic and beautiful. Lawns, gardens, grass-plots, shrubbery, foliage and flowers abound everywhere, save in the very heart of the business district, and the resident rejoices all summer long in the fresh breezes from Lake Ontario, perfume-laden by a thousand gardens and orchards. The three celebrated waterfalls are all within the city limits, and are known as the Upper, Middle and Lower Falls. From the Lower Falls where it discharges its waters into Lake Ontario, seven miles, the Genesee is navigable for lake craft of all classes, large numbers of which load at the city wharves for voyages to all parts of the East and West, as far as Montreal, *via* the Welland Canal and west to Duluth, *via* the same Canal, Lakes Erie, Huron, Michigan and Superior. Charlotte is Rochester's lake port, and an immense coal traffic centers there.

Numerous pleasure steamers run between the city and Charlotte, which, during the summer season, is a favorite resort for tourists and residents. Charlotte, which has a commodious harbor, has earned the name of the "Coney Island" of Western New York.

Taken all in all, there are few American cities possessing so many and varied attractions as Rochester. The Genesee river itself is a never-ending source of pleasure. It is spanned by numerous bridges, which connect the eastern and western sections of the city, and some of these are noteworthy structures. The most remarkable is that which carries Main Street on solid masonry across the foaming torrent, the bridge itself forming a splendid roadway, broad, smooth, provided with ample sidewalks, and built up on both sides for its entire length with tall and spacious mercantile establishments, the arches which constitute their foundation finding a support on the living rocks that form the river bed. A short distance above is the aqueduct of the Erie Canal, and still further south the Court Street bridge, from the center of which, looking north, says a local annalist, "the scene is not only picturesque, but pregnant with a quaintness more suggestive of some Old World city than an almost brand-new American municipality. The ponderous aqueduct that crosses the stream before you a few hundred feet down the river, which here makes a rapid descent along shelving rock, revives, by its solid stone masonry and graceful arches, recollections of old-time bridges over more classic rivers than the Genesee; and, when still, a little further down, the water disappears altogether under the Main Street bridge, the vision is suddenly arrested, a sense of surprise, such as a man might feel who walks in darkness against a blank wall, affects one, while the same general appearance of the structures that skirt or cross the river is such as to produce an impression of foreignness, enhanced by the towers and temples that rise yet further down." In all the United States there are but few more beautiful views than are visible from the Driving Park avenue bridge across the Genesee River in the northern part of the city. To the south are the high falls of the river and the thickly settled portions of the city. Looking northward is the smooth and navigable channel, with the high steep banks on either side, magnificent woods fringing the tops, and charming residences peeping out here and there. Looking down the river, Lake Ontario cannot be seen, owing to a sharp bend in the bank. Powers' Steel Tower in the center of the city, two and a half miles away, fills the distant view. The nearness of the bridge to the new park properties upon the bank of the river appreciate materially their value. Rochester presents in many respects the characteristics of a metropolis. Its population is cosmopolitan, and all races and creeds are represented in its inhabitants. Its streets extend over 240 miles, and it has sixty miles of electric street car lines. The city is abundantly lighted by gas and electricity. The water works capacity per day is 7,000,000 gallons. Rochester has thirty-five public schools, and sixteen parochial schools. The number of churches is eighty-nine. Rochester has the finest art gallery in the United States, and has some notable institutions devoted to science. The University of Rochester and its seminaries of learning have a national reputation for excellence. There are twelve railroads diverging from the city, and the transportation facilities by rail, river, lake and canal give direct and rapid communication with all parts of the American continent. Rochester is



POWERS' HOTEL,
POWERS' BLOCK,
ELWOOD BLOCK.

WILDER BUILDING.

GERMAN INSURANCE BUILDING.

WEST MAIN STREET, EAST FROM NORTH FITZHUGH.

nearer the coal fields of Pennsylvania than any other large northern city, and hence has cheaper fuel, and is located in the second most important agricultural county in the United States. The assessed value of the city is \$100,000,000. Situated at the head of navigation on the Genesee River, on the world-famous Erie Canal, a railroad center of great magnitude, the site of numberless factories, mills and workshops, with vast commercial and financial interests, full of the monuments of progress in the form of public and private edifices, such as few inland cities can boast; her residences, streets and environs lined and dotted with the palatial homes of the rich and the scarcely less inviting domiciles of her thrifty working masses, with an area of 11,000 acres, a population reaching upward of 150,000, and increasing at a phenomenal rate—Rochester ranks fourth in the list of cities of the Empire State, and is the handsomest, busiest, richest and most public-spirited and progressive city and community of equal extent and numbers between the Atlantic and Pacific. The great natural advantages of the location contributed immensely to the development of the place, and they are still extremely valuable, notwithstanding the general substitution of steam for water-power, and sails and the railway for the river and canal navigation, the stage coach, and the wagon train, the noisy Genesee continues to flow through the city, and its waters are utilized by means of races to propel the ponderous machinery of many of the big manufacturing plants. Most of the wild beauty is gone, and the romantic river has long been harnessed to serve the uses of man, but the Genesee will live in song and story in its association with the once astute and powerful Senecas, the struggles of the pioneers here, and the advance of civilization, in which it has proven one of the most useful factors, lending its rushing waters to manufacturers and its channel hence to Lake Ontario to commerce.

AN HISTORICAL RESUME.

A little more than a century ago the region around the falls of the Genesee was almost a *terra incognita* to the white man. Where now nearly half a million of people "move, live, and have their being" was a veritable wilderness, and the undisputed domain of the red man. It was an inviting spot when the first hardy adventurer from civilization cast his eyes upon the scene. Even the savage aborigine seems to have had a realizing sense of the grandeur of the scenery, the affluence of the soil and the advantages of the surroundings. There was, however, one serious drawback hereabouts as a place of settlement, the country adjacent to the lower river and Lake Ontario was a maze of almost impenetrable miasma breeding swamps. It was not, therefore, until 1788, that a few pioneers made an effort to settle at the falls. A treaty for cession of lands lying east of the river was effected with the Senecas, July 8th, of the year mentioned, Oliver Phelps acting as agent for the speculators. The Indians were jealous of white encroachments west of the Genesee, and it was only on his solemn agreement to erect a mill here for the convenience of both races that Phelps obtained their consent to sell for a nominal consideration a tract of land for a "mill-yard," which the surveyor (Maxwell) made sure should be sufficiently large for the purpose, making the river the east line, starting the south line near the present village of Avon, running west twelve miles, thence due north to the lake, thus taking in a goodly portion of the territory now comprised in Monroe County.

The first actual settler at the falls appears to have been one Ebenezer Allan, or Indian Allan, as he was called, who is described as a rough and turbulent fellow. He secured a hundred acres of land as a free gift, on condition that he should construct a mill thereon. Allan put up a primitive sawmill in 1789, and the same year erected a small gristmill. It was a shabby affair, 26 x 30 feet, built of heavy logs, provided with a single run of stone, quarried and prepared on the spot, and of sixty bushels capacity per day, though it seldom exceeded ten. At times of low water, in summer, the mill was idle, and in the rainy season the supply so greatly exceeded the demand, that no effort was made to utilize it at all. Nevertheless, poor and insignificant and half constructed as it was, Allan's mill was the only one on the Genesee, and the sole reliance of settlers and Indians in all that region, many coming from points twenty miles distant, with ox sleds, or on horseback, in a country destitute of roads, that their families might have

bread. Yet this unreliable pioneer gristmill, with its neighbor and predecessor, the still ruder sawmill, formed the germ of what afterward became for many years the most extensive milling plant on the continent. The old sawmill was in ruins in 1798, and the gristmill soon after passed out of existence, too. Old Ebenezer himself, the first white resident and first miller of Rochester, died among the Indians, in 1814, leaving behind him an unsavory reputation and three women—two white and one red—who claimed to be his widows.

The first crop on the site of the present city of Rochester was raised in 1798-99, by Jeremiah Olmstead. He removed to the ridge the next season, and later to Hanford's Landing, where he died in 1816. The first American vessel on the Genesee was built by Eli Granger in 1798. What was then known as the "Hundred-acre tract" of Sir William Pulteney, (now included in



DRIVING AVENUE BRIDGE AND GENESEE LOWER FALLS.

the city of Rochester) was purchased in 1802, for \$17.50 per acre, by Colonel Nathaniel Rochester, Colonel William Fitzhugh, and Major Charles Carroll. The first flood on the Genesee occurred in 1805. In 1807 Charles Hanford, who came from England, erected a block house on the land that now fronts Mill Street, and the same year a bear was killed on the spot where the present Court-house stands. A sawmill was built by Enos Stone on the east bank of the river, in 1809, and that year a law authorizing a bridge over the falls was enacted by the Legislature.

In 1810 Enos Stone erected the first frame house east of the river, and May 4th of the same year the first white native of the place—James S. Stone—was born therein. Up to and for a while subsequent to this time the settlement was variously known as Genesee Falls and Falls Town. This year Colonel Rochester had the "Hundred-acre tract" platted, and placed the lots on the market. In 1810 Isaac W. Stone opened the first tavern east of the river, near

the present intersection of South St. Paul and Ely Streets. The next year Benjamin, son of George H. Evans, first saw the light in his father's cabin where St. Mary's Hospital now stands, and was probably the first white child born in Rochester, west of the river. In 1812 Hamlet Scrantom built a log house where the magnificent Powers' Block is now located. This year was marked by the first celebration of American Independence, by the appointment of a postmaster (Abelard Reynolds), by the construction of the first bridge, the establishment of the first tailor-shop, the first blacksmith-shop, and a weekly mail to Canandaigua. The outbreak of the second war with Great Britain was a severe blow to the struggling settlement, which was twice threatened with devastation by Commodore Yeo, commanding a squadron of armed vessels on Lake Ontario. On the first occasion, in 1813, he was ordered elsewhere by Admiral Chauncey. On his return, in 1814, he was met at the mouth of the river by Colonel Isaac W. Stone, Captains F. Brown and E. Ely, with thirty-two citizens and an eighteen-pounder, who presented such a bold front and exercised such admirable strategy, that the enemy withdrew after an exchange of shots, which resulted in no loss to the defenders.

The first physician, Dr. Jonah Brown, arrived in 1813, and the first school in the place was opened the same year by Miss Huldah Strong. The first regular school-house, which was completed in May, 1814, was a one-story frame structure, 15 x 24 feet, and was for many years known as the "old red school-house." It stood on the site now occupied by Public School No. 1. The "old red mill" was built by Josiah Bissell and Harvey and Elisha Ely in 1815. During the year last named the first church society (Presbyterian) was organized, the first bookstore opened, the first stone dwelling erected, the first watchmaker started in business here, and a stage line to Canandaigua was established. The population at this time was but little over 300. With the close of the war, in 1816, the community began to show life, and the village on the Genesee assumed an appearance of general activity. A cotton-mill was started, several local improvements were made, and the *Weekly Gazette*, the first newspaper, was established. The first steamboat—the Ontario—began regular trips to the port, a stage line to Lewiston was started, and the first bakery in the place was opened by Jacob Howe. In 1817 the little town was incorporated under the name of Rochesterville, the population being about 1,000. Several mills and a number of shops and stores sprung up in the few years next succeeding, and the village was getting to have pretensions. The census taken in 1820 gave the number of inhabitants as 1502. The first term of the United States Court was held here the same year.

In 1821 the county of Monroe, carved from Ontario and Genesee, was organized, and Rochesterville was made the county seat. The first brick house in the town was built this year, Button's Canal aqueduct was constructed, and various industries had inception. The first jail and court-house were erected, and this year it was that the name Rochester was adopted. There were now a number of churches and several institutions in the place and some shipments by canal were being made. The Bank of Rochester was incorporated in 1824, and that year also saw the opening of the Erie Canal throughout its entire length. Governor Clinton, the father of the enterprise, passed through Rochester on a tour of inspection the following November, and received a grand ovation. Another illustrious visitor, General Lafayette, passed through this place in 1825, coming from the West by canal. About this time, the population being over 5,000, the question of a city charter began to be agitated. In 1826 the *Rochester Advertiser*, the pioneer daily, made its appearance; the first directory was published, the Franklin Institute was founded, and a permanent theatre was opened. The next year witnessed very material progress, and in 1828 the first grain elevator ever known was constructed by Warham Whitney for a Brown Street warehouse. The assessed valuation of real and personal property in Rochester in 1828 was \$1,767,315. Reynolds' Arcade was built that year. The Bank of Monroe was chartered in 1829; the Rochester Athenaeum, the Law Library and various other institutions were founded; the same year the Eagle Tavern was opened, and many business enterprises were started. The Rochester Canal and Railroad Company was incorporated in 1831, the Common Pleas Court organized, the Rochester Savings



EXCHANGE AND STATE STREETS, FROM CANAL BRIDGE.

Buffalo Library.

Bank chartered, and the first cargo of Ohio wheat received, via lake and canal. The Rochester & Tonawanda Railroad Company was chartered in 1832, and the Rochester & Carthage Railroad (a horse-car line) was completed the same year.

The City of Rochester was incorporated in 1834. June 2nd of that year a City Council and Board of Supervisors were elected, and a week from that date Jonathan Child was chosen as the first Mayor of the nascent city. At this time the assessed valuation of real and personal property amounted to \$2,553,211, and Rochester contained 1,300 dwellings and business houses, twelve churches, two banks, market-house, a museum, various schools and institutions, and numerous mills and factories.

The history of Rochester since has been marked by steady and substantial growth, and the record of this beautiful and flourishing city during the past half a century is one of which its citizens may well feel proud.

COL. NATHANIEL ROCHESTER.

The subject of this brief biographical sketch, and who gave its name to the city of Rochester, was born in Westmoreland County, Virginia, February 21st, 1752. In his youth he devoted himself to mercantile pursuits, but at the age of 20, when the struggle between the American colonies and Great Britain commenced, he at once became identified with the patriotic side. He attained prominence in military affairs and held important legislative offices. After the war Colonel Rochester again embarked in business, and was for some time interested in mercantile and manufacturing enterprises at Hagerstown, Md. In 1788, he married Sophia, daughter of Wm. Beatty of Maryland. Colonel Rochester's connection with this section dates as early as 1802, in which year he visited the Genesee, where he appears to have purchased six hundred acres of land, intending to remove here with his family. In 1804 he again visited the Genesee, when the "Hundred-acre lot," now included in the city, was obtained at \$17.50 per acre. In 1810 Colonel Rochester first became a resident of Western New York, at Dansville, where he lived five years, and erected a paper mill and various other manufacturing establishments. In 1815 he removed to a farm in Bloomfield. After remaining there three years, in 1818 he took up his residence at this place, which in the interim had received his name. In January, 1817, Colonel Rochester acted as secretary of the convention at Canandaigua, which urged the construction of the Erie Canal. During the succeeding years of his active life he was prominently identified with the growth and improvement of the town, and held many offices of public trust, serving twice as presidential elector, a member of the Assembly, etc., and was the first clerk of Monroe County.

In the spring of 1824 a law passed granting a charter for the "Bank of Rochester," when Col. Rochester was appointed one of the commissioners for taking subscriptions and apportioning the capital stock. He was elected president of that institution in June following. Advanced age and growing infirmities of body soon compelled him to retire from that position, and his relations with the affairs of Rochester from this period on were rather those of personal influence than personal activity. His opinions came with the experience of three-score and ten. His example was enforced by the tried morality of a long life and the higher sanctions of religious conduct and hope. His disinterested use of the property he had acquired afforded every facility for a thrifty and prosperous community. He sold the lots on terms the most liberal, and encouraged by his benefactions every plan of general utility. He died May 17th, 1831.

ROCHESTER'S BUSINESS INTERESTS.

The prosperity of the modern city is dependent more upon its manufactures than all other interests combined, and it is to the wise encouragement of these and the possession of extraordinary natural advantages for their development that Rochester owes its present pre-eminence



EAST MAIN STREET, LOOKING WEST.

among interior communities. At first her most important advantage was found in the practically unlimited water power supplied by the Genesee river—to this day an invaluable factor in her industrial development—but later came the Erie Canal and the railroad supplying her manufacturers, mechanics and artisans with abundant material, and carrying their finished products to every nook and corner of the continent. Beginning with milling, of which this is still a noted center, one after another new industries sprung up, until to-day few points can boast of a greater diversity or value of output, embracing almost the entire field of human effort, while in point of excellence the goods manufactured here are famed throughout the globe. Though the twenty-



SOLDIERS' MONUMENT.

first city in the Union in population, Rochester ranks among the first in extent and variety of industries. The number of factories, mills, productive plants, shops, and minor manufacturing concerns is not far from 2,700, all told now, and these furnish employment to upward of 40,000 people. The value of the manufactured products per annum is \$200,000,000, and the capital invested in manufacturing and wholesale trade amounts to \$35,000,000. The more important industries of this city are the manufacture of clothing, boots and shoes, woolen and cotton fabrics, beer, canned fruits and vegetables, burial caskets and funeral supplies, flour and other bread stuffs, furniture, interior fittings and decorations, boilers, engines, wood and metal



MAIN STREET, WEST FROM ST. PAUL.

Buffalo Libra.

working machinery, cars and car-wheels, architectural and iron bridge work, carriages, pianos agricultural implements, furnaces, stoves, safes, locks, hardware, headlights, signal lamps, conductors and other lamps, electrical apparatus, optical instruments and kindred articles, glassware, proprietary medicines, doors, sash, blinds, tobacco, cigars, confectionery, oils, paints, photographic supplies, furnishing goods, etc.

Rochester is the center of an extensive and rapidly expanding jobbing trade also, and the transactions in grain, provisions, coal, lumber, building material and the other staples reach enormous proportions annually. Nor do these vast and varied interests above noted include all the resources from which wealth is drawn, thanks to the conditions of soil and climate which makes this city the shipping-point for millions of dollars worth of choice fruit and ornamental trees, vines, plants, bulbs, flower and garden seed every year.

During recent years there has been a notable extension of the limits of the manufacturing district. East Rochester has become a thriving manufacturing section, with a number of large plants, and now, in order to meet a need for more room that is already felt, land in the west end of the city, which, until within a few years was strictly residence quarters, is to be made available for manufacturers, and in a way that is certain to attract general attention.

A few years ago the Rochester Chamber of Commerce, the representative commercial organization of the city, was presented by Mr. H. Seller McKee, a Pittsburgh gentleman interested in the material development of Rochester, with fifty acres of land at the west end of the city, the only conditions being that the whole tract should be offered as free manufacturing sites.

The gift was formally accepted, and preparations were made to carry out the terms of the proposition. A survey of the tract has been made and a map drawn, showing a complete terminal system now in process of construction, which will give that point ample and excellent transportation facilities. The land is high, dry and perfectly clear, and is in every way suitable for the establishment of the manufacturing plants.

EXCEPTIONAL OPPORTUNITIES FOR ESTABLISHING NEW ENTERPRISES.

With nine great railroads focusing on it, bringing every kind of raw material needed in manufacturing, and establishing quick and cheap transportation to the great centers of the East, West, North and South, Rochester's new manufacturing section has railroad facilities that cannot be duplicated in this country.

The offering of such a large tract of land is certain to draw general attention from manufacturers in all parts of the State, and, in fact, throughout the East. The man who has reasons for desiring a change in the location of his factory, will think twice after learning of the advantages in Rochester. The prosperity of hundreds of firms doing business in Rochester and the enormous increase during the past ten years in the number of the city's industries are speaking evidence that every condition here is favorable to manufacturing. But with her hundreds of factories and thousands of workmen Rochester has room for more. The following is a carefully prepared list of the industries that are needed and would prosper in Rochester:

Rolling mills, boiler works, car works, glass works, marble works, general foundry, manufactory of water-pipe, saleratus works, shirt and other collar factories.

The conditions in Rochester are especially favorable to the above-named industries. Iron and coal can be brought to Rochester from Pennsylvania at a lower rate than to any other great northern city. All the iron-working industries located in Rochester are in a thriving condition. The extensive bridge and car-wheel works here are notably prosperous. Salt is abundant in this vicinity, and is of superior quality; saleratus works could therefore be established here and operated with profit. Labor of all kinds is plenty, and no manufacturer need be hampered for lack of hands. There is an abundance of light labor in the city, and a manufacturer of clothing or similar products would experience no trouble in obtaining skilled and competent operators.

The Chamber of Commerce will carefully consider any communications from manufacturers that may be addressed to it. It is the object of this body to promote the industrial interests of the city, and any manufacturer desiring to avail himself of the inducements offered here will certainly receive the substantial aid and hearty co-operation of the Chamber of Commerce.

TRANSPORTATION FACILITIES.

Rochester enjoys distinct advantages in respect of communications with the outside world. The transportation facilities of this city for passengers and freight are unexcelled. Following is a list of the railroad and other shipping lines entering Rochester:—

The New York Central and Hudson River railroad, with its great four-track trunk line, numbers Rochester among its most important stations. Besides its main line, the city is entered by several important branches,—the Lockport and Niagara Falls, old road to Auburn and Syracuse, and Charlotte lines.

The New York, Lake Erie and Western railway enters the city from the south, by its Corning and Buffalo line, giving connections east, west and south.

Buffalo, Rochester and Pittsburgh railroad. This line opens up an important section of country to the south, including the great Pennsylvania coal and oil fields.

Western New York and Pennsylvania railroad. This line was built on the abandoned Genesee Valley canal bed, and reaches the Pennsylvania line with valuable connections east and west.



WILDER BUILDING.

The Avon, Geneseo and Mt. Morris railroad and the Genesee Valley railroad are leased to the Erie railway. They open up a rich section of the country to the south of Rochester.

Rochester and Honeoye Valley railroad. This line is now being built, and will be opened this year. It makes direct connections about ten miles south of the city with the Geneva and Buffalo branch of the Lehigh Valley railroad, which is nearly completed.

Another important line is one making direct connections with Hornellsville, on the southern border of the State. By the construction of only a few miles of road, and utilizing the Western New York and Pennsylvania, the distance to Rochester is shortened forty-two miles, and this city wins back a large trade diverted to Buffalo on the building of the Erie road.

The Delaware and Lackawanna road enters the city over the W. N. Y. & P. R. R.

All of the roads named have, as every one knows who has any acquaintance with the railway system of the country, connections or direct lines of their own, leading to every part of the Union, and the central situation of Rochester, together with its numerous lines of rail, enables its shippers to place their goods in any part of the country with the greatest despatch, and at the lowest rates.

In addition to the railroads named above, Rochester has several others devoted more especially to excursion business. These are the Glen Haven road and the "Bay Railroad," running each to a different point on Irondequoit Bay, the Rochester Electric Railway, running to Charlotte and Ontario Beach, and the Manitou Beach electric road, connecting at Charlotte with the city roads.

The Erie Canal, connecting the Great Lakes with tide water on the Atlantic coast, extends through the heart of the city, thus facilitating to the greatest extent the loading and unloading of merchandise at the doors of the warehouses.

The port of Charlotte is situated at the mouth of the Genesee river, only about seven miles from the heart of the city, and three lines of steam railway, besides electric cars and river boats give frequent communication. Of this port it is said by a government official report, that it has wider railroad communication than any other port on the lake, and also that it is the only port on the lake having direct communication with the principal bituminous coal mines. Sailing and steam vessels clear from this port for all the principal points on the chain of lakes, and a report issued by the Treasury Department shows that the business of the port for the year ending June 30th, 1891, was as follows:—imports, \$911,933; exports, \$884,249. The express companies doing business in Rochester are five in number, namely, the American, the United States, the National, Adams', and Wells, Fargo & Co.

FINANCIAL AND FIDUCIARY INSTITUTIONS.

Keeping pace with the growth and development of industry, trade and commerce, the financial interests of this city have increased enormously in a decade or two. Bank clearances in Rochester since the establishment of the clearing-house average about \$100,000,000 a year. The banking facilities are ample for all purposes, and the volume of transactions grows steadily. The banks of this city are all solid and substantial institutions, ably and wisely managed, and enjoy deservedly the fullest confidence of the business community. The officers, directors and stock-holders of these banks are all citizens of Rochester, men of broad views, large capital and great capacity, identified with the city's interests, and prepared at all times to contribute of their time, labor and means for her material advancement.

Subjoined is an alphabetical list of the local banks, with their capital and condition:—

Bank of Monroe—Hiram W. Sibley, President; Willis G. Mitchell, Cashier; capital, \$100,000; surplus, \$195,870; deposits, December, 1891, \$807,903; December, 1886, \$765,641.

Central Bank—Samuel Wilder, President; George Wilder, Cashier; capital, \$100,000; surplus, \$67,783; deposits, December, 1891, \$665,138; (commenced business July, 1888).

Commercial Bank—Chas. H. Babcock, President; Chas. F. Pond, Cashier; capital, \$200,000; surplus, \$143,478; deposits, December, 1891, \$890,897; December, 1886, \$669,576.



SOUTH CLINTON STREET, SOUTH FROM EAST MAIN.

Buffalo Library

HISTORY AND COMMERCE OF ROCHESTER.

Flour City National Bank—Henry B. Hathaway, President; Wm. Aug. Waters, Cashier; capital, \$300,000; surplus, \$386,206; deposits, December, 1891, \$1,559,874; December, 1886, \$1,339,297.

German American Bank—Frederick Cook, President; Frederic P. Allen, Cashier; capital, \$200,000; surplus, \$145,434; deposits, December, 1891, \$1,239,499; December, 1886, \$499,042.

Merchants' Bank—Charles J. Burke, President; William J. Ashley, Cashier; capital, \$100,000; surplus, \$188,033; deposits, December, 1891, \$1,181,473; December, 1886, \$716,164.

Powers' Bank—Daniel W. Powers, President; William C. Powers, Cashier; capital, \$100,000; surplus, \$25,257; deposits, December, 1891, \$394,934; (commenced business June, 1890).

Traders' National Bank—Simon L. Brewster, President; Henry C. Brewster, Cashier; capital, \$250,000; surplus, \$655,735; deposits, December, 1891, \$2,346,284; December, 1886, \$1,618,656.

Union Bank—William S. Kimball, President; A. E. Perkins, Cashier; capital, \$200,000; surplus, \$180,515; deposits, December, 1891, \$1,144,032; December, 1886, \$635,201.

Rochester Trust and Safe Deposit Company—J. Moreau Smith, President; Haywood Hawks, Secretary; capital, \$200,000; surplus, \$104,459.82; deposits, December, 1891, \$2,169,980.26.

East Side Savings Bank—M. Filon, President; P. B. Viele, Secretary; resources, \$2,465,755.07; surplus, \$178,775.87; deposits, January 1, 1892, \$2,279,479.20.

Mechanics' Savings Bank—Samuel Sloan, President; John H. Rochester, Secretary; resources, \$1,146,250; surplus, \$1,886,666.19; deposits, January 1, 1892, \$1,685,995.76.

Monroe County Savings Bank—James E. Booth, President; David Hoyt, Secretary and Treasurer; resources, \$8,635,170.29; surplus, \$1,382,629.79; deposits, January 1, 1892, \$7,229,298.21.

Rochester Savings Bank—M. F. Reynolds, President; Thomas H. Husbands, Secretary; resources, \$13,450,538.15; surplus, \$1,458,464.87; deposits, January 1, 1892, \$11,955,755.50.

The private banks are two in number—those of the Messrs. Corning and the Messrs. Amsden.

HISTORY AND COMMERCE OF ROCHESTER.

TRADERS NATIONAL BANK.

Nos. 100, 101, 102, 103 and 104 Powers Block.

Capital is the life blood of the industrial body. Upon its supply depend the vigor, the activity, the hopefulness and courage of the community. The close relation between banking and the productive industries need not be enlarged upon here; for it is mainly to such that Rochester owes its remarkable growth and progress during the last few decades. The development of our great manufacturing interests is due thereto. The financial institutions have been prime factors in contributing to the increase and expansion of industry, trade and commerce in this city; in which connection special mention should be made of the Traders National Bank. This is the strongest and stanchest institution of its kind in Rochester, and one of the most solid and substantial in the State. Its history covers a period of more than forty-one years, and its career has been marked by uninterrupted prosperity. It was organized as a State bank March 27, 1852, and reorganized under the national banking laws March 22, 1865. It has a capital of \$250,000.00, the surplus and undivided profits at close of business July 12, 1893, amounted to \$719,164.92, and the deposits reached the handsome sum of \$2,607,836.17. The resources of the bank are more than ample to meet any possible contingency and the "Traders National" has passed through the various periods of depression and stringency in the money market with credit unimpaired and stability and confidence unshaken. It is conducted on sound and conservative business principles, and its management is characterized by sagacity and ability, coupled with equitable and honorable methods. Its investments are judiciously placed, its connections are of the most desirable character, and, altogether, the affairs of the institution are in a highly gratifying condition. Semi-annual dividends of 5 per cent. were paid from 1863 to 1888, and for the past five years semi-annual dividends of 6 per cent. have been paid. A more representative body of citizens and business men than the officers and directors of the Traders' National Bank of Rochester it would not be easy to find at the head of any similar institution. They are Simon L. Brewster, president; Geo. C. Buell, vice-president; Henry C. Brewster, cashier; Chas. H. Palmer, assistant cashier, the directory being composed of Messrs. Simon L. Brewster, Geo. C. Buell, B. D. McAlpine, E. Ocumpaugh, Clinton Rogers, Rufus K. Dryer, Stephen Remington, Eli M. Upton, Henry C. Brewster. The president, Mr. Simon L. Brewster, has held that position for over thirty years and has been connected with the bank since its inception. Mr. Henry C. Brewster has been with the institution for thirty years and has been cashier since 1867, while Mr. Palmer's connection with the bank began about eighteen years ago. The banking offices, which are eligibly located in Powers' Block, Rooms Nos. 100-101-102-103 and 104, are spacious, handsomely appointed and splendidly equipped. All conveniences and facilities are provided, and an efficient clerical staff is employed. A general banking business is transacted, and the correspondents are the Hanover National Bank, New York, and the Importers and Traders National Bank of New York. Collections are made on all points, at lowest rates, and drafts and letters of credit, available in all parts of the globe, are sold. The Traders' National Bank is a member of the Rochester Clearing-House Association, of which its cashier, Mr. Henry C. Brewster, is president, and its standing in financial circles throughout the country is A1.



SIMON L. BREWSTER.

Buffalo Library

ROCHESTER SEWER PIPE COMPANY.

Otis & Gorsline, Proprietors, Manufacturers of Highly Vitrified Salt Glazed Sewer Pipe—New York City Office and Yard 138th Street and Third Avenue, Office No. 243 Powers Block.

The development of the industrial and commercial interests of Rochester render her now in every respect a metropolis of the first magnitude. Among her representative industries may be named that of the Rochester Sewer Pipe Company, conducted under the proprietorship of Messrs. Otis & Gorsline on Oak Street, with office as above. This firm are extensive manufacturers of highly vitrified salt-glazed sewer pipe, and built their works here in 1873. The plant covers four acres of ground, and embraces a brick and stone building, four stories high and 60 x 250 feet in dimensions, with large wings, and equipped with ten kilns, and the latest improved machinery for securing the perfection of finish and durability of their famous lines of pipe. The firm own thirty acres of clay at Chili, N. Y., on the Erie Canal; and special transportation facilities are provided at the works both by rail and water, thus insuring direct shipments to every section of the country. The best of materials are used in these works, specially selected for toughness, tensile strength and adaptation to the purposes required. The firm early gave the subject a thorough investigation, and have, as a result, with the extraordinary facilities at their command, produced a quality of sewer pipe unsurpassed as regards strength, tight connections, and low prices at which the largest contract orders can be filled. This pipe was awarded diplomas and medals by the American Institute at its exhibitions in 1878, '80, '82, '84, '86, '88 and '90; and is used and highly endorsed by the Department of Public Works, New York City; the N. Y. C. & H. R. Railroad Co., New York City; Superintendent of Streets, Charleston S. C.; Sewerage Commissioners, Winthrop, Mass.; Public Works, Norwalk, Conn.; Court of Burgesses, Wallingford, Conn.; the N. Y., N. H. & H. Railroad Co., New Haven, Conn.; the city of Yonkers, N. Y., and hundreds of others throughout New York and New England. The works give steady employment to one hundred skilled hands, and all orders receive prompt and perfect fulfillment. The proprietors, Messrs. Ira L. Otis and W. H. Gorsline, are accounted among Rochester's best-known citizens and representative business men. Mr. Otis is president of the Rochester Brick and Tile Co., while Mr. Gorsline is an extensive builder and contractor and is interested in several industrial enterprises.

THE LAWYER'S CO-OPERATIVE PUBLISHING COMPANY.

Nos. 28-38 North St. Paul Street.

This company is internationally famous as publishers of U. S. Supreme Court Reports, various useful text books, and digests and reports of the most standard character. The company was incorporated in 1882, under the laws of the State of New York, with ample capital which has since been enlarged to \$300,000, and is officered as follows, viz: James E. Briggs, president; Geo. W. Weaver, secretary; Wm. H. Briggs, treasurer. The above-named Messrs. Briggs, with Ernest Hitchcock started this enterprise in the village of Newark, Wayne Co., N. Y., as an experimental answer to the conundrum: "Why should standard reports sell for \$3. to \$10. a volume and fiction for 25 cents?" The experiment proved a success from the outset. Various reasons were found for the above condition of things. Among them were heavy royalties, vested interests, and a limited and uncertain market. Could a certain large sale be assured, a low price with best work was possible. To this end the gentlemen composing this company bent their energies. They found the field ripe for an advance in this direction. From a beginning of prospective success, the energy and push of the managers quickly placed an entirely new industry upon a basis firm and permanent. They held the business tiller with so steady a grasp as to not only steer the young ship into still waters, but have covered it with the iron plates of certainty and success. Their system of being the agent of the profession to make its books—make them right—and at just enough above cost to run the business, brought unprecedented sales and practically revolutionized the law-publishing trade and success was assured. Their business grew rapidly, and in 1885 they removed to Rochester. Since 1891 they have occupied spacious and well-equipped quarters in the Cox Building, where they give steady employment to fifty skilled people, besides the printers. Their publications embrace "U. S. Supreme Court Reports, current and digest;" "New York Common Law Reports and Digest;" "New York Chancery Reports and Digest;" "Analytical Index of Federal Citations," complete reports of courts of last resort in New England States from September 1885 to October 1, 1888; also, same for New York, New Jersey, Pennsylvania, Delaware, Maryland, District of Columbia, Michigan, Ohio, Indiana, Illinois and Missouri; the "Lawyer's Reports Annotated, and General Digests," semi-monthly and annual. They also publish or sell "New York Court of Appeals Reports" and all valuable text-books on civil and criminal law, admiralty, bankruptcy, commercial law, constitutional law, contracts, corporations, divorce, patents, equity, evidence, insanity, insurance, wills, railroads, parliamentary law, mortgages, medical jurisprudence, etc., etc.; besides American reprints of English reports, American law periodicals, and works of eminent authors. The company have ably and completely covered the field, and their catalogue should be in the hands of every attorney in the land. Their publications are in use by the entire Bar of the country and are largely exported to foreign countries. Branch offices are operated at Nos. 177 Broadway, New York; 10 Tremont Street, Boston; and Lakeside Building, Chicago; and sales are made to dealers and direct to attorneys through agents. The management is thoroughly alive to the needs of the profession, and the company is recognized on all sides as taking the lead in its special field of usefulness.

LEWIS C. LEIST.

Leaf Tobacco—No. 90 E. Main Street.

Eminently qualified as a jobber and broker in leaf tobacco, by virtue of his intimate acquaintance with all the details of its growth and curing, Mr. Lewis C. Leist has won for himself a wide recognition and patronage. He handles cigar leaf exclusively, of both foreign and domestic growth, and has been established in the business here since July 1, 1881. He is prominent in trade circles as an agent for John Bland & Co., packers, of Elmira and New York, N. Y., whose tobacco farms in Chemung Co., N. Y., and Bradford Co., Pa., are the largest in the United States; while he handles all grades and kinds of cigar leaf, and is in a position to conduct all operations under the most favorable auspices and upon the largest scale. The trade is supplied with the choicest leaf in quantities to suit at the shortest possible notice, and on terms which are rarely, if ever, duplicated elsewhere. The trade of the house is large, first-class and influential throughout the United States, and is annually increasing in volume and importance under enterprising and reliable management. Mr. Leist is a native of Lexington, and was trained from childhood in the city of Cincinnati. He was deputy collector of internal revenue for six years, serving under three different collectors. He is still in the active prime of life, and of excellent repute and standing in financial and social circles.

ROCHESTER LEAD WORKS.

Dealers in Pig Lead, Pig Tin, Antimony, Etc.; Manufacturers of Lead Pipe, Block Tin Pipe, Tin Lined Lead Pipe, Sheet Lead, Fine Solder, Babbitt Metal.—Nos. 77 and 79 N. Water Street.

The great representative concern in its line in this city is the Rochester Lead Works. These works are famous for the production of lead pipe, block tin pipe, tin lined lead pipe, sheet lead, fine solder and Babbitt metal; and for the sale of pig lead, pig tin, antimony, etc. The capacity of the works, the industrial forces employed, and the high standard of quality maintained in its output, all characterize it as one of the leading concerns of its kind in America, and one whose superior products are in universal demand by the trade and consumers wherever once introduced. The business was established in 1884, and has been conducted with signal ability and steadily increasing success down to the present time. The premises embrace three floors, 36 x 100 feet each, supplied with both steam and water power, and a large force of skilled and expert workmen are employed therein. The works turn out all standard sizes of lead pipe, both the material and workmanship being subjected to the closest inspection and guaranteed. The product is in heavy and increasing demand throughout the States of New York and Pennsylvania, and the largest orders are filled promptly on terms as low as consistent with quality. Both members of the firm are natives of the Empire State, and are experienced in their line of business, and stand deservedly in the front rank of Rochester's industrial representatives.

THE POWERS' HOTEL.

Buck & Sanger, Proprietors—Main and Fitzhugh Streets.

Buffalo Libr

This magnificent hotel was thrown open to the public on the 1st of May, 1883, and early proved a magnet to the best people in the land. Under the constant management of Messrs. Buck & Sanger, the proprietors from that date to the present, its success has been unprecedented in the history of hotel enterprises in this section of the country. It is eligibly located, directly central to the best business houses, convenient of access from railway depots, and all parts of the city, and is the house above all others for the fastidious tourist, the commercial traveler and the transient guest. The building is constructed of iron and pressed brick, rising to a height of seven stories, and is thoroughly fire-proof. There is an entrance from each street, leading into the rotunda, 60 x 80 feet in size, where the large main stairway is shown, constructed of marble and iron, and eight feet in width. All stairways are built of the same materials, while the ground floor is laid with solid marble, and in the center of the building is a court, 50 x 60 feet, extending to the roof. There are elegant and cosy reading and writing rooms opening out of the office, together with a barber shop and Turkish bathrooms, a finely-stocked bar, a billiard room with six tables, and a solid marble lavatory in the basement. On the second floor are five public parlors, luxuriously furnished; three dining-rooms, one seating 300 and another 100 guests; together with the kitchen, bakery, pastry and carving rooms, pantry, etc.; while the five upper floors contain 231 rooms for guests, each floor having six suites of parlor, bedroom and bath, all furnished regardless of cost, and second to none in the country. The house is thoroughly attractive throughout, richly furnished, artistically decorated, and fitted with all modern improvements, including two elevators, an electric light plant, electric bells, steam-heat, and everything in any way conducive to the welfare and comfort of guests. The house is conducted on the American plan, with rates at \$4.00 and upward per day. Its cuisine is justly renowned. The culinary department is in the hands of expert caterers, and a staff of skilled assistants, who successfully meet the demands of the elaborate bills of fare for which this house is so widely noted. The wine cellars contain one of the largest and choicest assortments of fine wines and liquors in the city. As to size, fire-proof qualities, sanitary conditions, sunlight and ventilation, the Powers' Hotel has no superior and few equals on the continent. The proprietors, Messrs. George A. Buck and William H. Sanger, are experienced hotel men, and were at the head of the Woodruff House at Watertown, N. Y., for ten years; then at the Osborne House in this city four years previous to taking control of this hotel. Mr. Buck is a native of Ogdensburgh, N. Y., while Mr. Sanger is a Boston man by birth; and both are members of the State Hotel Men's Association.

THE GRAVES ELEVATOR COMPANY.

Elevators—Main Office and Works, Center and Frank Streets.

The use of elevators has become so universal that the best inventive talent and mechanical skill have been utilized in their production; yet among the various manufacturers it is well to pause and endeavor to weigh the comparative merits of the products and select upon a critical basis of merit. There is a house in this city that has achieved a solid reputation for the superiority of their elevators, and fully live up to it. This is the Graves Elevator Company, who are extensive manufacturers of hydraulic passenger and freight, electric passenger and freight, patent steel screw belt passenger and freight, patent spur gear freight, hand and sidewalk elevators; and operate branch offices at Nos. 92 Liberty Street, New York; 53 State Street, Boston; Hodge Building, Detroit; Inman Building, Atlanta, Ga.; and Cleveland, O. Founded upon a substantial basis of skill, energy and integrity, this business has had a remarkable growth, and is one of the best illustrations of industrial progress in the State. The honored founder, Mr. L. S. Graves, was born in Middlesex County, Mass., where he acquired the shoemaker's trade, and came to Rochester in 1860. Here he established himself as a manufacturer of shoe machinery, and gradually devoted his attention to fitting up shoe factories, being the first to introduce the team system, and finally embarked in the manufacture of elevators. The present company was incorporated in January, 1892, with a capital of \$400,000. and with L. S. Graves as president; F. B. Graves, vice-president; C. B. Grohs, secretary and treasurer. The present works were built in 1880, but have been repeatedly enlarged since that date, and are now among the largest and best-equipped of their kind in the country. The main building contains three floors, 50 x 108 feet each, with three wings forming another building of the same height, 50 x 103 feet. The wood-working department recently finished, contains five floors, 60 x 100 feet each; the pattern and smith shop comprises two floors, 35 x 40 feet; while the equipment of machinery is of the finest, and there are two tubular boilers, of 190-horse power; and a new steam engine of 100-horse power has lately been contracted for, and employment is given to from 150 to 175 skilled workmen. The managers have long been close students of the progress made in elevator building in this and foreign countries, and have included in their elevators every improvement that in any way conduces to safety, economy and strength. They have introduced many safety devices, all of which are known as Graves' patent safety devices, and are considered by experts the best yet invented. For passengers or for freight, their elevators are manufactured in every desirable size and variety. The best of material only is employed, and every part is fashioned and put together with the greatest accuracy and care. Every elevator is severely tested before shipment, and is guaranteed to give perfect satisfaction. Prices are at bed-rock, and, quality considered, are the cheapest quoted by any similar concern in the land. Possessed of sterling enterprise, alert to meet the most exacting requirements of patrons, and manifesting a determination to maintain their splendid elevators in the van of the market, this



company are reaping their reward in increasing sales from Maine to California. The large number of users of these elevators in Rochester proves how much they are appreciated at home, the long list comprising such prominent houses as Powers Hotel, Brackett House buildings, Cook Opera House building, Heywood office building Hotel, Livingston, Masonic Temple, New Osborn House, New Windsor Hotel, Odd Fellows Temple, Whitcomb House, Y. M. C. A. building, Democrat and Chronicle building, residence of H. H. Warner, among hundreds of others; while they are used preferentially in such well-known structures as the Pasteur Institute, the Murray Hill Hotel, and the Standard Theatre, New York City; John Wanamaker's dry goods store, Philadelphia; Adams House, Boston; St James Hotel, Baltimore; Weddell House, Cleveland; Griffin House and Gies' European Hotel, Detroit; Barnum Hotel, St. Louis; Congress Hall, Syracuse; Troy House, Troy, N. Y.; St. James Hotel, Utica N. Y.; Hotel Everett and Sherman House, Jamestown, N. Y.; Rathbun House, Elmira, N. Y.; Reed House, Erie, Pa.; Albany Hotel, Denver, Col.; Eagle and Phoenix Hotels, Concord, N. H.; Atheneum and Grand Hotels, Chautauqua Lake, N. Y.; Hotel Broezel, Buffalo, N. Y.; Canandaigua Hotel, Canandaigua, N. Y.; Hotel Bennett, Binghamton, N. Y.; Porcupine Hotel, Bar Harbor, Me.; Washburn House, Batavia, N. Y.; Marion House, Atlanta, Ga. These elevators have, in fact, met with such public favor as to be considered a modern necessity, while the Graves Elevator Company, with its splendid resources and able management, must readily carry to a successful issue all its future projects, however high their aim or extensive their scope.

THE S. H. CHILDS COMPANY.

Manufacturers of Hand-made Wafers—No. 411 North St. Paul Street.

There are not very many concerns in Rochester whose products command steady sale in Europe. Of course, there are a number whose goods are exported to all parts of the earth, occasionally, but only a few can boast of a permanent foreign trade. Among the latter can be named The S. H. Childs Company whose hand-made wafers are not only in extensive and growing demand throughout the United States and Canada, but also in England. Their products are noted for purity, delicacy, choice flavor and superior quality, and are maintained at a uniformly high standard of excellence. These goods, which are at once absolutely pure, wholesome, and toothsome, are exceedingly light, running about 125 to the pound. They are perhaps, the finest goods of the kind on market. There are certainly none finer, and "The Wafery" trade-mark is a guarantee of superiority. The S. H. Childs Company are manufacturers of ginger wafers which are perfectly delicious, and their products are sold by first-class grocers everywhere. The factory is spacious and commodious, and well-equipped, with a reel oven and complete facilities, and upward of twenty-five hands are employed. The wafers manufactured here are all hand-made and are put up in one pound packages, and in pairs of seventeen pounds each, for the trade. This flourishing business was established in 1883, by S. H. Childs, at Auburn, N. Y. Mr. Childs died in 1890, when the present company was organized, and the concern was then removed to Rochester. Mr. E. C. Hull is president of the S. H. Childs Company and Mr. M. L. Hull, secretary and treasurer of the same. Both are men of energy and experience, and exercise immediate supervision over all operations. Mr. E. C. Hull was formerly with James McClurg, cracker and biscuit manufacturer, Pittsburgh, Pa., for eight years, and was also with S. H. Childs for some time prior to that gentleman's demise.



MOSELEY & MOTLEY MILLING COMPANY.

Manufacturers of High Grade Flour from Minnesota and Dakota Hard Spring Wheat—Foot of Brown Street.

The business so successfully conducted by this company was founded some thirty years ago by Arunah Moseley and S. Chapman, who were succeeded by the firm of Moseley & Motley in 1863, the firm subsequently changed to Moseley, Motley & Wilson, and on the retirement of Mr. Moseley his son, Mr. J. B. Moseley succeeded to his interest and with George Motley formed the firm of Moseley & Motley. In 1880 Mr. C. E. Angle was admitted to partnership. Mr. George Motley died in 1881, and was succeeded in interest by his son and namesake, and in 1888 the present company was incorporated, with a capital of \$155,000, and with the following officers, viz.: J. B. Moseley, president; C. E. Angle, treasurer and manager; George Motley, secretary. This company are proprietors of "Mill A" and "Mill B," the one built in 1874, the other in 1881. The house was the first to adopt the patent roller process in Rochester, introducing it in 1880. They rebuilt Mill A in 1891, enlarging it to three times its former capacity and it now produces 700 barrels per day. Mill B was also rebuilt in 1892, and now has a daily output of 550 barrels. The leading brand of this company is "White Sponge," which is made of the choicest selected spring wheat, in the most careful manner and after the most approved processes, and is unexcelled and rarely equalled for purity, wholesome and uniform excellence. The trade is supplied at short notice and on the most favorable terms, and the business is broadly distributed over New York, New England, New Jersey and Pennsylvania. The officers are all experts in the milling industry, prominent members of the Chamber of Commerce, and theirs is the largest house engaged in the great flour trade in Rochester.

HISTORY AND COMMERCE OF ROCHESTER.

THE CENTRAL BANK.

Wilder Building—Main and Exchange Streets.

Rochester is to-day a very important financial centre, and in this respect will compare favorably with many of the larger and more pretentious cities, and our citizens are to be congratulated on the stability and integrity of our fiscal and fiduciary corporations. Though only a comparatively short time in existence, the Central Bank has secured firm hold on public confidence and favor, and ranks among the foremost in the city. It is ably and efficiently managed, and its available resources are more than ample to meet any possible contingency. The Central Bank was organized under the laws of the State of New York, in 1888. It commenced operations with a capital stock of \$100,000, which was increased in 1893 to \$200,000. From the start this bank has been highly successful. It has a surplus of \$25,000, and the deposits amount to upward of \$650,000. It is authorized legal depository of city and county funds, and has fourteen safe-deposit boxes for customers, with massive safe of the Diebold make. The investments of this institution are most judiciously placed, and its connections are of the most desirable character. The bank is conducted on sound and conservative business principles, and its management characterized by sagacity, energy and ability, coupled with honorable and equitable methods, and, altogether, its affairs are in a condition that must be highly gratifying to all concerned. A more representative body of citizens and business men than the officers and directors of the Central Bank it would be difficult to find. They are as follows: President, Samuel Wilder; vice-president, Benj. E. Chase; cashier, George Wilder; directors: Samuel Wilder, Arthur Luetchford, Wm. B. Moore, Benj. E. Chase, Frank S. Lupton, H. H. Edgerton, Chas. M. Everest, A. Erickson Perkins, J. I. Robin, W. H. Mathews, H. P. Brewster, Chas. E. Hoyt, C. C. Puffer; all gentlemen whose names in the business world are synonymous with integrity and stability. The bank offices are finely appointed and perfectly equipped for the purpose, and an efficient clerical staff is employed. In addition to loans, discounts and deposits, a general banking business is transacted, collections and remittances are made on all points at lowest rates, foreign and domestic exchange is bought and sold, drafts are issued on Great Britain and Ireland, and letters of credit available anywhere can be had here; while accommodations are afforded to clients on the most liberal terms consistent with strictly legitimate and conservative banking. The correspondents are the Lincoln National Bank and the New York Security and Trust Company, of New York city.

CENTRAL UNION TRANSFER AND STORAGE COMPANY.

Principal Office, No. 121 West Main Street.

The Central Union Transfer and Storage Company has in all respects the leading and best appointed establishment of the kind in the city. Their new fire-proof brick and stone warehouse, on Moulson Street, corner of the N. Y. C. & H. R. Railroad, near Lyall Avenue, has track connections with all the principal railroads of the State, and has one floor measuring 80 x 280 feet, which is used for agricultural implements, the forwarding of which is the leading feature of the company's business; while they also have warehouses for parts and repairs, which comprise three floors, 75 x 75 feet each, and in addition have a large warehouse, 40 x 200 feet, in rear of Nos. 480-502 State Street, for merchandise for city delivery. Their block of offices and show rooms, at Nos. 119 to 131 West Main Street, are within 1,000 feet of the public buildings and banks of the city. The company was incorporated in 1884, with a capital of \$10,000, and is officered as follows, to wit: H. L. S. Hall, president; Selden S. Brown, treasurer; L. B. Hall, secretary; I. P. Allen, general manager and superintendent. The facilities of the house are of a distinctly superior character; the warehouses are well arranged and ably managed, and everything bespeaks order and reliable methods. Special care is exercised in handling and forwarding implements and supplies, and the same are stored in the most careful and trustworthy manner and upon the most reasonable terms. The patronage of the house comes from all parts of New York, Pennsylvania and New England, and the unequivocal success that has attended the efforts of the management from the outset seems bound to endure and increase.

D. E. CROSS.

Brass Edge Shoe Patterns—Nos. 13 and 15 Brackett House Building.

The most expert and successful designer and manufacturer of brass edge and zinc shoe patterns in Rochester is Mr. D. E. Cross. This gentleman is a practical shoemaker of large experience, and established his present business here on the first of December, 1892, after having had twenty years' experience at this business. He early achieved a high reputation for the excellence, practical utility and substantial character of all his productions, and quickly built up a large, first-class and influential trade. He makes a constant study of the progress in methods, discoveries and appliances available in his business, and his designs and patterns are always found to be accurate and his work is perfection itself. The finest shoe patterns on the market are now being supplied by Mr. Cross to our leading shoe manufacturers, and they are in increasing demand with all who have used them. Mr. Cross is also the inventor of a vise for truing shoe patterns, which is recognized as the best in the market and over sixty are now in use. Mr. Cross is a native of Beverly, Mass., and was formerly at the head of D. E. Cross & Co. shoe manufacturers of Lynn, also with D. M. Hough & Co., shoe manufacturers of this city, and is widely known and honored for his genius, enterprise and sterling traits of character.

C. W. PEARSON & CO.,

Grain—No. 309 Wilder Building.

The transactions in grain in this city annually reaches vast magnitude and represent millions, and the volume of trade gives evidence of steady and substantial increase. Among the merchants contributing most largely to the sum of commercial activity in the line indicated can be named C. W. Pearson & Co., with address as above, and who have an office also at No. 14 W. Seneca Street, Buffalo. They are receivers and shippers of grain and mill-feed, and ship by rail, lake, and canal. They do a big business, and their trade extends throughout New York, Pennsylvania and New England. Their sales last year reached a handsome figure, handling over 1800 car loads. Messrs. C. W. Pearson and G. W. Prentice, who compose this firm, are men of energy and thorough business experience. Mr. Pearson was formerly with Franklin Edson & Co., this city, for some years, and Mr. Prentice was of Prentice, Bean & Co., grain dealers, at Bryan, N. Y., for a number of years. They have been established as at present since September, 1892, and have been highly successful. In addition to grain and feed, they also handle apples, onions, potatoes in car lots, in season, and can fill orders for anything their line at lowest market prices. Telephone, 957.

COPELAND & DURGIN COMPANY.

"Giant Frame" Extension Tables, Dining-Room Suites, Lounges, Chairs, Etc.—No. 126 Jay Street.

The history of the great manufactory conducted by the Copeland & Durgin Company, is of interest to every public-spirited reader of this review, as well as to the furniture trade in general, as the house is one of the oldest and largest in its line and has proved of incalculable benefit to the commerce and industry of this city. This company are nationally famous as the manufacturers of "Giant Frame" extension tables and sideboards; also dining-room suites, lounges, chairs, etc. The business was founded some thirty years ago by P. M. Bromley, who was succeeded in turn by the firms of Humm, Smith & Spencer; H. O. Hall & Co., Copeland, Hall & Co., and Copeland & Durgin until 1890, when the present company was organized with a capital of \$100,000, and with the following officers, to wit: H. C. Durgin, president; A. E. Copeland, vice-president; F. G. Bishop, treasurer; C. B. Kirby, secretary; J. E. Durgin, superintendent. The facilities of this company for rapid and perfect production are of the most extensive and elaborate description. The premises comprise three floors, 50 x 100 feet, four floors, 60 x 130 feet, five floors, 60 x 80 feet; and one floor and basement, 30 x 150 feet; together with an office building, three stories high, 20 x 50 feet. The plant of machinery is complete and very valuable, embracing all the late and improved labor-saving devices and appliances, the whole being propelled by a steam engine of 200-horse power. There is a dry kiln having a capacity of 45,000 feet of lumber, and steady employment is given to 150 skilled hands. The house is widely recognized as the leader in all that is solid, substantial and useful in its special field. The materials entering into the construction of the superior furniture here manufactured are the choicest that money can purchase, and not one article is placed on the market that is marred by a single defect or imperfection. The "Giant Frame" extension tables are made in thirty different styles, sideboards are produced in six styles, and in elegance and durability these specialties are typical of the limit of mechanical excellence. The output averages 25,000 tables per year, and the annual sales aggregate \$250,000. The goods are in heavy and influential demand by dealers on account of their great salability and solid merits and the trade extends to all parts of the United States. President Durgin was born in New Hampshire and came into this house in the sixties as superintendent for Humm, Smith & Spencer; J. E. Durgin, brother of the president and superintendent of the plant, has been with the house since 1879. Vice-president Copeland is a native of Rochester, and succeeded to his present position on the death of his father, David Copeland, in 1890. Mr. Bishop came into the house in 1879 and Mr. Kirby in 1883; and all are enterprising, progressive and practical manufacturers, members of the Chamber of Commerce, and substantial, public-spirited citizens.

J. NELSON TUBBS.

Consulting Engineer—No. 405 Wilder Building.

Buffalo Library.

The profession of a civil and mechanical engineer is one of great responsibility, requiring the finest technical knowledge coupled with large practical experience and the highest order of ability. These essentials are possessed in the most gratifying degree by Mr. J. Nelson Tubbs, who has established himself in this city as consulting engineer. He was chief engineer for the Rochester Water Works for a period of eighteen years, and superintended the building of the pumping system which he had designed for that plant. He also designed the water works now in operation in Geneva, Dryden, Genesee and Medina in this State; was expert on the construction of the Syracuse Water Works, and has had an experience of forty years in the practice of his profession. He now gives special attention to steam and water power plants, water works, sewers, etc., and has been entrusted with some of the most important corporation and private work that has been done in this part of the country for several years. His record in all departments of his profession is one of which he may well be proud, and he has hosts of friends and patrons here and elsewhere who join with us in congratulating him upon a long life well spent and in wishing him many years of health and usefulness to come. Mr. Tubbs was born in Schoharie County, N. Y., and came to Rochester in 1861. He is an honored member of the American Society of Civil Engineers, the American Water Works Association, the New England Water Works Association, and the Masonic Fraternity, and deservedly esteemed in both professional, commercial and social life.



THE BUFFALO, ROCHESTER & PITTSBURGH RAILWAY.

This ably managed and splendidly equipped road has accomplished wonders in the improvement and development of the entire region it traverses. It might be supposed that a railroad on which the transportation of freight is such an important feature of its business would not be one along which the tourist, pleasure or health seeker would have reason to look for points of interest. But such an assumption would be singularly erroneous as no one who loves nature for its own attractions can visit the pleasure and health resorts on this line without being charmed by the loveliness and grandeur of the scenery, and delighted by the restful feeling and quiet comfort they offer. One place, in particular, is worthy of special mention, namely, SILVER LAKE. It is a charming spot. Usually the building of a railroad takes away from the territory it invades and banishes everything of a sentimental nature. In this case, however, the effect is reversed, and with the building of this railway, the lake, instead of losing attractiveness, took on new glory, and is enshrined in the memories of countless thousands as the scene of joyous days passed with incalculable benefit to mind and body. The Silver Lake railway, six miles in length, takes the traveler over an exceptionally beautiful route. It runs from the junction of the Buffalo, Rochester & Pittsburgh to Perry, and skirts the east side of the lake, which is within a few rods of the track, all along. At various points along the route are situated delightful picnic-grounds and hotels, and the facilities for bathing, boating and fishing are first-class. There are just enough trains for the accommodation of the public demand, but they are not run so frequently as to disturb the calm that should prevail at a watering-place. Therefore it is that, although Silver Lake may be reached from Rochester or any point on the B. R. & P. R. R. after a short ride, yet the seclusion of the lake is virtually unbroken by the locomotive, and the water-fowl on its bosom and the fish beneath its surface are disturbed by nothing more menacing to their rest than the prow of the canoe or pleasure boat. The angling in this lake is excellent, the water being pure and favorable to the growth of perch, pickerel and bass, which are not here subject to draughts by the deadly net of the market poacher, but respond ravenously to the cast of the angler and take the fly, spinner or minnow of the rod fisherman as freely as any one can desire for sport. The air is salubrious, a fact attested by the frequent selection of the lake for holding temperance camp-meetings. The hotels at Silver Lake are well managed, offer tip-top fare and keeping at very reasonable rates, and can accommodate large numbers. On the occasion of special excursions thousands of visitors are entertained. The Buffalo, Rochester & Pittsburgh Railway company is the only corporation operating an interstate railroad that has its headquarters in

this city. Its president, A. G. Yates, assistant to president, George E. Merchant; secretary and treasurer, J. F. Dinkey; general freight agent, R. W. Davis; general passenger agent, E. C. Lapey, and chief engineer, W. E. Hoyt, are all residents of Rochester and personally interested in the progress of the city.

THE ROCHESTER AND PITTSBURGH COAL AND IRON COMPANY.

Walston Coke and Coal; Mines, Walston, Beechtree, Adrian, Eleanora, Jefferson Co. Pa.; Geo. E. Merchant, President; George H. Clune, Secretary and Treasurer.

To say that the coal traffic in this city is of surpassing importance, from a commercial point of view, hardly conveys an adequate idea of the vast extent of the operations carried on in this indispensable article of fuel in this market. The transactions in the bituminous product alone daily reach enormous proportions, and the volume of trade constantly grows apace. Distinctly notable among the miners and shippers of bituminous coal in this country stands the Rochester and Pittsburgh Coal and Iron Company, whose principal office is located at No. 62 West Avenue, in this city; with agencies at Bell, Lewis and Yates Coal Mining Company, Buffalo, N. Y.; E. P. Cutler and Company, No. 135 Pearl Street, Boston, Mass.; Frank D. Moffat, No. 81 Fulton Street, T. P. Washburn, No. 1 Broadway, New York; Frank J. Pool, Western Reserve building, Cleveland, O.; F. Robertson, No. 65 Magill Street, Montreal, P. Q. This company are extensive miners and shippers of bituminous coal and manufacturers of coke; operating mines at Walston, Beechtree, Adrian and Eleanora, in Jefferson County, Pa.; and making a specialty of Walston coke and coal. The company was incorporated November 28, 1881, with a capital of \$4,000,000, and the following gentlemen comprise the board of directors, viz.: Geo. E. Merchant, president; Geo. H. Clune, secretary and treasurer; L. W. Robinson, superintendent; S. B. Elliott and C. H. Blakesley. They own 18,000 acres of coal land, on which they have built from eighteen to twenty miles of railroad, equipped with six locomotives and five hundred box cars, and give employment to from 2200 to 2400 workmen. The annual output of their four mines is 1,440,000 tons of coal, including both steam and family coal, which is shipped by rail to all parts of the country. They are also owners of Walston Coke Works, where they operate 1140 ovens and in 1892 produced 320,000 tons of coke. This coke is used for both foundry, furnace and domestic purposes, and no better coke can be found in the country. With its vast resources, magnificent facilities and manifest advantages, this giant corporation is in a position to quote bottom prices and to offer unequalled inducements to dealers and large consumers. Its name is known and honored throughout the United States and Canada, and no house stands higher in the great coal trade of America. The executive officers are well-known citizens of Rochester, prominent and popular in commercial and trade circles, and enterprising, progressive and reliable in all their business methods.

ROCHESTER BRIDGE & IRON WORKS.

Designers and Builders of Wrought Iron and Steel Railroad and Highway Bridges, General Iron Work for Buildings, East Main Street.

The Rochester Bridge & Iron Works enjoy a widespread reputation for their success in the construction of reliable and substantial bridges, roofs, and structural iron work generally. Their resources are ample and abundant, their facilities are complete and perfect, and their experience has been of the most extended and valuable character. The works were built here in 1871, by Thomas Leighton, who was succeeded in 1881 by Alden & Lassic, who also established works at Chicago, and in 1885 the firm was changed, Mr. John F. Alden becoming sole proprietor of the works in this city, which he has since conducted with great skill and success under the present name and style. The plant covers seven acres of land, and comprises the bridge works buildings, 100 x 360 and 150 x 130 feet in dimensions; the pipe shop, 100 x 225 feet; and having a productive capacity of 1,200 tons of bridge and structural iron and 1,200 tons of steel water pipe per month. The company are now furnishing Rochester with a large amount of steel water pipe for conduits; while they are recognized throughout the country as a representative and capable house, particularly for the rapid and effective construction of bridges, of which they have erected a great number in this and adjoining States. They have built bridges for the New York Central, Delaware & Hudson, New York, Ontario & Western, Seneca Valley, Chicago & Northwestern, Boston & Albany, Boston & Maine, Connecticut River, Boston & Lowell, Syracuse, Geneva & Corning, and other railroads throughout the United States; also, bridges over Genesee river at Driving Park Avenue and Platt Street, at Clarissa Street, and East Main Street, for Rochester; elevated railway bridge for the New York Central, in this city; Citizens' Light & Power Company station, Cook's Opera House, Rochester Street Railway Company power house, and other jobs in Rochester; roof and building of Westerman Rolling Mill, and bridge over the gulf for New York Central, at Lockport, N. Y., suspension bridge over Niagara River at Niagara Falls, and numerous contracts elsewhere. Mr. Alden is prominent in this city as one of the East Side Sewer Commissioners, and a substantial, public-spirited citizen. He gives his business the benefit of his close personal supervision, and is in a position to guarantee the best and most lasting work in every contract which he undertakes.

HISTORY AND COMMERCE OF ROCHESTER.

CHARLES WELLS & SONS.

Manufacturers of Mill Picks, Stone Cutters' Tools, and Edge Tools in General—No. 235 Mill, corner Platt Street.

The senior member of the above firm has been making mill picks for over half a century. He is an expert in his line, and is the oldest maker of the class of tools mentioned in the city. Mr. Charles Wells, the elder, is a gentleman of mature age, but still active and vigorous. He was born in Warwickshire, Eng., near Birmingham, and has been in Rochester since 1851. He is a man of thorough practical skill and of long and varied experience, and enjoys a well-deserved reputation. He was superintendent of the department devoted to the manufacture of mill picks, etc., for D. R. Barton & Co., and also for Mack & Co., this city, for many years. With his sons, Charles Jr., and Samuel, he started in business here in 1883, and from the first the venture has proved a positive and permanent success. They are manufacturers of mill picks, stone cutters' tools, moulding knife blanks, and edge tools in general, and their productions are in growing demand throughout the country. Their shop is commodious and well-equipped, being provided with four fires, a trip hammer, and all needed appliances. The facilities are first-class in all respects and employ a number of skilled workmen. The firm can make anything in their line to order, on short notice, nursery spades being a specialty, and every tool leaving their place is warranted. Particular attention is given to steal forging, repairs, tempering, etc., and jobbing is executed in the most prompt and superior manner.

THE KENYON HAT AND FUR COMPANY.

Importers and Manufacturers of Gents' Stylish Hats and Ladies' Fine Furs—No. 140 East Main Street.

This representative house was established in 1863, by Allard, Hunt & Co., which style was subsequently changed to that of Allard, Kenyon & Hunt, then to Kenyon & Hunt and afterwards to R. S. Kenyon & Co.; and in 1887 the present company was incorporated with a capital of \$50,000, and with R. S. Kenyon as president and treasurer; Chas. F. Pond, vice-president; H. P. Munson, secretary. The company deal at both wholesale and retail in hats, caps and furs; manufacture, alter, repair, dye, clean and store furs; manufacture stiff, soft and silk hats; are agents for the Dunlap hat, and are dealers in skins. They employ during the season in their fur department from seventy-five to one hundred skilled hands, and are especially prominent in furnishing fur garments to measurement, and in dealing at retail in ladies' wraps, jackets and cloaks. The fur department is splendidly stocked with every sort and sample of the furrier's art, great sealskin sacques and dainty little ear muffs, with wraps and furs enough for a battalion of beauty a hundred thousand strong, all at prices which render an inquirer an invariable purchaser. The company receive the best raw sealskins direct and in large quantities and put them through processes of the most elaborate character. After dressing them they are dyed with the most famous dyes and can be relied upon to need no re-dyeing, as they never fade. The retail trade is large, first-class and influential in city and country, while the wholesale trade extends to all parts of this and adjoining states, requiring the services of six travelers on the road. President Kenyon can be cordially congratulated upon the supremacy so long maintained by his indefatigable energy and enterprise, and the success enjoyed by himself and his coadjutors.

THE BANK OF MONROE.

Exchange Street.

The city of Rochester has every reason to be proud of her banking institutions, which are solid and ably conducted, prominent among the number being The Bank of Monroe. This bank was incorporated in June, 1867, with a capital of \$100,000, and is officered as follows, viz: president, Hiram W. Sibley; vice-president, H. F. Atkinson; cashier, W. G. Mitchell; directors: Hiram W. Sibley, H. F. Atkinson, Arthur C. Smith, James S. Watson, and W. R. Seward. The Bank of Monroe is a bank of deposit and discount; negotiating loans on approved collateral, furnishing bills of exchange and letters of credit available in all parts of the world, allowing four per cent. interest on certificates of deposit, and making collections on all points at lowest rates through its corps of correspondents, among whom is the Bank of America, of New York. A valuable and increasing list of customers is drawn to its counters, the ability of the management and the high standing of the officers and directors giving every guarantee of the intelligent conservation of all interests committed to its care. It has stood through all these years a great monied institution, meeting all its obligations, its principal characteristics being those which tend to inspire and maintain success. The officers have been noted for that spirit of cautious enterprise and vigorous conservatism which marks out new paths and follows them safely. These are among the great factors that produce a sound and healthy bank. Its operations and investments have been so satisfactory that a snug surplus of \$200,000, has been accumulated; while it has undivided profits of \$25,024.74; deposits aggregating \$1,208,240.80; and loans and discounts averaging \$1,152,049.96. President Sibley is one of our solid, substantial citizens; president of the Security Trust Company, a trustee of the Rochester Savings Bank and the Rochester Trust and Safe Deposit Company. Vice-president Atkinson is vice-president also of the Rochester Savings Bank and a director of the Commercial Bank. The cashier, Mr. Mitchell, has had an experience of fifteen years in the banking business, and is a financier of wide acquaintance and high repute, while the board of directors comprises much of the solid business element of the city.



NORTH ST. PAUL STREET, FROM EAST MAIN.
E. L. BRACE.

Wholesale Flour—Office No. 26 Belmont Park.

The wholesale handling of flour—that most important commodity in the domestic economy—is, as it is hardly necessary to state, the most valuable feature of our commerce. One of the most extensive houses engaged in this line in Rochester is that of Mr. E. L. Brace, whose office is as above, with telephone, call 40. Mr. Brace has been established in the trade the past twelve years, and now makes shipments to all points east and near by Rochester. He sells direct to wholesale grocers and bakers, his complete facilities enabling him to meet all orders upon the most liberal basis. He deals in the highest grades of flour, making specialties of Minnesota Patent, from the Northfield Mill Co.; XXXX Dakota Wheat Flour, from the Northern Pacific Co., N. Dak.; and a full line of winter wheat flours. The lowest quotations are given for full carload lots, or smaller quantities; and all orders are filled without delay.

E. B. ROBERTS.

Lake Superior Iron Ore Paint and English Roofing Felts, Practical Roofer and Roof Painter—No. 24 Exchange Street.

The gentleman above named has been established in business eighteen years. He was formerly senior member of the firm of E. B. Roberts & Co., and succeeded to the same as sole proprietor, in 1892. Mr. Roberts is a man of middle age, and was born in Cayuga County, N. Y., but has resided in this city for half a century. He is a practical roofer and roof painter, and does all classes of work in this line. He is sole agent for western New York for the Lake Superior Iron Ore Paint, and English roofing felts, and is dealer in general roofing supplies. Besides the quarters occupied by him on the second floor of No. 24 Exchange Street, Mr. Roberts has a warehouse on Siegle Street, and keeps on hand always a large, first-class stock. He can supply roofers and the public at lowest prices, and all orders are promptly attended to. Six in help are employed by him, and roofing is done in the most superior manner, on short notice. Roofs are painted and made water-tight, and all work is warranted.

HISTORY AND COMMERCE OF ROCHESTER.

G. W. STEITZ.

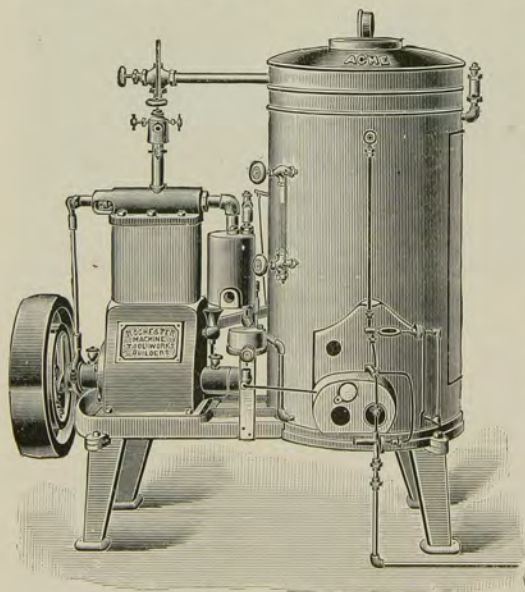
Real Estate—No. 628 Granite Building.

Few men engaged in the real estate business in this city are better known or stand higher in public esteem than Mr. G. W. Steitz. He has been established in this line about twelve years, and was an insurance agent for a number of years previously. Mr. Steitz, who is a gentleman of middle age, was born in Syracuse and has lived in Rochester since 1877. He is a man of integrity and entire reliability, as well as of thorough business experience, and numbers in his clientele some of the largest property owners in the community. He has been Commissioner of Deeds for the past seven years, and has been local agent for Lloyds' Plate Glass Insurance Company, of New York, for the same period. Mr. Steitz is a general real estate broker, buying, selling and exchanging city and suburban property of every description, on commission, and gives personal attention to renting and collecting. Estates are taken in charge by him and judiciously managed, and loans are negotiated on bond and mortgage. Insurance is placed with first-class fire and plate glass companies, at lowest rates, while deeds and other legal papers are carefully and promptly drawn up.

ROCHESTER MACHINE TOOL WORKS. (Limited.)

Builders of the Acme Automatic Safety Engines, also of Iron Planers and Pillar Shapers—Frank Street, cor. Center.

One of the most ingenious, scientific, practical and successful inventions of this progressive age is the Acme Automatic Safety Engine, using kerosene oil or natural gas as fuel, manufactured by the Rochester Machine Tool



Works, (Limited), of this city. This engine has a record for economy, efficiency and durability unapproached by any other invention of the kind; and is the best engine extant for the use of printers for driving presses, paper cutters, etc.; for boatmen and yachtsmen, for special boat engines; for butchers, for cutting and cooking sausage, steam rendering lard, grinding tools, etc.; for blacksmiths and wagon makers, for blowers, fans, machines and drills; for dress-makers, tailors, etc., for running sewing machines, etc.; for machinists and wood workers, for lathes, drills, saws, planers, etc., by grocers, for coffee mills, roasters, etc.; by fruit evaporators, for paring machines, slicers, choppers, and exhaust fans; by boot and shoemakers for all their machinery; by farmers, for cutting and steaming feed, small mills, pumping water, cleaning grain, sawing wood, etc.; by dairymen, for churning and running separators; by grain buyers, for elevating and cleaning grain; and many other purposes. These engines are no experiment, as they have stood the test of hard service for the past eight years, and their sale is constantly increasing. Their advent created a decided revolution in many branches of labor, and its use has been watched with the keenest interest by scientific men. The Acme is undoubtedly the model engine, and it covers practically the entire field of ordinary manufacturing and stationary demand. It is in use in the thousand

and one activities of diversified industry, and is endorsed by users all over the country. The Rochester Machine Tool Works, (Limited), was organized in 1883, with a capital of \$24,000, and is officered as follows, viz: Elias Mapes, president; Geo. W. Davison, treasurer and general manager; John Buckley, vice-president and general superintendent. These gentlemen constitute a board of trustees, and are all expert and practical machinists, eminently qualified by experience and ability to successfully manage this important enterprise. At their works they have every modern facility for insuring rapid and perfect production, and turn out from 250 to 400 engines every year. These engines go to all parts of the United States, South America, England, France, Belgium, South Africa, China, India and Australia. Illustrated catalogues are sent on application, and the wants of all classes of buyers are speedily and satisfactorily met.

EMPIRE MOULDING WORKS.

Makers of High Grade Mouldings and Frames—Gorham Street.

One of the representative and creditable manufacturing enterprises of Rochester is the Empire Moulding Works, on Gorham Street. It is the oldest house in its line west of New York City, and the leader in the trade in Rochester as well as one of the largest in the entire United States. The business was founded in 1860, by Geo. H. Newell, as the Empire Moulding Works, and in 1890 a stock company was formed and duly incorporated under the laws of the State of New York, with a capital of \$50,000, and with the honored founder as president. At his lamented decease, June 8, 1892, his son, Mr. Frank G. Newell, became president and treasurer; with Mr. Geo. J. Bennett as secretary. The plant was materially enlarged from time to time, as the increase of business demanded, and it now comprises a fine stone and brick building containing four floors, 40 x 150 feet each; with two wings, 50 x 100 and 30 x 40 feet respectively; while steady employment is given to 150 skilled hands. The range of manufacture embraces mouldings and frames of every description, both wood and composition, for decorative purposes and of the richest and most elaborate patterns. The managers use none but the choicest materials, and give their close personal supervision to all details. Only hand work is turned out, and the products are always elegant and in the best of taste, their medium and plain mouldings being as handsome in their way as the most ornate. The company has built up an immense and influential trade on both sides the water, having agencies in operation in London, England; Sydney, Australia; and in South America through Wm. R. Grace & Co., of New York; and are shipping regularly to all parts of the United States, Canada, Australia, South America, England and Africa. President Newell is a native of Rochester and has been trained in this business from his early youth.

M. O. THOMPSON & CO.

Paper Mills Agents, also Cordage, Twines, Etc.—Offices: Hayward Building.

Messrs. M. O. Thompson & Co., paper manufacturers' agents, with general offices in the Hayward Building, though only comparatively a short time established, have already built up a flourishing trade which reaches throughout the country. They represent over one hundred different mills which manufacture the following goods: All kinds and grades of wrapping, sheathing, glazed, coated, parchment, and waxed papers; book, linen, news and poster papers; copying and silver tissue papers; cutters, manilla, leather, trunk, album and pulp boards, manilla hemp and jute cordage; cotton hemp and jute twines, etc. Their trade lies principally with the jobbers of paper and largest consumers, who are visited regularly by their representatives, who comprise a force of thirty and cover all of the largest cities throughout the country. All goods being billed and shipped direct from the mills, gives them the advantage saving freights, warehousing, etc. Mr. M. O. Thompson, the head of this house, has been actively engaged in all branches of the business for fourteen years; is in the prime of life; active and energetic, and has a thorough knowledge of the business, gained by experience, and is also thoroughly conversant with the wants of the trade and has been established, as at present, since April, 1893. They have been highly successful, through enterprise and the fact of being able to sell at manufacturers' lowest prices. Mr. Thompson states that he owes in a measure his success to prompt and careful execution of all orders, and prompt, and thoughtful attention to all matters laid before him, pertaining to this business.

VETTER DESK WORKS.

Manufacturers of Desks and Office Furniture—Nos. 30 to 32 River Street.

Prominent among the houses of enterprise and refinement in the city of Rochester stands the Vetter Desk Works, manufacturers of desks and office furniture, at Nos. 30 and 32 River Street. This representative house was established in 1885, and the business has been conducted with marked ability and steadily increasing success down to the present time. The works comprise a four-story brick building, 72 x 110 feet in dimensions, with two floors of an adjoining building, 40 x 180 feet each. The equipment includes every modern facility for insuring rapid and perfect production, and steady employment is given to eighty-five skilled hands. The range of manufacture embraces desks of all kinds and for all purposes, while a specialty is made of the Vetter Desk. Wherever this latter desk has been introduced it has given entire satisfaction. Hundreds of testimonials from all parts of the world bear evidence to the high grade of workmanship and excellence of material used in the construction. Every desk is guaranteed to be perfect, bearing the name "Escutcheon." Keeping in stock a large assortment of quarter sawed oak and walnut, this house can ship on short notice; or in cherry or mahogany in three or four weeks' time. Many of the desks turned out are carved in the most artistic and workmanlike manner from unique and original designs and patterns, while the output as a whole is unrivaled for elegance, fine finish, utility and excellence by any similar works in the country. The Patented Vetter Typewriter Desk is a new invention, and commends its own superior merits to all users of typewriters. The output of these works averages 1200 desks per year, and they are shipped to all parts of the United States, England and South America. Illustrated catalogues mailed on application. Mr. Aug. Vetter, founder of the business, is a practical cabinet maker, endowed with genius for invention and a laudable ambition to excel. In 1888 he admitted his brother, Mr. Fred. Vetter, to partnership, and the latter presides over the office. Both are natives of Germany, and gentlemen of enterprise and reliability.

F. & C. CRITTENDEN & CO.

Receivers and Dealers in Swift's Chicago Dressed Beef—Nos. 290 and 292 Exchange Street.

The largest and leading firm in Rochester engaged in the wholesale handling of western meats is that of F. and C. Crittenden & Co. They are receivers of and dealers in Swift's Chicago dressed beef, and also deal in mutton, veal, pork, hams, etc. They handle prime stock, and their trade, which extends throughout the city and surrounding towns for a distance of thirty miles, gives evidence of steady increase. They have excellent facilities for receiving, cold-storage, etc., and dispose of eight and nine car-loads of meat per week. The building occupied by them is a commodious two-story structure and is provided with overhead railway and an ice-house which holds 300 tons of ice and three car-loads of meat. Twelve in help are employed by the firm, and several wagons serve customers. A very large and first-class stock is constantly kept on hand here, and includes choice dressed beef, mutton, lamb, veal and pork, prime corned beef, smoked tongues and extract of beef, also fine hams, bacon, shoulders, lard, pigs' feet, tripe, etc. The business is of a wholesale character entirely, and butchers, hotels and restaurants are supplied at the most favorable rates. Enjoying distinct advantages, the firm can quote the very lowest prices, weight and quality being guaranteed, and all orders will receive immediate attention. Messrs. Crittenden are gentlemen of middle age and natives of Rochester. They are men of energy and thorough experience in the business and are strictly reliable in their dealings. They have been established since 1881, and built the present structure expressly for the purposes to which it is devoted in 1893.

S. K. NEWCOMB.

Manufacturer of Misses' and Children's Turned Dress Shoes and Slippers—No. 13 Allen Street.

It is a noteworthy and instructive fact that those who have achieved signal success in nearly every sphere of activity have almost invariably commenced operations in a small way. They have come up step by step from the lowest rung of the ladder, as the saying is, by sheer force of energy and well-directed effort. And as an illustration of what push and enterprise, when intelligently directed, can accomplish in a comparatively short period of time, attention is here called to the career of Mr. S. K. Newcomb, manufacturer of misses' and children's turned dress shoes and slippers. Starting in a very modest way, some fifteen years ago, this gentleman has maintained an unbroken record of progress ever since. His business has been steadily growing year by year, until it has reached extensive proportions, and all the indications are that his prosperity is bound to endure. Mr. Newcomb, who is a native of Elmira, N. Y., is himself a practical workman, of many years' experience. He is thoroughly familiar with the wants of the trade, too, and was for a number of years a traveling salesman for A. Wyckoff & Co., Elmira, the well-known shoe manufacturers and was also several years a clerk in a retail store, afterwards in business for himself. Mr. Newcomb began business in a little place on Front Street, in 1878, turning out about twelve pairs per day. It took him two years to increase the output to fifty pairs, but the excellence of the goods manufactured by him was being recognized everywhere. As a consequence, he was making 150 pairs daily in 1885, and in 1888 the figures had increased to 250 pairs. The demand grew apace, and the productive capacity has since doubled. It was 400 pairs in 1890, and 500 pairs in 1892, and is still climbing. The shop, which occupies a floor 60 x 85 feet in area, is provided with ample steam power and all the latest improved machinery and appliances. The facilities are first-class in every respect, and upward of seventy hands are employed there, with ten representatives on the road. Mr. Newcomb manufactures medium and fine goods only, and his specialties in misses' and children's turned dress shoes and slippers are noted for neatness of fit, style, comfort, workmanship and finish. They are goods of a very superior character, and every pair are warranted as to make and material. Mr. Newcomb sells to retailers direct and also to jobbers, and his products are in extensive and growing demand in the trade throughout the country. He can quote the very lowest possible prices, and can fill orders at shortest notice.

GEO. P. BORTLE.

Manufacturer of End Grain Blocks, Shoe Racks, Cutting Boards, Moldings, Etc.—No. 3 Graves Street, Near Main.

This gentleman is an extensive manufacturer of end grain blocks, shoe racks, cutting boards, moldings, etc., and gives skillful attention to turning, sawing and general jobbing in wood work. He has been established in the industry here since 1885, and is recognized as the leader in his line of constructive enterprise, and is the only manufacturer of grain blocks in this city. His premises are thoroughly spacious in size, and are abundantly provided with the newest and best machinery in use, and a dozen or more skilled workmen contribute to the successful operations of the house. Grain blocks and shoe racks are produced in great quantity and variety, also butchers' meat blocks; the best selected materials are utilized in all cases, and only reliable, first-class goods are turned out. Daniels' planer work is another specialty of this house in which it is known to excel. Every convenience is at hand for promptly filling orders, special inducements being offered in terms and prices, and all transactions are placed upon a sound and substantial footing. Mr. Bortle is a native of Rochester, and a young man of enterprise, skill and integrity, who has won success by honestly deserving it.

J. W. MASER.

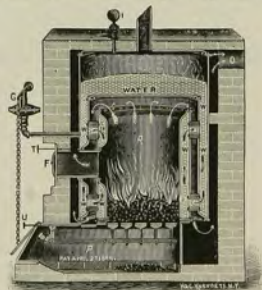
Footwear—No. 196 East Main Street.

A successful representative of the trade in footwear in Rochester is Mr. J. W. Maser, whose establishment, conducted under the name of "One Price Beck," is located at the above address. This house was founded seventeen years ago, by Mr. L. P. Beck, who afterward admitted to partnership his son, Mr. W. H. Beck, and the latter, later on, became sole proprietor, continuing at the head of affairs up to May, 1891, when Mr. Maser succeeded to the control. This gentleman is a native of Germany, but has resided in Rochester since 1846, he is a photographer by profession, and one of our enterprising and public-spirited citizens. He is a director of the Goodman Street Dime Savings and Loan Association, is engaged in the boat building industry, and is also a member of the firm of Maser & Versprelle, sash, door and blind manufacturers. The premises occupied by him for his shoe business consist of two floors and a basement, the property having dimensions of $17\frac{1}{2}$ x 160 feet. The salesroom is handsomely appointed, and a heavy stock is carried of the finest-made and most fashionable footwear. All styles and prices are represented, and customers are shown every polite attention.

BARR & CREELMAN.

Steam Heating, Plumbing and Gas Fitting—No. 30 South St. Paul Street, and Nos. 16 to 20 Minerva Place.

There is not, perhaps, within the entire domain of the useful arts any line in which more notable progress has been made during the last decade or two than in steam heating, plumbing and kindred branches. Especially do these remarks apply to sanitary work, which is now executed in accordance with scientific principles by those thoroughly skilled in the business. And among such here in Rochester can be named Barr & Creelman, who sustain an A 1 reputation. They are leaders in their line and have an extensive and growing patronage. They have first-class facilities, and are prepared to give estimates on all kinds of artificial heating, plumbing and gas fitting. Steam and hot-water heating is a specialty, and particular attention is given to house drainage, sewerage, water service, lighting and sanitary ventilating; jobbing of every description is done with skill and dispatch, and perfect satisfaction is assured. All orders receive prompt and personal attention and all work is fully warranted. Messrs. Wm. Barr, Jr., and John A. Creelman, who compose the firm, are men in the prime of life and natives of this city. Both are thoroughly practical steam fitters, of many years' experience, and are masters of their arts, in all its branches. They are members of the Master Plumbers' Association and of the Builders' Exchange. They started in business in a modest way, in 1880, in Minerva Place, and from the first have been highly prosperous. The firm occupy spacious and commodious premises and carry a very large stock, including best makes of steam and hot-water heaters, radiators, etc., together with supplies of all kinds for heating, plumbing and gas fitting, while forty to fifty hands are employed by them. They did the steam fitting work in the State Hospital, this city, Western House of Refuge for Women at Albion, N. Y., the steam fitting and plumbing in the United States Government barracks and fourteen officers' quarters at Plattsburg, N. Y., the German Insurance Company building, Rochester; the East Side Savings Bank building, Lake Avenue Baptist Church, School No. 3, the residences of Henry Bausch, Philip Bartholomay, William Bartholomay, and many others. Barr & Creelman are also manufacturers' agents for the Dunning Surface-Burning patent steam and hot-water steel boilers, of which they have set up large numbers which are giving perfect satisfaction. They have sold to the government on one order eighteen boilers, the same having been accepted after severe test.



CALKINS & CROWELL.

Manufacturers of Infants' Fine Footwear—Nos. 112-114 Court Street.

The shoe manufacturing interest is one of the principal industries of Rochester, and a potent factor in advancing the commercial fame of this flourishing city. One of the foremost concerns engaged in this line is that of Messrs. Calkins & Crowell, who, since they began operations in 1890, have built up a trade extending all over the country, from Maine to California. They manufacture a very superior grade of infants' fine footwear, their goods bearing a standard reputation in the trade, and their output capacity amounts to two hundred dozen pair a week. The factory is equipped with the most improved machinery, electric power is used, and from 60 to 115 hands are employed. The house is represented by eight traveling salesmen, and the goods are sold direct to jobbers and first-class retailers. The members of the firm, Messrs. D. N. Calkins and C. P. Crowell, are popularly known business men, and are held in high regard in the commercial world. Mr. Calkins was formerly with Sibley, Lindsay & Curr, and Mr. Crowell is now cashier for Brewster, Crittenden & Co., wholesale grocers.

HISTORY AND COMMERCE OF ROCHESTER.

HARDING & TODD.

Manufacturers of Ladies' Shoes.—No. 176 North Water Street.

The manufacture of ladies' fine shoes has become a special branch of industry of great and growing importance. The demands of the public are for a shoe of the highest standard of perfection, and a house which has achieved an enviable reputation as a representative of the most advanced methods in this line in Rochester is that of Messrs. Harding & Todd. This firm are extensive manufacturers of ladies' shoes, both fine and medium grades, and make a specialty of leading novelties and turns. They established their business here in 1890, and have quickly become recognized as among the most enterprising and progressive members of the trade, their goods invariably affording the utmost satisfaction and proving ready and permanent sellers. Their factory is a six-story building, containing 17,000 square feet, and is supplied with ample steam power and all the latest-improved shoe machinery, while a material increase of facilities is necessitated in the near future to keep up with the growth of the trade. Nothing but the best quality of leather is ever admitted into their factory, while their styles, cut and workmanship are all of the most desirable and perfect character. The firm's laudable ambition to excel is generally recognized throughout the United States, and a trade of great magnitude is being developed, of the greatest value to Rochester and in the highest degree creditable to the distinguished enterprise and sound methods of the proprietors. Their goods are in heavy and increasing demand among jobbers and retailers in our largest cities—those who cater to fine trade—and the output of 1,000 pairs per day is distributed as soon as made to leading dealers in the principal cities of the country. The individual members of the firm are Messrs. Bryan Harding and F. S. Todd, who bring to bear the widest range of practical experience as manufacturers, and are winning a great and gratifying success on the solid basis of merit.

THE LODER MANUFACTURING COMPANY.

Military and Society Goods, Importers of Society Goods—Nos. 106-116 Reynold's Arcade.

At the present day there is an increasing demand for fresh novelties and original styles of regalia and uniforms, which present a wide field to the talented designer and manufacturer. The Loder Manufacturing Company was formed in 1891, for the express purpose of meeting this demand, and has already achieved gratifying and pronounced success. The premises occupied comprise seven large rooms, where is constantly carried a heavy and superior assortment of gold and silver laces, fringes, tassels, embroidered and metallic ornaments, letters, figures, and trimmings, which are unsurpassed by those of any other house in America or Europe for quality, fine finish, originality and beauty. The house has at once become headquarters for supplies for all societies, both Masonic, national, benevolent, military and social; and complete outfits are furnished at short notice and at the lowest possible prices. Mr. Loder, the moving spirit of this enterprise, has been engaged in this line of business for the past fifteen years, and is authority upon all matters pertaining thereto. He served in the army during the war as first lieutenant in the 108th New York Volunteer Infantry, and is a member of J. C. Powers Post, G. A. R. He is prominent and popular in Masonic circles as master of Falls Lodge, Hampden Chapter, Doric Council; past commander of Monroe Commandery, K. T.; past grand commander of K. T. of New York State, past assistant deputy of 22d District, K. T., and a member of the Scottish Rite, 32°; while he is also past deputy imperial potentate of the Mystic Shrine, monarch of Lalla Rookh Veiled Prophets, and a member of Central Lodge No. 666, and Mount Hope Encampment, I. O. O. F.; Monroe Council, Royal Arcanum; the Knights of Maccabees, the Union Veteran Corps, and the Knights of Pythias.

J. H. MULLIGAN & CO.

Manufacturers of Ladies' and Gents' Overgaiters and Infants' Soft Sole Shoes—No. 141 North Water Street.

This firm enjoy a reputation and trade thoroughly national in extent and eminently creditable in character as manufacturers of ladies' and gents' overgaiters and leggins, infants' soft sole shoes, by their own patent process, and children's turned shoes. They have been established in the business here since 1891, and are recognized as the leaders in their branch of the shoe industry in this section of the country. An inspection of their factory and the methods employed proves the superior judgment and management used in conducting the enterprise. The latest inventions and improvements are utilized to promote production, and a corps of fifty skilled hands is constantly employed in the factory. A number of talented salesmen represent the interests of the house to the retail trade throughout the country, and there are few large shoe-buyers from the St. Lawrence to the Gulf or from the Atlantic to the Pacific, who have not contributed interesting items to the order-books of this firm. The shoes and specialties made here are characterized by the best materials, the best workmanship and the best methods, which form a combination containing the inherent principles of a great and lasting success. The goods are adapted to the wants of first-class retailers in all sections of the Union, and are in demand by those dealers who cater to fine trade in New Orleans as well as in New York; in Portland, Ore., as well as in Portland, Me.; in Atlanta, Ga., as in Albany, N. Y. The trade is supplied to the full extent of its wants without delay, and terms and prices are made invariably satisfactory to buyers. The co-partners, Messrs. J. H. and E. T. Mulligan, are natives of Otsego County, New York, expert and practical manufacturers, and enterprising, progressive and reliable business men.

M. BINSWANGER COMPANY.

Hosiery, Gloves, Underwear and Knit Goods—No. 35 North St. Paul Street.

The leading exponent of the wholesale trade in hosiery, gloves, underwear and knit goods in Rochester is the M. Binswanger Company. This house was originally established in 1878, by Messrs. Binswanger & Stern, who gave place to the present company in 1891. The management is thoroughly experienced in this line, possessing an intimate knowledge of all the details of the business and the requirements of the trade. They enjoy every facility for keeping en rapport with the most famous manufacturers at home and abroad, and are always foremost in securing the choicest novelties in the finest fabrics of the loom. They have unusually good opportunities for procuring supplies fresh from the hands of the manufacturer, in vast quantities and at the most advantageous rates, and they are thus enabled to guarantee the prompt and perfect fulfillment of all orders and to offer inducements to the trade, as regards both reliability of goods and liberality of terms and prices, which challenge comparison and preclude successful competition. A corps of expert salesmen represent the house upon the road, and the trade is large and active throughout Pennsylvania, New York, Ohio, Indiana and Illinois; especially with leading retailers in Chicago, Cincinnati, Cleveland, Buffalo, Rochester, Syracuse, Pittsburgh, Toledo, Columbus, Indianapolis, Terre Haute, Fort Wayne, and many adjoining towns. Mr. M. Binswanger, the proprietor, is a native of Germany, with an experience of sixteen years in this line, while his standing in commercial and trade circles places him far beyond the requirements of any praise which these pages could bestow.



L. L. STONE & CO.

Woolens—Rooms, Nos. 206 to 220 Cox Building.

The trade in woolens is a most important department of our general commerce, and much capital is invested in its prosecution. The trade has a veteran representative in Rochester in Mr. L. L. Stone, senior member of the firm of L. L. Stone & Co. Mr. Stone was born in Vermont but resided in Boston, Mass., for twenty years before coming to this city about fifteen years ago, and is popularly known in its business and social circles, and is a member of the Chamber of Commerce. His partner, Mr. T. L. Foulkes, who entered the firm in January, 1893, was traveling salesman for the house four years, and is a thoroughly experienced business man, fully conversant with all the requirements of the trade. The firm are sales agents for Messrs. Greeley, Frost & Cushman, woolen importers of No. 88 Franklin Street, Boston, and No. 26 White Street, New York, also several other large woolen mills in Massachusetts, and Rhode Island, the territory supplied from here including New York and Ohio. The choicest goods in the market are handled by them, and the trade is supplied upon the most liberal terms.

C. W. VOSHALL.

Carpenter and Builder—Office: German Insurance Company Building.

There is, perhaps, none among the carpenter-builders of Rochester who is better known, or maintains a higher reputation than C. W. Voshall. He is one of the foremost in his line in this city and does a large amount of work. He built the German Insurance Company Building, the Lyceum Theatre, the First Baptist Church, the Standard Brewery, the Genesee Brewery, the Pitkin residence, and a number of other handsome structures and put the fire-proof addition on and remodeled the Whitcomb House. Mr. Voshall is a gentleman in the meridian of life and a native of Syracuse, but has been in this city many years. He is a man of practical skill and thorough experience, and is well and favorably known in building and commercial circles. He is a prominent member of the Rochester Builders' Exchange and the Chamber of Commerce, and is also a member of the National Association of Builders. The business conducted by him was established some forty years ago by J. G. Wagner, his father-in-law, who was one of Rochester's leading builders. He took Mr. Voshall into partnership in 1874, and the firm-name was J. G. Wagner & Co. for a number of years. Then Mr. Wagner retired and C. W. Voshall assumed sole control, carrying on the business alone since with uninterrupted success. He is prepared to give estimates on all classes of buildings, and can guarantee the utmost satisfaction. Houses are overhauled and reconstructed by him, also, while jobbing is promptly attended to; and all work performed by this gentleman will be done in the most superior manner. Mr. Voshall is the owner of Big Elm Stock Farm.

JOHN HECKEL.

Manufacturer of Improved Turn Shanks—No. 119 North Water Street.

A well-known house in this city engaged in the production of a superior grade of specialties for shoe manufacturers' use is that of Mr. John Heckel, who established this enterprise in December, 1892. He is a practical shoemaker, and was for several years with the Rochester Heel and Counter Company, and the thorough knowledge and sound business ability brought to bear by him in his enterprise has resulted in a complete success, a large and influential patronage having been acquired with shoe manufacturers and dealers in shoe supplies in all parts of the United States. The factory comprises two floors, each 20 x 110 feet in dimensions, equipped with steam power and all facilities, and sixteen employees find work here. Mr. Heckel manufactures improved turn shanks, also heels for ladies' shoes; his goods are unexcelled for utility, merit and efficacy, and all orders from the trade are met upon the most favorable terms.

SECURITY TRUST COMPANY.

No. 1 East Avenue.

This company was incorporated on the 1st of November, 1892, and is officered as follows, viz.: President, Hiram W. Sibley; first vice-president, Gilman H. Perkins; second vice-president, William S. Kimball; third vice-president and manager, Granger A. Hollister; secretary, William L. Mercer; trustees, Hiram W. Sibley, president Bank of Monroe; Gilman H. Perkins, Messrs. Smith, Perkins & Co.; William S. Kimball, Messrs. W. S. Kimball & Co.; Arthur G. Yates, president Buffalo, Rochester & Pittsburgh Railroad; J. Lee Judson, president Rochester Gas and Electric Company; Benj. E. Chase, treasurer National Casket Company; Jas. S. Watson; Arthur Lutchford; Granger A. Hollister, third vice-president and manager; Frank S. Upton, treasurer Kelly Lamp Company; A. Erickson Perkins, cashier Union Bank; J. Alex. Hayden, president Hayden Furniture Company; Julius M. Wile, Messrs. Wile, Stern & Co.; Geo. C. Hollister, secretary Rochester Gas and Electric Company; Albert H. Harris, Messrs. Harris & Harris, lawyers; Geo. C. Buell, Jr., Messrs. Geo. C. Buell & Co.; Geo. Wilder, cashier Central Bank; Thos. W. Finucane, contractor and builder; C. Walter Smith, Messrs. Smith, Perkins & Co.; William L. Mercer, secretary. The company acts as executor, trustee, administrator, guardian, agent and receiver, while it is a legal depository for court and trust funds, by appointment of the comptroller of the State of New York. A general banking business is also transacted, including the receiving of deposits subject to check on which interest is allowed, the loaning of money on bond and mortgage and approved securities, the issuing of certificates of deposit bearing interest, and acting also as registrar and transfer agent of stocks and bonds. This company has been designated by the superintendent of the Banking Department of the State of New York as a depository for the reserve of state banks. It has a capital of \$200,000, with a surplus of \$100,000, and its deposits average upward of \$550,000, with resources aggregating over \$865,000. It is a member of the Rochester Clearing House, and has as its principal correspondent the Security and Trust Company of New York. This company will move to larger quarters in the Granite Building, corner of St. Paul and Main Street, early in the spring, and will add a spacious vault, built by the Herring-Hall-Marvin Company and embark in the safe deposit business, thus offering the greatest possible facilities to its patrons.

HOLLISTER LUMBER COMPANY. (Limited.)

Lumber and Coal—No. 106 North Goodman Street, Next N. Y. C. & H. R. R. R.

This company are extensive dealers in both hard and soft lumber and hard coal. The business was founded in 1832 by Dwyer & Hollister, in a small yard at No. 103 Exchange Street. On the retirement of Mr. Dwyer in 1835, Mr. Geo. A. Hollister conducted the business as sole proprietor until 1848, when the firm of Hollister & Churchill was organized. They gave place to Hollister, Bronson & Churchill, and in 1858 Mr. Hollister retired in favor of his son, E. H. Hollister, who died in 1871 and was succeeded by his sons, Messrs. Granger A. and Geo. C. Hollister, who continued the business as Hollister Brothers until January, 1888, when the present company was organized with a capital of \$100,000, and with Granger A. Hollister as president; Geo. C. Hollister, vice-president; H. C. Durand, secretary and treasurer. The present site of eight acres has been occupied since 1885, and the premises include two sheds, 50 x 310 and 40 x 150 feet respectively, together with a fine office building and coal trestle and every accommodation for the transaction of a large business; while the situation on the line of the N. Y. C. & H. R. Railroad, is conducive to the prompt receipt and shipment of supplies. The business is confined to this city and vicinity, but is of such magnitude as to require the services of some forty hands. The sales of lumber average twelve million feet per year, while immense quantities of hard coal are annually disposed of. Orders by telephone No. 63 receive immediate and careful attention, and terms and prices are made invariably satisfactory to buyers, while the quality of the goods can always be relied upon. Mr. Granger A. Hollister is also prominent as the founder of the Security Trust Company of this city and its second vice-president and manager. Mr. Geo. C. Hollister is also secretary of the Rochester Gas and Electric Company; while the management of this business is now placed in the hands of Mr. Durand, the secretary and treasurer.

JOSIAH NEWMAN.

Importer, Rectifier and Wholesale Dealer in Foreign and Domestic Liquors. Proprietor and Manufacturer of Dr. Mavors Stomach Bitters—No. 24 Mumford Street.

Enterprising and progressive methods are indispensable business requirements of the nineteenth century, and no where do we find them more properly placed than in the instance of Mr. Josiah Newman, the well-known importer, rectifier and wholesale dealer in foreign and domestic liquors. The business was founded here in 1854, by Messrs. Schermerhorn & Co. Entering the employ of this firm in 1859, Mr. Newman rose through his energy and industry to become a partner in 1865, and succeeded to the sole control in 1875. He had long before that date gained a firm footing in the trade, and has through all these years enjoyed a remunerative patronage of the best class, whose esteem and confidence he has fully deserved. He operates on an extensive and comprehensive basis, having wide and influential connections, and his business comprises everything that comes legitimately under the head of wines and liquors, of which he carries a large and selected stock of the best grades. A specialty of this house is its extraordinary fine whiskies, which possess to a high degree all the best features of mellowness, age, flavor and body. Among other high grade ryes, Mr. Newman makes a special feature of "Old '76," which is a decidedly superior brand, and unsurpassed in quality and purity. The goods are supplied free or in bond, bottled or in bulk, and orders by telephone No. 386, by telegraph or mail, are filled promptly at the lowest prices. Mr. Newman is a native of Ontario County, N. Y., thoroughly experienced in all the wants of the trade, and eminently popular with his host of patrons.

WHEELER & WILSON MANUFACTURING COMPANY.

James M. Harrison, Manager—Office and Sales Room, No. 10 Exchange Street, Wilder Building.

The machines manufactured by this company are conceded to be without an equal and have a world-wide reputation. Wheeler & Wilson's new high-arm family sewing machine, the "No. 9," is the lightest running and only perfect lock-stitch sewing machine in the world, and are unparalleled products of mechanical and artistic skill. It is beautiful in design, of elegant finish, easily operated, and exceedingly effective, doing vastly more work than any other made. Wheeler & Wilson's new high-arm family sewing machine, the "No. 9," is the final product of nearly forty years of practical experience in the art of sewing by machinery. It embodies the best devices of the most skillful inventors, and is a perfect family sewing machine. At the Exposition Universelle, Paris, 1889, the highest possible premium, the only grand prize for sewing machines was awarded to Wheeler & Wilson Manufacturing Company, and the Cross of the Legion of Honor was conferred upon Nathaniel Wheeler, the president of the company. The Rochester branch was established forty-three years ago by Sidney W. Dibble, who acted as sole dealer. The company took the business in 1866, and made this the principal agency for Western New York, including all the territory west of Syracuse, with the exception of Niagara and Erie Counties. Mr. Harrison has been connected with the agency in this city twenty-seven years, and has been manager here for the past ten years. He is a gentleman of middle age and a native of Rochester. He is secretary and treasurer of the Rochester Shoe Machinery Company, and is a member of the Chamber of Commerce. The quarters occupied by him are spacious, commodious and finely appointed, and a staff numbering twenty is employed here, while sixty or more agents represent this branch throughout Western New York. A large and complete line of the "Wheeler & Wilson" machines is always kept on hand, together with accessories and supplies and all orders receive prompt attention.

LEVI HEY.

Wholesale Dealer in all kinds of Woolen Rags, Cotton Rags—Warehouse and Office, Nos. 351, 353, and 355 State Street.

This gentleman is a wholesale dealer in all kinds of woolen rags, cotton rags, paper stock, old rubber and metals, and has been established in the business here since 1868. He built his present warehouse in 1880, containing five floors, 40 x 70 feet each; while in the rear is a paper stock warehouse containing two floors, 50 x 60 feet each, and he also has a scrap iron yard on Hague Street and the N. Y. C. & H. R. R. R., covering one acre in area. His premises are provided with elevators, electric lights, an electric fire alarm, and all modern conveniences for handling and storing the immense and varied stock that is constantly carried. Employment is given to forty-five hands in buying, receiving, sorting, packing and shipping, and business is brisk and lively in good times, the house doing the largest scrap iron business of any west of New York City. Shipments are constantly being received from leading sources of supply east and west, and an active and influential connection has been built up in supplying foundries, paper makers, shoddy mills, and other concerns throughout New York, Pennsylvania and New England. Mr. Hey is a native of England, who came to this country in 1857; still in the active prime of life, enterprising and progressive in all his methods and reliable and responsible in all his dealings. He is also member of the firm of Levi Hey & Co., dealers in stoves, ranges, etc., at Nos. 311 and 313 State Street, who make a specialty of manufacturing the Perfection Radiator which is sent all over the country and is an appliance of great merit for increasing the efficiency of the stove in the lower rooms of a house and to warm the upper rooms without burning additional coal.

HISTORY AND COMMERCE OF ROCHESTER.

PHILIP PRESENT.

Wholesale Watches, Diamonds, Jewelry, Optical Goods, Materials and Tools—Nos. 102 and 103 Wilder Building.

A creditable and flourishing representative of the wholesale jewelry trade in this city is Mr. Philip Present, whose headquarters are at the address noted above. This gentleman has resided in the United States twenty years. He began business independently in 1884 as a wholesale dealer with permanent quarters in this city. He employs traveling representatives and has developed a large, superior trade by following a liberal, upright business policy, and now has permanent patrons in all sections, including New York, Pennsylvania and part of Ohio. Mr. Present occupies commodious quarters, equipped with two large burglar alarm safes, and all conveniences, and carries a large, valuable stock of gold and silver watches, diamonds, jewelry, optical goods, materials and tools. The trade supplied is at wholesale exclusively, and Mr. Present's influential connections with manufacturers enable him to meet all orders upon the most favorable basis.

THOMAS BODDY & SON.

Manufacturers of Lasts from Hard Maple and Persimmon Wood—Corner of Mill and Furnace Streets.

Of the many and varied appliances used in shoe manufacturing, there is not, as it is needless to say, any more indispensable than the last. Nor is there any, perhaps, to which more importance attaches. For not only does the shape, appearance and neatness of the footwear depend upon the outlines and construction of the forms on which made, but also the comfort and fit. Great improvement has been effected in lasts in a quarter of a century and the desideratum would seem to have been attained therein. A Rochester firm which has gained a widespread reputation for the superiority of its products is that of Thomas Boddy & Son. The work turned out by Messrs. Boddy is of a distinctly superior character and is not surpassed in a single feature of excellence. They are manufacturers of lasts from hard maple and persimmon woods, and produce an article which is as nearly perfect as it is possible to make such. Their lasts are noted for originality and beauty of design, perfection of formation, finish and durability, and are in extensive and growing use throughout the United States and Canada. They have first-class facilities, and can make anything in their line to order at shortest notice. This business was established in 1890 by Mr. Boddy's father, and later the firm-name became Boddy & Osborne, who were succeeded in 1879 by Thomas Boddy & Son, and four years ago by the present proprietor, Frank Boddy. He occupies two rooms, each 50 x 100 feet, and the shop is provided with steam power and all the latest improved machinery. A number of hands are employed here, and the productive capacity is 300 pairs of lasts per day. A large assortment is constantly kept on hand, and all orders receive prompt attention. The firm can warrant every last manufactured by them, while their prices are always the very lowest figures consistent with quality of material and character of workmanship. Mr. Boddy, the elder, is a native of England and has been a resident of this city since 1848. He is a practical last maker and is an expert workman in his line. His son, F. T. Boddy, who was born in Rochester, is a young man of thorough experience in the business and is entirely familiar with the wants of the trade in regard to lasts.

BURKE & WHITE.

Job and Edition Book-Binders—Corner Mill Street and Central Avenue.

One of the few branches of business allied to the typographic arts in which this country could not be said to have made notable progress up to within a comparatively recent period was book-binding. A quarter of a century ago we turned out only an inferior class of work, as a general thing. But such is certainly no longer the case. Marked improvement has been made in the line indicated of late years in the United States, and a high degree of excellence has been reached. Some of our Rochester binders do very fine work; and in this connection special mention is due Burke & White. They are the leading firm in the business in this city and have the largest bindery between Albany and Buffalo. They are job and edition book-binders and can execute orders in the most expeditious manner. They are also case-makers, stampers in ink, metal and gold, and make a specialty of law and cloth editions. Messrs. Burke and White have first-class facilities and turn out work of a very superior character. They occupy 5,000 square feet of floor space, steam heated, and provided with all the latest improved appliances. They have in service electric power, three standing presses, two backing machines, an embossing machine, a wire stitchee, a ruling machine, a paper cutter, a leather cutter, a sewing machine, a perforator, a numbering machine, a rotary cutter, a masher, etc., and employ thirty hands in the various departments. They are prepared to do all classes of work in the lines above indicated and can guarantee the utmost satisfaction, while their prices are always most reasonable. This business was established about four years ago by Stone & Osborne, who conducted it up to April, 1893, when they sold out the plant and good will of the concern to the present proprietors, under whose efficient management it has since been continued with uninterrupted success. Mr. James A. Burke, the senior member of the firm, who is a native of Albany, is a thoroughly practical book-binder, and formerly had charge of the bindery of Weed, Parsons & Co., the well-known printers and publishers, of Albany, N. Y., for over fifteen years. Mr. John F. White, his partner, who was born in Trumbull County, O., is also a gentleman of thorough experience in the business, and was associated with the old firm for some years. Both are men of push and energy and have a large and flourishing patronage, which extends throughout Central and Western New York and Northern Pennsylvania. Telephone No. 42.

H. N. COWLES.

Contractor—No. 7 Griffith Street.

Few, if any, among the number engaged in street and sewer construction in this city are better known or sustain a higher reputation than H. N. Cowles. He is one of our foremost constructors and does a large amount of work. He has been established about six years and has been highly successful in all his undertakings. Mr. Cowles, who is secretary and treasurer of the Genesee Moulding Works, is a gentleman of middle age, active and energetic. He was born in Toledo, Ohio, but has lived in Rochester the greater part of his life. He is a man of skill and experience, and exercises close personal supervision over all operations. Mr. Cowles employs a large force, and has complete facilities. He is prepared to contract for the building of sewers, and the grading and paving of streets; also for curbing, flagging, etc.; estimates are submitted and jobbing is done likewise. Sidewalks are laid and all classes of work in this line are executed in the most prompt and excellent manner.

ALFRED WRIGHT.

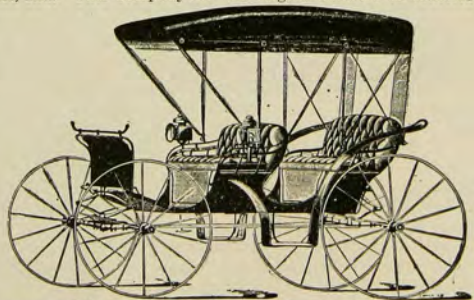
Perfumer—Importer of fine Essential Oils, Olive Oils, Etc.—Willowbank Place.

The house of Alfred Wright, perfumer, in this city, has gained a widespread and deservedly high reputation for manufacturing only the finest and most lasting perfumes; also the truest and most delicate sachet powders and harmless face powders, and for the importation of fine essential oils, olive oils, etc. The business was founded by Mr. Alfred Wright in 1866, and at his lamented death in January, 1891, his sons, Messrs. Alfred G. (who had been perfumer and chemist for over fifteen years), and John S. Wright succeeded to the business under the familiar style of "Alfred Wright, Perfumer." The present plant was built in 1882, and comprises two buildings of three and four floors each, divided into manufacturing departments, offices and stock rooms, and splendidly fitted up in all respects for the systematic prosecution of the business. The specialties of this house are in heavy and influential demand throughout the entire United States, and are supplied to retailers in quantities to suit at the shortest notice, while terms and prices are made invariably satisfactory to the trade. The perfumes bearing the stamp of "Alfred Wright, Perfumer" are performed over all other brands by leading retailers in New York, Chicago, Philadelphia, Boston, St. Louis, Baltimore, San Francisco, New Orleans, Washington, and other important centers, and are conscientiously maintained at the same high standard. The face powders sent out from this house have received the highest testimonials from prominent celebrities on the stage, and are the result of long observation, careful experiments and scientific skill. Ladies have no fear of bad results following the use of this powder, as it is perfectly harmless and a scientific beautifier.

PARRY MANUFACTURING COMPANY.

James Utterback, Manager—No. 205 State Street.

Of those houses in the van of progress in the carriage building line in the United States, none stand higher than the Parry Manufacturing Company of Indianapolis, Ind. This company are the largest builders of vehicles for the trade in the country, and are represented in Rochester by Mr. James Utterback. This agency was opened here in 1890, and has built up a large and growing business at both wholesale and retail throughout New York and New England. The productions of the Parry Manufacturing Company comprise carriages, surreys, buggies, road wagons, spring wagons and carts, and a visit to their spacious salesrooms in this city is a revelation to the average citizen in the samples shown of rich finish combined with the highest type of workmanship. The visitor's glance takes in long rows and columns and squares of shining, sparkling wheels and light-reflecting oak-finished cart and wagon bodies; with the black tops of innumerable covered conveyances, running from a child's pony trap up to a coach or combination surrey, while everything is so attractive that it is difficult to particularize. There is a flavor of the breezy summer season running down the long line of carts and wagons. Here are pretty Bradstreets, too, and the popular Parry wagons with canopy top; piano-box buggies, Parry surreys with extension top, and various vehicles in all styles and sizes. Every class of buyer can here be suited in quality and price, and the management is careful and painstaking to meet every requirement and demand. Mr. Utterback has been connected with the company since its organization in 1882, and is eminently fitted by experience and ability to successfully manage this flourishing enterprise.



HISTORY AND COMMERCE OF ROCHESTER.

R. GEISMAR.

Manufacturer of Fine Furs—No. 241 East Main Street.

The manufacture of fine furs has a successful representative in this city in the establishment of Mr. R. Geismar. This gentleman, who is very popularly known in the business community, was born in France, and learned the furrier's trade in Paris. He came to this country fourteen years ago and a year later settled in this city, and entered the services of the Kenyon Fur Company, remaining in their employ seven years, when he established business independently. In this venture he has met with the best success, building up a large first-class trade, and he now furnishes work to from eighteen to twenty-two employees. For business purposes he occupies two floors, each 60 x 70 feet in area, and the establishment is admirably fitted up in all its departments. Mr. Geismar manufactures a superior line of fine furs, capes, muffs, boas and trimmings, and makes a leading specialty of new seal garments. Furs are stored and insured at low figures, and old furs dyed, repaired and relined. A large choice stock is at all times carried, and the finest goods are offered at the most reasonable prices.

E. H. DAVIS & CO. -

Wholesale Druggists—No. 101 State Street.

Among the representative and noteworthy business firms of Rochester should be named that of E. H. Davis & Co., wholesale and retail druggists, No. 101 State Street. The house is an old and a leading one and has been in existence forty-two years. It was established by H. A. Blauw, who was succeeded in 1869 by Rowley & Davis. Later E. H. Davis became sole proprietor, and in 1883 Charles Blauw acquired an interest, when the present firm-name was adopted. The business was originally of a retail character entirely, and the wholesale department was added in 1875. The store was formerly on the opposite side of the street and has been at the present location since 1860. The premises here occupied by the firm comprise a spacious floor and basement and a commodious four-story and basement building in the rear, used as a warehouse. The various departments are well ordered and thoroughly equipped, and a dozen or more people are employed in the establishment, while two salesmen represent the house on the road, the trade extending throughout Western New York and Northern Pennsylvania. There is a well-equipped laboratory on the premises, and a number of meritorious pharmaceutical specialties are manufactured by the firm. A very large and first-class stock is constantly kept on hand and includes everything comprehended in drugs, chemicals, acids, extracts, tinctures, etc., all the standard patent medicines and proprietary remedies, pure and fine medicinal liquors, wines, mineral waters, etc., herbs, barks, seeds, spices and kindred products; also full lines of perfumery, toilet articles, soaps, sponges, chamois and druggists' sundries generally. The retail department is neatly appointed and well equipped, and physicians' prescriptions and family recipes are there accurately compounded, from pure, fresh ingredients, by competent graduates in pharmacy. Mr. Davis, the senior member of the firm, is a physician himself of many years' experience, and a graduate of the University of Buffalo, but not in regular practice for a number of years. Mr. Blauw, his partner, who is son of the founder of the house, is a thoroughly skilled pharmacist and a graduate of the New York College of Pharmacy. They are members of the National Wholesale Druggists' Association and of the American Pharmaceutical Association and Rochester Chamber of Commerce.

GENESEE NATIONAL SAVINGS AND LOAN ASSOCIATION.

Nos. 401, 402 and 403 Cox Building.

Foremost among those corporations in Rochester who make the wants of the conservative investor their constant study should be named the Genesee National Savings and Loan Association, whose home offices are located as above. This association was organized in 1891, and now has a paid-up capital stock of \$2,000,000, and the following board of officers and directors, viz.: S. H. Gallup, president; W. R. Dryer, vice-president; E. L. Hawley, secretary and manager; E. H. Gallup, treasurer; C. M. Allen, attorney; directors, James Walling, William C. Barnard, John H. Bosworth, George W. Kirkpatrick. This is a corporation operating a system of savings by means of which small sums of money are safely and profitably invested and shareholders are enabled to anticipate future earnings and savings by borrowing of the Association the money necessary to build or purchase homes. Voluntary withdrawals of the full amount paid in together with six per cent. annual interest, are allowed at any time. The installment stock is issued in two classes. The eight-year class is based upon sixty cents monthly dues, six per cent. interest and seven per cent. premium. The five-year class requires \$1.20 monthly per share. The Association is under the most careful and conservative management, and if safety and not hazard, prudence and not recklessness, fair income rather than greedy gain, legitimate properties rather than wildcat schemes are desired by the investor, let them consult the managers of this Association and consider the many advantages offered for their benefit. The Association does business in all states east of the Mississippi River, and operate some two hundred branches in New York, Pennsylvania, Michigan, Indiana, Connecticut and the District of Columbia. It has some three thousand members who own about 20,000 shares; and its success is eminently creditable to its officers who have placed it upon a basis sound and permanent. Full information concerning full paid income stock will be furnished upon application to their home office.



Buffalo Lib

HISTORY AND COMMERCE OF ROCHESTER.

MEARS & SMYTHE.

Hardware, Tools, Belting, Cutlery, and Agricultural Implements—No. 20 South St. Paul Street.

Than this popular house there is no more successful exponent in Monroe County, of the hardware trade. They have been engaged in business here together since March, 1893, when they succeeded Rose & Eddy, who established the business in 1885, and with whom Mr. Mears was engaged for eight years. Messrs. Mears and Smythe occupy two floors and a basement, with a depth of 140 feet, and handle everything in the line of hardware, tools, belting, cutlery, agricultural implements and house furnishing goods, stoves and ranges. In stoves and ranges this firm represent one of the largest stove founders in the country whose productions are of the highest merit in every instance. They carry a heavy stock and can meet the largest demand at short notice and lowest prices, guaranteeing every article sold to be exactly as represented. Farmers, mechanics, machinists, housekeepers and the public in general can here select from a stock of exceptional excellence assured of being suited in every detail; the goods sold being of the best manufacture. The trade, although retail in character, is widely distributed, requiring in its service six or more assistants, and its annual aggregate reaches a handsome figure. The business was formerly conducted at No. 137 East Main Street, but for the past two years has been located on South St. Paul Street. Of the proprietors, Mr. George J. Mears is a native of London, Eng., who came to Rochester some fourteen years ago, while Mr. T. T. Smythe was born in Connecticut and was formerly engaged with the Washburn & Moen Manufacturing Company of Worcester, Mass., as a traveling salesman, but since the early part of 1893, has resided here. Both gentlemen are thus possessed of ample experience in this line to which they couple enterprise and energy to keep their house well in the front ranks of the trade.

GILBERT, LOOS & FRINK.

Real Estate Brokers—Nos. 840-842 Granite Building, (Over Sibley, Lindsay & Curr.)

The secure market offered to the public by the real estate of Rochester, both for speculative and investment purposes, has been duly appreciated, and both buyers and sellers realize that their investments when judiciously placed are absolutely safe. To certainly attain the greatest measure of security and the best results, the services of experienced agents are always necessary, and prominent among the number in this city is the firm of Messrs. Gilbert, Loos & Frink. This firm handle property in both Rochester and Buffalo, and transact a general business as real estate agents and brokers. They are agents for the sale of 75 lots on Norman Avenue, 50 lots on Crandall Place, and 20 acres on Abbott Road—all in Buffalo; while they have a large line of city and suburban property in Rochester for sale and to rent. They have become deservedly prominent for introducing the quickest known methods of handling investments in real estate, and, by their system of obtaining the fullest information in regard to all property placed in their hands, they have made their office a trustworthy directory, whose merit is rapidly making itself known to investors; and their large and steadily increasing patronage, which enables them to dispose of property without delay, naturally induces owners who desire quick transactions to engage their services. As a bright example of the fact that business enterprise, when backed by sound judgment and upright principles, need not grow old in waiting for appreciation, the success of this firm forms an inspiring lesson to the young men of Rochester. The business was established in the spring of 1892, by Messrs. G. B. Gilbert and George Loos, and in 1893 Mr. G. H. Frink was admitted to partnership. Mr. Gilbert was born in Genesee Co., N. Y., and graduated at the Buffalo Medical College and practiced medicine for twenty years. Mr. Loos was born in Rochester, and Mr. Frink in Richfield Springs. All are experienced business men, and stand deservedly high in social and financial circles.

SARGENT & GREENLEAF.

Patentees and Manufacturers of the Magnetic, Automatic and Chronometer Bank Locks, Combination Safe Locks, Etc.
—Corner of Court and Stone Streets.

This firm are nationally famous as patentees and manufacturers of the magnetic, automatic and chronometer bank locks; combination safe locks, etc.; also a large line of superior key locks, all with small flat keys, gem bolts, etc. The business was founded in 1862, by Mr. James Sargent, who organized the firms of Sargent & Cobert and Sargent & Neff, and finally the present firm in 1866. The present building was erected in 1869, and has since been twice enlarged to accommodate the increasing demands of the trade. It now contains five floors, 125 x 40 feet each, with two large wings, steam power and all modern facilities, and steady employment is given therein to a large number of skilled workmen. They have devoted themselves with ardor to the production of a class of locks which should not only vie with both domestic and imported wares, but should, when once introduced and tested merit the general preference which has been accorded them. That they have succeeded in this laudable endeavor there is no longer any doubt, as the superiority they have attained in the manufacture of bank and time locks is such as to have created a permanent and constantly increasing demand from safe manufacturers, hardware dealers and others in all parts of the country. Mr. Sargent was the inventor and patentee of the first time lock ever successfully placed upon the market, and is also inventor and proprietor of the James Sargent smoke consumer. Both he and Mr. H. S. Greenleaf are natives of Vermont. Both are prominent citizens in the community and Col. Greenleaf has held many positions of public trust, including the representation of his district two terms in congress, and are widely honored and esteemed.

D. C. ELSHEIMER.**Jeweler, Opposite Whitcomb House—No. 214 East Main Street.**

The list of manufacturing jewelers in Rochester contains many names whose operations reflect credit upon the advantages of this city as a productive center, but none have a higher business reputation or command a trade penetrating a wider area of demand than Mr. D. C. Elsheimer. This gentleman first established business in this city in 1875, in the Whitcomb House block and removed to the present location in 1893 where he occupies one of the neatest and most attractive stores in the city. The range of manufacture embraces jewelry of every description. A specialty is made of diamond setting and repairing watches, clocks and jewelry of all kinds. Orders are executed with promptness and goods are safely shipped to remotest points. Both in the excellence of work and in the moderate prices obtaining the house offers very important inducements to customers and to the trade. Mr. Elsheimer is a native of Rochester and has been trained to this business from his youth, having learned the trade with his father, who was an expert manufacturer.

GEORGE BANTELS SONS.**Grand Auction and Commission Sale Stables—No. 282 Lake Avenue.**

The auction and commission sale stables of Messrs. George Bantel's Sons are recognized as headquarters for the sale of horses in Rochester, and from this house most of the finest horses seen in this section have been purchased. Mr. George Bantel established himself as a horse dealer in this city in 1848, and in 1874 he admitted his son, Joseph Bantel, to partnership, followed in 1885 by the admission of another son, George R. Bantel. In 1891 the senior partner retired, leaving the two sons in control, thus forming the firm as at present constituted. The premises occupied comprise a two-story brick building, 50 x 165 feet, with a wing, 50 x 148 feet, giving accommodations for 156 horses, and including 23 box stalls. Regular auction sales are held here every Wednesday during the spring time, and both saddle, road, coach, draught, pacing and trotting horses are disposed of to the highest bidder. No one inquires for a reputable horse dealer in Rochester who is not referred to this firm. They therefore have the first chance among buyers, and have established such a reputation for taking ventures and making them turn out well that confidence is always expressed in their judgment and capacity to an unusual degree. They make liberal advances on consignments of horses when desired, guaranteeing quick sales and prompt returns, and are constantly making advancements and improvements in keeping with the ideas of the times. They also operate a boarding stable, which is liberally patronized by horse owners; and have been engaged since 1872 in the street sprinkling business, in which they operate twenty-one patent sprinkling wagons. Their horses come from both Kentucky, Canada and the West, and their sales average from 600 to 700 head per year. They supply Breweries, City Express Companies, and numerous permanent patrons in Rochester, New York City, Boston and Philadelphia. The Messrs. Bantel are recognized authorities on the value of horses, and are widely esteemed for their honorable and reliable methods.

STATE MUTUAL LIFE ASSURANCE COMPANY OF WORCESTER, MASS.**Matt Foster, General Agent—Nos. 1101, 1103, 1105 Granite Building.**

This company is represented in Rochester by Mr. Matt Foster, as General Agent for New York State west and north of Utica. This agency was opened here by Mr. Foster in 1889, and is in a thoroughly healthy and flourishing condition. This company provides safe insurance at the lowest cost consistent with the greatest security, and upon a purely mutual plan, while all claims that may be presented are promptly and satisfactorily adjusted.

On January 1, 1894, it had 16,831 policies in force, insuring \$48,192,159.00; it had assets amounting to \$8,508,462.37; a reserve of \$7,775,308.93; and a surplus of \$1,062,639.52. It has ever sustained a splendid reputation and commanded a steadily growing business. An investigation of its methods and plans will satisfy any one of its solidity and liberality. Mr. Foster, the General Agent, has been connected with life insurance for the past ten years, and is a thoroughly capable and reliable life underwriter.

WM. R. STOREY.**Civil Engineer and Surveyor—No. 711 Ellwanger and Barry Building.**

Mr. W. R. Storey, Room 711 Ellwanger & Barry Building, has been established in the pursuit of his vocation twelve years, and his ability has won for him a large patronage. He is a graduate of the Cornell University of Ithaca, also of the Rochester Academy; formerly held a position with the Western New York and Pennsylvania Railroad; was also on a railroad in New Jersey, and is now assistant engineer on the East Side Trunk Sewer of Rochester. Mr. Storey has done a large amount of important surveying work, among other contracts fulfilled being the Wm. Otis Building Lot Association's tract, the Jackson Homestead tract, South Park tract, Vacuum Oil Company's property at Olean, Albion Homestead tract, Albion; the Leighton Lea tract, Rochester; the East Main Street Homestead tract, etc., etc. Mr. Storey gives attention to all branches of civil engineering and surveying, and in every instance where his services are enlisted the most satisfactory work is assured.

Buffalo Library

HISTORY AND COMMERCE OF ROCHESTER.

BEIR & CURTIS.

General Insurance—Nos. 35 and 37 Reynolds Arcade.

This is one of the best known insurance agencies in this city and for more than a quarter of a century has maintained enduring hold on public favor. This business was established twenty-six years ago by the senior member of the above firm, who conducted it alone up to 1891, when Alfred W. Curtis acquired an interest. Then the firm-name became Martin Beir & Co. and remained so until January, 1893, when the present style was adopted. They are general insurance agents and do a large business. They number in their clientele many of the solid citizens of the community, and their patronage gives evidence of steady increase. Messrs. Beir & Curtis occupy commodious and well appointed quarters at the above address and their office is connected by telephone, No. 453. They represent a number of stanch associations, including the Liverpool and London and Globe, the largest corporation in the world in the fire insurance business, the New Hampshire, the Fireman's Fund, and other first-class companies and make a specialty of fire risks. They are also agents for Lloyds Plate Glass Insurance Company, and accident companies, and can place fire, accident and plate glass insurance at lowest rates consistent with absolute security. Losses are equitably adjusted, and indemnity is promptly paid, (they paid within the year 1893 over \$20,000) and clients of this popular and responsible firm are always assured of honorable and satisfactory treatment. Mr. Beir was born in Germany, but has resided in Rochester for almost fifty years, and is one of our solid citizens. Mr. Curtis, his partner, who is a native of Rensselaer County, N. Y., was formerly business manager of the "Rural Home," this city. Both are gentlemen of integrity as well as men of energy and business experience and are members of the Board of Underwriters and of the Chamber of Commerce.

HYGIENIC ROLLER MILLS.

James Gorsline, Proprietor—Nos. 286 and 288 Lake Avenue.

Of all the cereals which the soil produces in response to man's labors, wheat contributes most to his uses, as it stands at the head of food grain, containing beside a large amount of starch, nitrogenous and mineral elements required by the human system. The manufacture of flour is therefore of the first importance to society. Mr. James Gorsline, as proprietor of the Hygienic Roller Mills, is recognized as one of the most prominent millers of Rochester, and has built up a high reputation, not alone for the extent of his business, but as well for the superior excellence of the goods coming from his mills. These mills were built originally in 1878, by Kelly & Godley, who were succeeded by J. O. Kelly & Co. Mr. Gorsline became a partner in 1884, and sole proprietor in 1887. The mills were destroyed by fire on the 24th of July, 1888, but were rebuilt at once, and now contain five double sets of rolls and two run of stone, with a 50-horse power electric engine, and have a productive capacity of 200 barrels of flour and Graham and corn meal every twenty-four hours. The products of the mills are well and favorably known throughout the Middle and New England States, and include Kelly's Dansville graham, winter wheat flour, entire wheat flour and granulated corn meal. For flavor, wholesomeness, purity and reliability, this flour is not excelled by any in the market. It is in special demand by leading dealers throughout New York, Pennsylvania and New England, and is supplied to the trade in quantities to suit at the shortest notice and at terms and prices which are safe from successful competition. Mr. Gorsline was born in Ontario County, seventy-four years ago, coming to Rochester seventy years ago and was long engaged in the tanning industry. He has for many years been an important factor in extending the name and fame of Rochester as a growing commercial center and is highly esteemed for his long and honorable business career.

F. B. RAE & CO.

Manufacturers of the Non-Acid Boiler Compound, Machinery and Cylinder Oils—Main Office, No. 25 Exchange Place Building.

An establishment engaged in the production of a valuable specialty in this city is that of Messrs. F. B. Rae & Co., manufacturers of the celebrated Non-Acid Boiler Compound, and dealers in all kinds of lubricating oils. They have their main office at No. 25 Exchange Place Building, and their factory on Mill Street. The business was originated two and a half years ago by Mr. Rae, and in October, 1893, Mr. Fred S. Smith became his partner. Both gentlemen are natives of this city, and energetic young business men, popularly known in the community. The firm make a leading specialty of the Non-Acid Boiler Compound, which they sell in all parts of the United States. This compound is the result of continued research and experiment, and embodies all the improvements that chemical science has brought to light. It is an absolute protection against incrustation, if used in time, and is equally efficient in removal after formation. It has been extensively used, and received the approval of steam users wherever tried. The opinion of these practical men carries weight and cannot be successfully disputed. As its name implies, the compound contains no acid and will not in any way injure the metal with which it comes in contact. In new boilers it will prevent the formation of scale, but when this has already taken place, it will attack and gradually remove the coating without detriment to the boiler. The firm are agents for the Lackawanna Lubricating Company, manufacturers of grease cups, etc., and they handle all kinds of machinery and cylinder oils.

THE FRASER SCHOOL OF SHORTHAND AND TYPEWRITING.

William Fraser, Principal—West Building, No. 82 State Street.

We desire to direct special attention in this review of the commerce and industries of Rochester to that well-known and popular institution, famed at home and abroad as the Fraser School of Shorthand. This school was opened by Mr. William J. Fraser, the principal, in 1891, and has rapidly grown in public favor and patronage. It justly lays claim to numerous special advantages over older and longer established schools, which are worthy of consideration by those who wish to learn stenography. In the first place, its tuition is fixed at a moderate rate monthly. Professor Fraser takes a personal interest in each and every pupil when graduating to secure for them a remunerative position, thereby dispelling uncertainty as to a livelihood. In the second place, it teaches the Haven system of shorthand, by which the old style of tick, dot and dash has been supplanted by a much quicker and easier method, both in the learning of it and also in the use of it in taking rapid dictation. Then, there is more attention shown to pupils, and the school is better equipped and managed than is the case with any similar institution. A specialty is made of teaching pupils the art of typewriting, and the correct manipulation of the writing machine. An improved system of text-books is also used, and evening schools are operated for the accommodation of pupils. Circulars and full information mailed on application. Principal Fraser is a native of Rochester, and an expert stenographer, possessing an aptitude for teaching this art that is rarely equalled by any of his contemporaries.

JACOB K. POST & CO.

Wholesale and Retail Druggists—Nos. 3 and 5 Exchange Street.

This is one of the oldest and largest houses in its line in the city and has been in existence for over fifty-three years. The business was established in 1839, by Post, Coleman & Willis, who were succeeded in turn by Post & Willis, and I. Post & Co., which firm-name was adopted in 1862, when J. K. Post and W. W. Bruff acquired an interest. Isaac Post, the original senior partner, retired in 1869, and the style then became Post & Bruff. In 1877, Jacob K. Post, son of the founder, assumed sole control, and, under the firm-name that heads this sketch has since carried on the business with uninterrupted success. The store, which is 50 x 80 feet, is neatly fitted up and conveniently arranged, and eight clerks, salesmen, etc., are employed. The stock, which is of a comprehensive character, includes everything in drugs, chemicals, extracts, acids, etc.; all the standard patent medicines and proprietary remedies; herbs, barks, roots, seeds, spices and kindred products; perfumery, toilet articles, soaps, sponges, cham- ois, and druggists' sundries in great variety. The trade is supplied on the most favorable terms, and all orders are promptly and reliably filled. Particular attention is given to physicians' prescriptions and family recipes, which are carefully and accurately compounded at notably low prices. Mr. C. H. Haskins, manager of this department, is an experienced and skillful apothecary, and is treasurer of the New York State Board of Pharmacy. Mr. Post, the proprietor, is a gentleman of middle age and a native of Rochester.

L. C. PIPER.

Flower City Coffee and Spice Mills—Montgomery Building, Nos. 10 and 12 Graves Street.

The Flower City Coffee and Spice Mills have been in successful operation for about four years. They were established by the present proprietor, L. C. Piper, and from the start the enterprise has been a highly prosperous venture. Mr. Piper is a gentleman in the prime of life and a native of this city. He is a man of energy and ample experience in the business, and is thoroughly conversant with the wants of the trade. He has excellent facilities, and his patronage is large and growing. Mr. Piper occupies commodious quarters, which are well equipped for the purposes to which devoted. There is ample steam power, two roasters, and all the latest improved appliances for roasting and grinding, and several hands are employed here. Coffee, peanuts, barley, malt and almonds are roasted for the trade in the most superior manner, on short notice, and at very reasonable rates. All orders by telephone—700—receive prompt and personal attention, and the utmost satisfaction is assured.

CHAS. F. LIGHTHOUSE.

Manufacturer of Mail Bags—Nos. 77 and 79 S. St. Paul Street.

Prominent among the manufacturers of mail bags in this country stands Mr. Chas. F. Lighthouse, of this city, whose finishing shop is located as above. Mr. Lighthouse is a practical tanner of large experience and established reputation, and originally established himself in business in 1879, as a manufacturer of horse collars. In 1889 he was awarded a contract by the Post Office Department, at Washington, D. C., for making mail bags of leather only, and in August, 1893, began making them of canvas. He occupies two floors, 50 x 90 feet each, and gives steady employment here to twenty skilled hands. He is now turning out about one hundred mail bags per day, which he supplies to the United States Government at Washington. Every bag produced is made upon honor and warranted as to material and workmanship. The products meet every demand of the mail service, being light, handy, safe and durable, and the acme of utility and convenience. Mr. Lighthouse is a native of Rochester, a prominent member of all the Masonic bodies, 32°, and a gentleman of excellent repute and standing in business and social circles.

Buffalo Library

ROCHESTER GERMAN INSURANCE COMPANY.

German Insurance Building West Main Street.

This company was incorporated in 1872, with a capital of \$200,000, and immediately entered upon a career of usefulness which has been continued with increasing prosperity to itself and fully justifying the reliance placed upon it by the public. The Rochester German writes insurance on all kinds of dwelling, manufacturing, store and household property, quoting the lowest rates of premium, and taking risks in all parts of the United States. Its affairs are most zealously guarded by an efficient board of officers and directors, viz: president, Hon. Frederick Cook; vice-president, Frederick Goetzman; secretary, H. F. Atwood; directors: Hon. Frederick Cook, Frederick Goetzman, J. J. Bausch, E. H. Satterlee, Louis Fien, Albrecht Vogt, M. Kondolf, Chas. Rau, L. Wehn, Johu Rauber, S. Dubelbeis, W. Vincius, John Weis, Christ Yaky, F. C. Seitz, Caspar Wehle, Nicholas Brayer, Jacob Gerking and L. J. Ernst. A late statement of the secretary shows an unearned premium reserve of \$459,032.88; reserve for unpaid losses and other liabilities, \$62,275.23; net surplus, \$240,829.36; gross assets, \$962,137.50. The company have paid losses amounting to over \$3,500,000, since 1872. They do a large and influential business in the States of New York, Connecticut, Massachusetts, Maine, Rhode Island, Pennsylvania, Ohio, Indiana, Illinois, Michigan, Wisconsin, Minnesota, Iowa, New Jersey, Missouri, Nebraska and Kentucky; and operate a general agency in Woman's Temple Building, Chicago, under the management of O. C. Kemp. The German Insurance Building was built by this company in 1888, and is a magnificent fire-proof structure, ten stories high, splendidly equipped for office purposes, and an ornament to the city. Its cost was \$200,000.

THE GERMAN-AMERICAN BANK.

German Insurance Building.

The German-American Bank of Rochester is deserving of particular mention as one of the solid and prosperous banking institutions of the state. The wisdom of its management has been endorsed by success, as well as by the high position it enjoys in the esteem and consideration of the community. It was originally incorporated in 1876, as the Bank of Rochester, and was reorganized in 1884 under its present name. It has a capital stock of \$200,000; and from the start has done a successful business. Its banking-rooms occupy the ground floor of the palatial German Insurance Company Building, and its interior arrangements and appointments are complete in every detail. During its career this bank has stood the storms of several crises and panics, and has come forth with honor untarnished and reputation unsullied, standing to-day as one of the solid banks of the country. It transacts a general banking business and one of great magnitude. Its operations and investments have been so satisfactory that a surplus of \$150,000.00 has been accumulated, with net profits of \$52,723.62; while its deposits average upwards of \$1,700,000.00, its loans over \$1,800,000.00, and its assets on the first day of June, 1893, aggregated \$2,658,716.22. It belongs to the Rochester Clearing House Association and the Chamber of Commerce, and has as its principal correspondents the Fourth National Bank, Bank of America, Manhattan Company Bank and Seaboard National Bank, of New York; the Fourth Street National Bank, of Philadelphia; the National Bank of the Commonwealth, of Boston; and the Merchants Loan and Trust Company, of Chicago. The officers and directors of the German-American Bank are as follows, viz.: Directors, Frederick Cook, president; Frederick Goetzmann, Frederick Goetzmann & Sons, bonded whiskies; Eugene H. Satterlee, Satterlee & Yeoman, attorneys; Edward W. Peck, Co-Operative Foundry Company; Jacob Gerling, Gerling Brothers, millers; Mathias Kondolf, Genesee Brewing Company; Henry Hebing, hardware; H. M. Ellsworth, Ellsworth & Grant, contractors; Albrecht Vogt, Vogt Manufacturing Company; Henry Michaels, Michaels, Stern & Co., wholesale clothing; E. B. Parsons, Parsons Maltng Company, Sodus Point, N. Y. President Cook is one of the best known citizens of the Empire State, and long a powerful factor in the upbuilding of this city's growth and prosperity. He has served as secretary of state of the State of New York, and as a member of the State legislature; is president of the Rochester German Insurance Company, the Rochester Title Insurance Company, and the Rochester Driving Park Association; vice-president of the Rochester Gas and Electric Company, a trustee of the Rochester Savings Bank, a director of the Rochester Trust and Safe Deposit Company and the Rochester Street Railway Company, and a tower of strength to every enterprise with which he is identified. He has been president of this bank since 1884. Vice-president Goetzmann is a prominent distiller of this city, and vice-president also of the Rochester German Insurance Company. Vice-president Satterlee is a leading member of the Rochester bar, a director of the German Insurance Company, and identified with various local enterprises. The cashier, Mr. Allen, has been engaged in the banking business for a period of twenty years, being formerly teller of the Traders' National Bank, succeeding to his present responsible post in 1888; and is a financier of tried ability and high repute, whose opinions are of weight in banking circles; while the Board of Directors comprises much of the solid business element of the city.



Yours Truly,
Frederick Gooty.

HISTORY AND COMMERCE OF ROCHESTER.

DYER & CLARK.

Street and Sewer Contractors—Office, No. 45 North Street.

One of the foremost concerns in the Flower City engaged in business as street and sewer contractors is that of Messrs. Dyer & Clark, (telephone, 771). This house was founded twenty years ago by Mr. Wm. Dyer, and he continued alone up to 1888, when Mr. W. H. Clark, former bookkeeper for McConnell & Jones, contractors, became his partner. Mr. Dyer is a native of this city, while Mr. Clark was born on the Merrimac river, New Hampshire, but has resided in Rochester forty-five years. Both gentlemen are thoroughly conversant with all branches of the industry in which they are engaged, and are amply provided with the best of facilities for successfully performing all work entrusted to their care. They furnish employment to 150 hands. Among the important contracts fulfilled by them was the macadamizing of Wilbur Street, also the laying of the walks, curbing, sewer and water pipe, the same work on Harper Street, brick paving and all other improvements of Cornell Street, macadamizing, etc., of Roslyn Street, the laying of sewers on Pardee Terrace, Kosciuszko Avenue, Hayard Park, University Avenue and Goodman Street, etc. Messrs. Dyer & Clark execute a general line of operations as street and sewer contractors, lay stone and Portland cement walks, and make a specialty of grading and sodding. Plans, estimates and specifications are furnished at shortest notice, and first-class work is assured in every instance. Mr. Dyer has done about all of the work in this line for the Sibley estate for the past twenty years. As references, Messrs. Dyer & Clark offer Messrs. C. F. Pond, H. W. Sibley and H. F. Atkinson.

D. M. ANTHONY.

Manufacturer of Crackers, Biscuit, Snaps, Bread, Etc.—No. 134 West Avenue.

The gentleman whose name heads this sketch enjoys the distinction of being the oldest baker in Rochester, and his establishment is one of the largest of its kind in the city. It is a perfectly equipped steam bakery, and is provided with all the latest improved appliances known to this branch of industry. Mr. Anthony is a man of mature age but active and energetic. He was born in Saratoga County, N. Y., and has been in this city many years. He has been established since 1847, starting in a modest way on North Water Street, and soon built up a prosperous trade. Producing a very superior article, the demand for his goods kept steadily growing, and in course of time he found it necessary to enlarge his productive facilities. Finally his patronage attained such proportions, that he was compelled to obtain more ample quarters than he formerly occupied at Nos. 199-203 North Water Street, and accordingly had erected a three-story building with basement at the present location some three years ago. Mr. Anthony has spacious and commodious premises here, 55 x 65 feet in dimensions, and his facilities are first-class in every respect. He has full steam power with all the latest improved machinery, etc. He has in service a capacious real-oven, and is preparing to erect another. Twenty-five barrels of flour are used daily on an average, and twenty in help are employed, while seven wagons serve customers in and around Rochester. The business is wholesale entirely, and a salesman represents the house on the road, the trade extending throughout the western part of the State. Mr. Anthony's products are maintained at a uniformly high standard of excellence. His goods are noted for their purity, choice flavor and fine quality, and have gained firm hold on popular favor. He makes delicious aerated bread, using gas from the Geyser Springs, Saratoga, for the purpose, and this and his patent milk crackers, are highly recommended for their purity, nutritive and healthful qualities. He manufactures everything in crackers, biscuit, snaps, bread, rolls, cookies, cakes, etc., and all his products are at once toothsome and wholesome. He can supply dealers at lowest rates, and all orders, in or out of town, receive prompt attention. Mr. Anthony is one of our solid citizens and prominent business men and is held in high esteem, both in commercial circles and in private life. He is an active member of the Chamber of Commerce, and a director and vice-president of the Hathaway Investment Co.

RANDALL, FOSTER & RANDALL.

Manufacturers of Men's Neckwear—No. 35 North St. Paul Street.

This house has been in successful operation since 1890, and the present premises have been occupied since 1891, consisting of five floors, 40 x 110 feet each, fully supplied with all modern conveniences, and steady employment is given therein to fifty skilled hands. The manufacture of neckwear is an industry peculiarly adapted to persons of culture and elegant tastes, and of late years the increased demand for novelties has enabled manufacturers like Messrs. Randall, Foster & Randall to display their talents to advantage in devising new styles, which are made not only attractive but durable. Their product embraces an endless variety of neckwear, made of the best materials, finished in a richness of detail, and with the utmost perfection of taste in cut and workmanship. All grades are produced, so as to suit the tastes and requirements of the trade everywhere, and sales are made direct to retail dealers. A corps of talented salesmen represent the interests of the house upon the road, and all orders are filled with promptness and care, while terms and prices are made invariably satisfactory to the trade. The business is large and influential throughout New York, Pennsylvania, Ohio, Indiana, Texas, Michigan, Illinois, west to Colorado and Pacific Coast and is annually increasing in magnitude and value. The co-partners, Messrs. J. L. Randall, L. E. Foster and F. A. Randall, are natives of New York State, and alert and progressive manufacturers.

UNITED STATES NURSERY COMPANY.

Nurserymen—East Park.

This company are growers of and dealers in choice stock, and sell extensively at retail all over the country. They have over one hundred agents in their service, and their trade gives evidence of steady and substantial increase. This business was established about six years ago by Harry C. Phillips, and the present co-partnership was organized in 1890. The company was incorporated under the laws of the State of New York, with a capital of \$10,000, and is officered as follows: Harry C. Phillips, president and manager; William Pitkin, secretary. They deal in all kinds of nursery stock, and make a specialty of fine varieties of ornamental trees, shrubs and roses. They can fill orders for anything in their line at exceedingly low prices, and can guarantee entire satisfaction. They have excellent facilities for packing and shipping and all products sold by them are warranted to be true to name and of superior varieties.

NEW OSBURN HOUSE.

Elmer E. Almy, Proprietor—South St. Paul Street.

The innovations and improvements in the construction and appointments of hotels in recent years have been very notable. The transformation of the old-time hostelry into the splendidly equipped modern establishment is one of the features that mark this progressive age. And it may be here remarked that Rochester is well abreast with the

times in this respect. Some of our leading hostels here will compare favorably with any in the State outside of New York City. And in this connection special mention should be made of the New Osburn House, presided over by that experienced and widely known Boniface, Elmer E. Almy. This is in all respects a strictly first-class hotel, and its patronage is of a substantial and desirable character. The accommodations here are A 1, and the cuisine is unsurpassed. The appointments are at once rich, beautiful and tasteful, and the service and attendance are of the very best. The house is centrally and pleasantly located, too, being convenient to all parts of the city, and a free omnibus



is run to all depots, while horse cars pass the door. This popular and excellent hostelry was built and first opened to the public in 1881 by N. Osburn, grandfather of the present proprietor, who assumed control in 1882. Under the latter's capable and efficient management the popularity of the house kept steadily growing, and, in order to meet the demands of the increased and increasing patronage, had the hotel rebuilt, remodeled and re-furnished throughout in 1892-1893, at an outlay of \$20,000. The "New Osburn" is a handsome four-story brick structure, 175 feet on South St. Paul Street, and 160 feet deep, and contains 194 rooms. It is thoroughly steam heated and perfectly ventilated, the sanitary arrangements being of a very superior character, and is excellently lighted by gas and electricity. It is elegantly furnished throughout; is provided with hot and cold water, baths, electric bells and all other modern conveniences, and improvements, including elevator, etc., and the sleeping-apartments are commodious, neat and airy. The dining-room, which is beautifully decorated, can seat 150, and there are two handsomely appointed parlors, and a reception room on the second floor. The office on the ground floor is fitted up in antique oak, the floor is of artistic tile, and the main stairway here is spacious, massive and elegant. There are also a private office, reading and writing room, telegraph office, news and cigar stands, lavatory and toilet room, barber shop and baths on this floor, and a number of sample rooms are provided for commercial travelers. There is a finely equipped café, in connection, likewise, and the bar is stocked with the choicest brands of wines, liquors, ales, beer, etc. The house is conducted on the American plan, and the rates—\$2.00 and upwards per day—are certainly very moderate. It caters exclusively to commercial travelers and offers exceptional inducements to jewelry salesmen, having one of the finest steel lined burglar and fire proof vaults for the absolute security of valuables. Mr. Almy, the proprietor, is a gentleman in the meridian of life and a native of this city. He is a genial and popular host, as well as a man of energy and business ability, and of twenty-five years' experience. He was formerly connected with the Continental Hotel, Philadelphia, and was cashier at the Grand Pacific, Chicago, and at the St. James, New York, for a number of years. Mr. Almy is a member of the National Hotelmen's Association, the Hotelmen's Association of the State of New York, and the Rochester Chamber of Commerce. He is also prominent in fraternal orders, and is a member of Blue Lodge, Chapter, Commandery, Mystic Shrine, Consistory, B. P. O. Elks, etc.

HISTORY AND COMMERCE OF ROCHESTER.

ROCHESTER VULCANITE PAVEMENT COMPANY.

Alexander Street and Erie Canal.

Exhaustive and expensive experiments have been made with various materials for paving, with the result that it has been determined by those best able to judge that asphalt is the only material which meets all requirements. Asphalt pavements are not only adapted to streets of extremely light traffic, but are used on streets of comparatively heavy traffic with satisfactory and economical results; and there is no doubt that as public opinion becomes more enlightened on the subject, and property and vehicle owners gain a due appreciation of the greater economy of horse-flesh and vehicles in the use of asphalt, over the rough and rigid stone pavements, all light and medium traffic pavements on streets of easy grade, in live, public-spirited cities of this country, will be paved with asphalt. The leading exponent of the industry in Rochester is the Rochester Vulcanite Pavement Company. This company are contractors for laying asphalt pavements on streets, walks, etc., and have built up a large and influential patronage in this city and vicinity. The company is officered and managed as follows, viz: Henry H. Craig, president; V. F. Whitmore, vice-president; Geo. W. Archer, treasurer; M. H. Chase, secretary. The company own one ten-ton steam roller, with the requisite crushing and other machinery, and give steady employment to sixty skilled workmen. They have paved Genesee, North Clinton, Wood, Scranton, Oxford, Delavan, Chatham, North St. Paul, Rowe, Adams, College, Vine, Grand, Windsor and Swan Streets; Minerva Place, Hart Avenue and Allen's Alley, all in this city, and their success has been decisive and gratifying in the extreme. Their pavements are shown to be pre-eminently adapted to all the varying conditions of climate, grade, traffic, etc., while they are laid at rates of cost that are the lowest obtainable for thoroughly reliable work, and prove satisfactory in all cases. President Craig is the active manager of the business, and brings to bear special qualifications therein; while Vice-president Whitmore is a stone contractor, of the firm of Whitmore, Rauber & Vicinus; and Treasurer Archer is president of the Archer Manufacturing Company and the Rochester Gas and Electric Company.

J. E. PUTNAM & COMPANY.

Electrical Engineering and Construction—No. 10 Tallman Building, No. 27 East Main Street.

The application of electricity to lighting and operative uses is daily growing more universal, and it is only a matter of time when it will supersede all other systems adapted to those purposes. One of the foremost firms in Rochester engaged in electrical engineering and construction is that of J. E. Putnam & Co., the co-partners being Messrs. J. E. Putnam and S. A. Ellis, and their telephone call is 951. Mr. Putnam is a thoroughly skilled practical electrician, and was appointed supt. of construction of the new subway for electric light wires. He was formerly assistant professor of Physics to the University of Michigan, at Ann Arbor, a position he filled with credit and ability. His partner, Mr. Ellis, was former Superintendent of Schools in this city, and he is favorably known all throughout the community. The firm execute electrical work in all its branches, making a leading specialty of electric light and power wiring. Among important work done by them were contracts filled for the House of Refuge at Albion, N. Y., Rochester, State Hospital, Beckley Building, American Brewing Company, Bartholomay Brewery, Sibley, Lindsay & Curr's, and the residences of Wilson Soule, H. C. Brewster, Hon. Fred. Cook, C. P. Barry, Mrs. Geo. E. Jennings, J. P. Church, W. W. Mumford, James S. Watson, J. J. Palmer, the Messrs. Adler, etc. The firm employ about 50 hands, furnish estimates on isolated plants for light and power, and all varieties of electrical construction, and first-class, thorough work is assured in every instance.

NATIONAL LIFE INSURANCE COMPANY.

Frank C. Mann & Co., General Agents for Central and Western New York—Nos. 21-23 Elwood Block.

The National Life Insurance Company, of Montpelier, Vermont, having passed forty-five years of corporate existence is enabled to bring to its business that successful experience which age secures. It is represented in Rochester by Messrs. Frank C. Mann & Co., as general agents for Central and Western New York. This firm succeeded to the control of this agency in 1890, and are doing valiant and highly appreciated service for the company, whose interests they so ably represent in this important territory. The National Life Insurance Company were the originators of the endowment bond system, whose advantages may be specified as follows: It protects the insured against adversity in business, and also makes an absolute provision in case of death for his wife, children, parents, or creditors. It is a safe and desirable investment, and guarantees that a certain amount of money will be accumulated in a specified time, which the purchaser can use at an age when he is more likely to be dependent upon others than others upon him. The principles of this bond are endorsed by the wealthiest and shrewdest bankers, merchants and lawyers of America. The general agents for Central and Western New York are Messrs. Frank C. Mann and Asa B. Peake. Mr. Mann has the general management of agencies throughout the territory named, and a corps of fifty agents under his supervision. He is the youngest insurance manager probably in the country, having been born in West Bend, Wis., May 14, 1867; and has been engaged in the insurance business for the past eight years. Both gentlemen are members of the Life Underwriters' Association.

R. T. STILLMAN NICKEL PLATING WORKS.

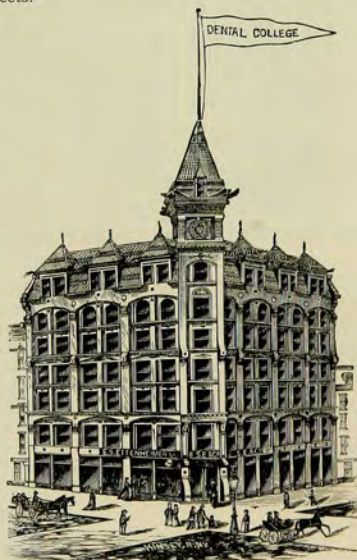
No. 67 South St. Paul Street.

The prosperous and ably conducted business of the R. T. Stillman Nickel Plating Works, was established at No. 44 Stone Street in 1892, and has recently been removed to the present address. The premises occupied comprise a floor 30 x 50 feet in dimensions, fully equipped with the latest improved electro-plating machines and other appliances. Several experienced operatives are employed and the house turns out, in the highest style of the art, nickel, copper, brass and bronze plating. All branches of the business are properly conducted and the prices are extremely moderate. Articles of ornament or use that have become tarnished can be at this establishment made as good as new at a trifling expense. Mr. R. T. Stillman is a native of Rochester, and a thoroughly practical man who gives his personal supervision to the business, thus insuring the best results. The liberal patronage he has secured from the trade and the public is but a just reward for the excellent work turned out and the honorable methods employed.

ROCHESTER POST-GRADUATE DENTAL COLLEGE.

Corner Main and State Streets.

Among the most notable educational institutions of Rochester special mention is due the Rochester Post-Graduate Dental College. This college was founded two years ago by its president, Dr. J. M. Buchanan, and under his management has encountered the most substantial success, and has been accorded the full favor of the profession. The board of officers and faculty is composed of the following talented and well-known gentlemen: officers—president, J. M. Buchanan; vice-president, W. T. Crittenden; secretary, F. L. Pratt; treasurer, S. M. Rose; Faculty—Professor of the principles of dental science and crown and bridge work, J. M. Buchanan; Professor of Materia Medica, H. R. Nettleton, M. D.; Professor of operative and clinical dentistry, W. T. Crittenden; demonstrator of prosthetic dentistry, J. M. Card, M. D., D.D. S.; Professor of hygiene, K. D. Nettleton, M. D., D.D. Students are received at the college at any time, and the whole general course consists of a term of six weeks continuously, or divided into two courses of three weeks each, as preferred. Lectures are given weekly by eminent specialists. The terms and fees are: For full course, \$50.00; Post-Graduate Dental Society, \$5.00; annual fee of the society, \$1.00. An illustrated pamphlet, giving full particulars will be mailed free on application.



M. D. TARBA MANUFACTURING CO.

Dealers in Hard Coal, Charcoal and Wood—Nos. 748 and 750 East Main Street.

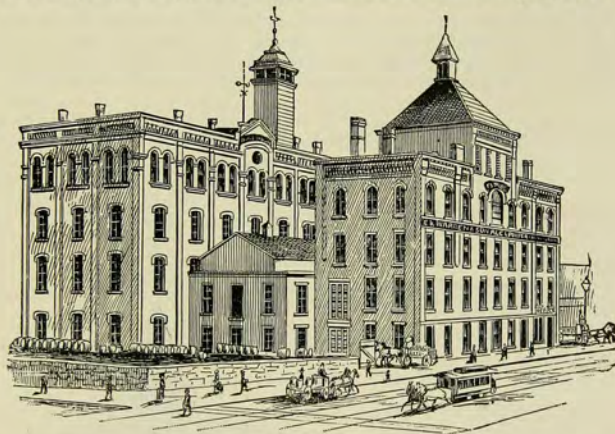
This company are extensive dealers in coal and wood, and are also widely prominent as manufacturers of charcoal, and of M. D. Tarba's coal black compound for making black paint. The charcoal business was established here in 1875 by Mr. M. D. Tarba, who added the trade in wood in 1883, and the coal business in 1885; and in 1890 the present company was incorporated, with ample capital, and with M. D. Tarba as president, treasurer and general manager, and H. E. Turner, secretary. The company grinds charcoal for the drug trade, foundry facing, fire works manufacturing and other purposes; operating three run of stone for grinding, and three silk reels for bolting the same. Their trade in charcoal extends to all parts of the United States, and they grind as many as fourteen tons per day. Their coal is noted for its uniform superiority of quality, every bushel disposed of being fully guaranteed as coming up to the highest standard of excellence, and the heavy demands upon the house necessitate the carrying of a large stock at all times. Three dry kilns are operated which have a capacity of 20,000 bundles of kindling wood, and the great resources of the house give it important advantages which are freely shared with its customers. The management are likewise interested in the Alton Chemical Company of Alton, Pa., while the officers are justly accounted energetic public-spirited business men.

E. K. WARREN BREWERY COMPANY.

Ale and Porter Brewers and Maltsters—Central Avenue, From North St. Paul to North Water Streets.

One of the important industrial and commercial interests of the city of Rochester is the brewing of fine ales and porter, and the oldest and best-known house engaged therein is that of the E. K. Warren Brewery Company. This house was founded in 1840, by E. K. Warren, who gave place to E. K. Warren & Son. The senior partner died in 1889, and his son, E. C. Warren, continued the business one year, when he retired, and the present company

was incorporated, with a capital of \$35,000, and with Chas. H. Malleson as president and manager; H. H. Malleson, secretary and treasurer. These gentlemen are thoroughly practical and highly qualified brewers, possessing an accurate knowledge of every detail of scientific brewing, and the requirements of retailers and a critical public. The plant is thoroughly spacious and modern, consisting of a series of brick buildings used for malting, brewing, storing and sales purposes, and fully supplied with the latest improved appliances for promoting production. There are four malting floors and three kilns, with a capacity



of 80,000 bushels of grain; a brewing kettle holding 200 barrels, and ample storage accommodations. The brewery is a model of neatness, order and good management, and in that respect has no superior in the country. Twenty thousand barrels of ale and porter are produced here annually, and the product is quite equal to the best imported, while it is brewed without the aid of bi-sulphate of lime, so largely used in English export ales to prevent their becoming sour and which imparts to them the peculiarly unpleasant flavor they possess. "Warren's Champagne ale," a specialty of this company, is unrivaled for fine flavor by the best brewed by Bass or Guinness of Great Britain and Ireland. President Malleson is a native of Brooklyn, N. Y., and an expert in the brewers' art; formerly manager for C. H. Evans, of Hudson, N. Y.; a member of the National Brewers' Association, and of high repute in commercial and trade circles. The Messrs. Malleson both give their personal supervision to the business, thus insuring the continued supremacy of this old and honored house.

MACK & COMPANY.

Manufacturers of the D. R. Barton Brand of Edge Tools—No. 18 Brown's Race.

This enterprise was inaugurated in 1832, by D. R. Barton, and in 1866 W. W. Mack and C. C. Merriman became partners, the present firm assuming entire control in 1877. The factory is a four-story stone structure, 60 x 100 feet in dimensions, with forge and tempering departments in the rear. There are eleven forge and five tempering fires, seventeen power trip hammers and three drop hammers in operation, and steady employment is given to one hundred skilled hands. The output embraces planes, molding tools, broad axes, hand axes, hatchets, drawing knives, chisels, coopers' tools, ship builders' tools, hammers, sledges, butchers' tools, mill picks, grass hooks, saw sets, augers, bits and boring machines, machine knives, leather splitting knives, pump tools, plane irons, beer keg champer knives and the Addis pattern carving tools. Being practical manufacturers, and endowed with a genius for invention and an ambition to excel, this firm have devoted themselves with ardor to the production of a class of tools which should not only vie in excellence with both domestic and foreign wares, but which have ever since introduced and tested, be preferred by both dealer and consumer to all other similar productions. They are in heavy and increasing demand throughout the United States, Canada, South America, Australia and the Sandwich Islands. The firm use only the finest English steel, employing only the most skilled and experienced workmen, and pay close and undivided attention to the excellence of their productions. In this way they have gained a pre-eminence in their industry of which they have every reason to be proud. Illustrated catalogues are mailed on application, and orders are filled promptly on the most satisfactory terms. The firm is composed of Mr. W. W. Mack and his two sons, Messrs. W. R. and Amos P. Mack.

MONROE COUNTY SAVINGS BANK.

Nos. 33 and 35 State Street.

This bank was incorporated in 1850, and since that date it has opened some 80,000 different accounts. It receives deposits of from \$1.00 up to \$3,000.00, on which interest is paid at the rate of four per cent. per annum. It is a most beneficent work this institution is engaged in, and one the importance of which is duly appreciated by the board and its officers, who are as follows, to wit. James E. Booth, president; Rufus K. Dryer, Alexander M. Lindsay, vice-presidents; David Hoyt, secretary and treasurer; Oscar Craig, attorney; trustees: George Ellwanger, Louis Chapin, Benjamin M. Baker, George G. Clarkson, Cyrus F. Paine, Oscar Craig, James E. Booth, Alex. M. Lindsay, Rufus K. Dryer, Eugene T. Curtis, Marvin A. Culver, Alexander McVean, Elias S. Ettenheimer, Henry A. Strong, William Hamilton, Thomas J. Devine. President Booth was formerly a member of the firm of Woodbury, Booth & Co., engine and boiler manufacturers of this city, and has filled his present position since 1886 with credit and universal acceptance. Vice-president Dryer is best known as president of the Merchant's Bank, and a member of the firm of James Cunningham & Son Co., carriage builders; while Vice-president Lindsay is of Sibley, Lindsay & Kerr, dry goods merchants. Treasurer Hoyt has been in the bank since 1865, being promoted to his present responsible position in 1882, and is a financier of large experience, wide acquaintance and high repute. Attorney Craig is president of the State Board of Charities, and prominent in the legal fraternity; while the board of trustees comprises much of the solid business element of this community. This bank have recently added to their facilities the strongest vault in the United States, built by the Detroit Safe Company, and containing electric bolt works, two large doors weighing three and one-half tons, and made of inter-locked and bolted steel rails, lined with five plots of carbonized steel; while every convenience, facility and safeguard is at hand for the transaction of business. The bank has at present 15,000 open accounts, and belongs to the Rochester Clearing House Association, its principal correspondent being the First National Bank of New York. On July 1, 1893, the bank had deposits amounting to \$8,252,867.96; with a surplus of \$1,320,619.13 and resources aggregating \$9,601,455.97. These are figures which speak volumes for the ability and integrity of the management, and serve to indicate that this bank is one of our safest and most ably-conducted financial institutions.

E. H. COWLES & CO.

Manufacturers of 'Misses' and Children's Machine Sewed and Turned Shoes.—Nos. 31 to 35 Mill Street. Office and Salesroom, No. 33 Market Street.

This firm are manufacturers of misses' and children's machine sewed and turned shoes, and in their special branch of the shoe industry they have outstripped all competition, and won a volume of trade and achieved a perfection of product attained by few houses in a lifetime. The business was originally established in 1878, by Messrs. Cowles Brothers & Co., and on the lamented death of Mr. E. W. Cowles, in 1889, the present firm succeeded to the control. Their factory contains two floors, 60 x 65 feet each, and is fitted up with McKay and Goodyear machines and ample steam power, while steady employment is given to one hundred skilled hands. The average output is from 400 to 500 pairs of shoes per day, and the house makes a specialty of medium grade goods. A corps of talented salesmen represent the interests of the firm to the trade, and an immense business is being done all over the country, based strictly on the merit of the goods, which are noted for superiority of skins and leather, correct cut, fashionable styles of lasts, honest workmanship, elegant finish and moderate prices. Mr. E. H. Cowles is a native of Rochester, and has had an experience of thirty-one years in the shoe trade.

WHITCOMB HOUSE.

Whitcomb & Downs, Proprietors.—East Main Street.

Rochester is favored with the benefits and advantages derived from having in her midst some of the best American hotels in existence, pronounced by competent authorities as best illustrating the modern art of hotel-keeping. Among the number, the Whitcomb House stands second to none in generous hospitality, elegance and comfort, and has ever enjoyed an enviable reputation with all who have ever tested its liberal fare. It was built in 1871, by Mr. A. G. Whitcomb, and in 1879 Mr. James Downs was admitted to partnership. Mr. Whitcomb died in 1879, leaving a splendid record as a host behind him; and his widow succeeded to his interest. The hotel is built of brick in the most substantial and ornate manner, four stories in height, to which was added in 1891, a six-story addition, at the corner of South Clinton and Main Streets, which is thoroughly fire-proof, and gives altogether 141 rooms for guests. The ground floor contains the public and private offices, ladies' reception room, cosy reading and writing rooms, cigar and news stands, telegraph and telephone offices, baggage and coat check rooms, a fine billiard room with five tables, a well-stocked bar, and the grand stairway, all handsomely finished in antique oak. The guest rooms are all large, light and airy; the furnishings are strictly first-class, and all modern conveniences are supplied, including a passenger elevator, steam heat, electric lights and gas, electric bells with return call; while a thorough system of organization is enforced by Mr. Downs, and his chief clerk, Mr. F. M. Blanchard, who are no mere figure-heads, but indefatigable workers, who personally see after the comfort of every guest. The finest table in Rochester—which is saying a good deal—is set right here at the Whitcomb House; the proprietors being liberal caterers, believing in the best and plenty of it.

HISTORY AND COMMERCE OF ROCHESTER.

ROCHESTER RAW-HIDE WORKS.

George E. Ely & Company, Manufacturers of Raw-Hide Whip Centers, Etc.—No. 221 Mill Street.

Ever since the inception thereof the Rochester Raw-Hide Works have been a very successful venture. The concern has been in existence now over five years, and during the entire period its products have been steadily growing in demand. Messrs. George E. Ely and Louis T. Riggs, the proprietors, are gentlemen in the meridian of life, active and energetic. The former was born in Hampden Co., Mass., and has resided in this city some twenty-three years. The latter is a native of Newark, Wayne Co., N. Y. and has lived in Rochester for nearly a quarter of a century. Both are men of practical skill and thorough experience and were formerly with Strong, Woodbury & Co. for a number of years. They have made a long and close study of the possibilities in raw-hide and in this particular line may be regarded as experts. Under the firm-name of George E. Ely & Co., they started in business in 1888, on State St. and have been located as at present, about two years. They occupy 6,000 feet of floor space, and have ample and excellent facilities. Their factory is equipped with steam power and special machinery, designed by themselves expressly for the business, and fifteen in help are employed by them. They have their own tannery and prepare their leather by their own processes, and are manufacturers of raw-hide whip centers of a superior character; also raw-hide specialties of every description, and their goods are sent to all parts of the United States. They manufacture patent dress stays of a meritorious kind, and sell the same quite extensively to jobbers in notions. The firm also turn out patent whip cracker, trunk trimmings, etc., and can fill orders for anything in their line at short notice, and at lowest prices. Messrs. Ely & Co. are also manufacturers of the L. T. Riggs medicated sweat pad for horses' backs and breasts which they guarantee to cure all cases of sore back or breast in the animal. It is something entirely new in this line and the first ever made and is in extensive use by many large express companies. It is the invention of this house and a patent has been applied for. They can offer inducements to whip and trunk manufacturers, and all orders are executed in the most expeditious and satisfactory manner.

J. H. REDFERN.

Machinist—No. 67 South St. Paul Street.

A well-known and accomplished machinist of this city is J. H. Redfern, who established business here in 1893, and his career has been marked by energy, ability and success. The premises occupied comprise a 50 x 50-foot floor, fully equipped with the most improved mechanical appliances, including lathes, milling machines, tools of every requisite description, etc. The machinery is operated by steam power and a staff of skilled and experienced workmen are employed. The concern manufactures every description of small specialties in metal, models, and patented machinery, prepares designs for inventors, perfects experimental machinery, manufactures fine special tools, repairs printers' machinery of all kinds, repairs and sharpens lawn mowers to perfection, and repairs of pumps and steam fittings are made in the most workmanlike manner. Mr. Redfern is a native of England and has been a resident of Rochester twenty-two years and is a thoroughly practical machinist who has had many years' experience in this business and gives to all details his personal supervision.

WM. H. JONES & SONS.

Street and Sewer Contractors, Etc.—Office, No. 85 Exchange Street.

This firm are among the leading and most responsible in their line in Rochester. They are general street and sewer contractors, and give special attention to making Portland cement walks. They do a large amount of work for the city and for private individuals, and have executed many big contracts. They are also dealers in Akron, imported and American Portland cements, soap stone finish, blasting powder, paraffine spirits, black varnish, crude carbolic acid, and likewise deal in sewer and chimney pipe. They are agents for the American Mortar Company, of Grand Rapids, Mich., the Union Akron Cement Company, of Akron, N. Y., and the Rochester Sewer Pipe Company, and can fill orders for anything above named at lowest prices. This business was established in 1855 by Wagner & Jones, and about a year later passed into sole control of Wm. H. Jones. Subsequently the firm-name became McConnell & Jones, who were succeeded in 1887 of Wm. H. Jones & Sons. Mr. Jones, the elder, was born in Otsego Co., N. Y., and has lived in this city fifty-three years. He is a man of energy and skill, and a member of the Contractors' Association of Rochester. His sons, Henry L. and Filon W., who are natives of this city, are young men, and conversant with every feature and detail of the business. The Messrs. Jones employ from 150 to 200 hands, and have in service eight hoisting engines, two portable engines and stone breaker, two 100 horse-power engines, fourteen steam drills, and all needed tools and appliances. They are prepared to contract for the opening, grading and paving of streets, and the building of sewers; also for the construction of conduits, water-courses, etc. Portland cement walks are laid by them in the most expeditious and excellent manner, while all kinds of street, sewer and sidewalk jobbing is done on short notice. The firm are now engaged on the south end of a conduit (4000 feet open cut, and 8000 feet of tunnel work) for bringing water from Hemlock Lake to Rochester.



GENESSEE UPPER FALLS.

P. S. JOHNSTON.

Real Estate—No. 419 Granite Building.

The number of operators in realty is constantly being augmented in Rochester, every year seeing several accessions, and the realty market here is one of the most flourishing in the country. One of the most successful brokers and agents engaged in this line is Mr. P. S. Johnston, whose office is conveniently located as above. He first began business in 1890, and has since developed a large, first-class trade. He handles houses, farms and lands in all parts of the United States and Canada, but makes a leading specialty of property in Rochester and vicinity. He attends to all branches of the business, buying, selling, leasing and exchanging realty, collecting rents, and negotiating loans on bond and mortgage securities, and his patrons have their interests advanced in every possible way. Mr. Johnston is a native of Pittsburgh, and was formerly with William G. Johnston & Co., of that city, and since coming to this city he has become popularly known in both business and social circles.

JOHNSON & NEILY.

Wholesale Dealers in Lumber—Branch Office, Kane, Pa., No. 26 Olean Street.

This firm was organized on July 1, 1893, the co-partners, Messrs. Charles Johnson and H. W. Neily, having had thorough experience in the lumber industry, and are fully conversant with all its requirements. Mr. Johnson, who is a native of Canada, was for two years with the lumber firm of John Connolly & Co., of Salamanca, N. Y., and Mr. Neily, who was born in Baltimore, Md., was formerly with J. W. Neily, lumber manufacturer and proprietor of Neily's Mills, Pa. Messrs. Johnson & Neily receive the entire output of several large mills, make a leading specialty of hardwood, and their connections and facilities are of so favorable a character that all orders are filled upon the most liberal basis. The trade now supplied by them extends all over Western New York, and is steadily growing.

WM. DEERING & CO.

Grain and Grass Cutting Machinery, H. V. Smith, Manager—No. 99 West Main Street.

Mr. Smith has been connected with this business for the past twenty years, and succeeded to the control of this agency in 1887, as manager for Central and Western New York. He transfers through local sources in this city, and carries a full line of the celebrated Deering mowers, reapers and binders on hand. It can be truthfully said, without unjust disparagement to others, that the Deering binders, mowers and reapers are the most practical, durable and ingenious pieces of mechanism for their purposes on the face of the earth. The latest improvements, the best workmanship, and the finest materials are essential to a first-class machine, and all these attributes are found united in those of Wm. Deering & Co. The sale of these specialties is so extensive in both hemispheres that there is not a day in the entire year when these machines are not at work in some harvesting field or meadow. They have proved themselves not only the lightest, but also the strongest machines of their kind yet invented, and have acquitted themselves triumphantly in every competition and position, even where other machines were compelled to acknowledge defeat and disaster. Mr. Smith, the manager, is prepared to offer the most substantial inducements as regards both quality and prices, and has proved himself eminently successful and popular in meeting every demand.

S. E. WHITE & CO.

Manufacturers of White's Improved Coal and Sand Screens, and all Kinds of Wire Work—No. 147 State Street.

This firm are specially prominent as manufacturers of White's improved coal and sand screens, while they are extensive manufacturers of brass and iron wire cloth, wire guards for church and store windows, wire gates and partitions, wire work for elevators, wire fences, wire signs and banners, and all kinds of wire work. The business was founded in 1873, by R. C. White, who was succeeded by his brother, S. E. White, in 1883, and in 1892 Mr. Arthur Warren was admitted to partnership. The success achieved by this house has come from a fertility of suggestion, as well as from a willingness to employ only the most skilled workmen. The best materials are invariably used, and in this way the highest results are attained. White's improved coal and sand screens are much stronger and better than any other on the market. Special size cloth and screens are made to order, and the goods are in heavy and influential demand throughout New York, Pennsylvania and New England. Mr. White, the active member of the firm, is a native of Rochester, and a young man of genius, skill and enterprise.

FRED. HEBARD.

Law Office—Nos. 216-219 Powers' Block.

The subject of this sketch, Mr. Fred. Hebard, is a gentleman in the full prime of life and was born in Monroe County. He studied law in the office of J. Van Voorhees, and was admitted to the Bar in Rochester in 1877. He is a thoroughly competent lawyer, enjoying an excellent reputation in his profession, and practises before all courts. He conducts a law and real estate business, and numbers in his clientele some of the largest property owners in the community. He occupies commodious quarters, and employs several clerks, exercising immediate supervision himself over every detail of the business. Mr. Hebard is a man of the highest personal integrity, as well as of energy and experience, and is steadily winning his way to public favor. He is a general real estate dealer operating only for himself and clients in the practice of his profession in buying, selling and exchanging city and country property. Estates are taken in entire charge by him and judiciously managed, and all interests entrusted to this gentleman will be handled in the most careful and trustworthy manner. Loans are negotiated, also, while mortgages, deeds and all other legal papers are promptly drawn up. Titles are searched, and conveyancing in all its branches is attended to; and suits at law are prepared, prosecuted and defended.

GEO. R. FULLER.

Manufacturer of Artificial Limbs, Etc.—Nos. 15 to 27 South St. Paul Street, Cook Opera House Building.

This gentleman is an ingenious mechanic, and a perfect master of his profession. He manufactures artificial limbs, trusses, crutches, abdominal supporters, deformity appliances, elastic stockings, etc. The business was founded in 1857, by Dr. Douglas Bly, the inventor of the ball and socket limb, who died in 1876, and was succeeded by the present proprietor. Mr. Fuller has steadily maintained the pre-eminence of his house and the superiority of his productions through all these years, and now supplies at least one-fourth of all the artificial limbs used by the United States Government, while enjoying a large and influential patronage throughout the United States and a fine growing export trade with Australia, South America, the West Indies and Europe. He manufactures the best leg with wood or rubber foot and wood or leather lacing socket yet invented; being a model of mechanical perfection, of life-like action, and once in use are found absolutely indispensable to all wearers, who speak in the highest terms of their usefulness and superiority. A voluminous descriptive catalogue, with hundreds of testimonials, is published by Mr. Fuller and sent to any address on application. Mr. Fuller is a native of St. Lawrence County, N. Y., and, besides being prominent as a successful manufacturer, is also president of the Park Avenue Loan Association, the Gerhard, Fleming and Fuller Printing Company and the Bayar Diamond Vinegar Company; and is a member of the Chamber of Commerce.

W. S. FOSTER.

Real Estate, Loans, Mortgages, Etc.—No. 44 Arcade.

The steadily developing real estate market of Rochester, and the rapidly enhancing values of choice property, renders the financial interests involved of paramount importance. One of the leaders among those conducting transactions as real estate agents is Mr. W. S. Foster, who has been established in business since December 3, 1872, and has been accorded a large, and most desirable class of patronage. He buys, sells and rents all kinds of property, collects rents, negotiates loans and mortgages, manages estates, etc. In addition to his operations in realty Mr. Foster is also a claim and pension agent, in which capacity he possesses the best of facilities to meet the wants of his clients. He is the oldest Grand Army man in the Empire State, and was one of the founders of Post O'Rourke, No. 1, the first post organized in the State, and of which he is a prominent member. Mr. Foster was in the war from April, 1861, to August, 1865, as a member of Co. A. 13th New York Volunteer Infantry, during its term of service and with the 1st N. Y. Vet. Cavalry 1863-65. He was in many battles, was shot four times, and was a prisoner five weeks. His record is a most creditable one, and he enjoys the respect and confidence of all who know him. He published the Sunday News Letter in 1871, and the Sunday Morning Times in 1872.

THE HOMESTEAD HOTEL.

E. O' Rourke, Proprietor, W. E. O'Donnell, Chief Clerk—Nos. 29 to 35 South St. Paul Street.

Tourists, traveling or professional men coming to Rochester are advised to put up at the Homestead Hotel, which is on one of the leading thoroughfares of the city. This hotel was purchased three years ago by Mr. F. Klein, Jr., and it was enlarged and an entire new front put in by him. The building has five floors, contains sixty rooms, and is handsomely and comfortably furnished throughout, heated by steam and appointed with all the latest electrical appliances. The bar and billiard parlor are on the lower floor, the billiard room being the finest and largest in Rochester, the office, reading and writing room, and parlor on the second floor. The dining-rooms seat fifty persons. The house is run on both the European and American plans, the rates by the latter being \$1.50 a day, and every comfort and the best service are assured guests. On December 1, 1893 Mr. E. O'Rourke leased the hotel. He is a capable and energetic hotel man and has many years' experience in the hotel business. He is a native of New York State and an able, efficient business man, very popularly known, and has met with well deserved success in his present responsible position.

BRIGGS BROTHERS & CO.

Growers and Importers of Seeds—Warehouse Next North of Post Office, Retail Store—No. 279 East Main Street.

The foundation of this business was laid in 1845, by Messrs. John F. and Chas. W. Briggs, as Briggs & Brother. Mr. John F. Briggs retired in 1874, and Mr. Charles W. Briggs continued as sole proprietor until 1878, when his sons, Messrs. Chas. S. and Wm. S. Briggs, succeeded to the control under the present firm-name. In the departments of field and garden seeds this firm are recognized as excelling all their contemporaries in this section of the country. All their seeds are grown with the greatest care, from the purest and choicest stocks known, in localities where long experience has demonstrated they can be produced to perfection. They are grown in both California, Nebraska, New York State and in sunny France, under contract with this firm; while heavy importations are also made each season from England and Germany. The exigencies of the firm's business require the constant services of seventy skilled hands, and orders are filled by mail, express or freight, as desired, and with as little delay as possible. The firm issue retail and wholesale price lists and catalogues, which will be found a perfect guide to each season's novelties and specialties in field and garden seeds. A corps of twelve salesmen represent the house upon the road, and trade is brisk and lively throughout New England, New York, Pennsylvania, Ohio, Michigan, Wisconsin, Illinois, Indiana, Minnesota, Iowa and Missouri. The Messrs. Briggs are natives of Rochester, trained in the business from their youth up, and members of the Chamber of Commerce.

MICHAEL KOLB & SON,

Wholesale Clothiers—Nos. 139, 141, 143 and 145 North St. Paul Street.

This firm manufacture men's and youths' clothing of a fine grade only; and their improved methods have served to practically revolutionize the trade. The foundation of the business was laid in 1857, by Kolb Brothers & Co., and, after some changes, the present firm succeeded to the control in 1884. The present building was erected in 1888, containing seven floors, 72 x 158 feet each, divided into stock, sales and cutting departments, all the manufacturing being done outside. The utmost care is exercised in the selection of material, while the latest styles are always embodied; the designing and cutting are done by recognized experts, and the greatest pains being used to secure perfect workmanship. In point of artistic cutting and reliable manufacture, the goods offered by Messrs. Kolb & Son cannot be excelled. They are in heavy and influential demand throughout the entire United States; numerous salesmen represent the house upon the road, and all orders receive immediate and careful attention, while terms and prices are made invariably satisfactory to the trade. The honored senior partner was born in Rhinepfatz, Germany, coming to this country in 1850, and was one of the founders of this house.

HISTORY AND COMMERCE OF ROCHESTER.

BRADSTREET'S COLLEGE PREPARATORY SCHOOL FOR BOYS.

Nos. 401-4 Beckley Building, South Clinton Street.

A noteworthy and most commendable institution of Rochester is Bradstreet's College Preparatory School for boys. Although a comparatively new educational institution, yet its success has been sound, thorough, and well deserved. The principal and proprietor, Mr. J. H. Bradstreet, is a graduate of the University of Rochester, a native of this city, has an excellent record, and is a young man, well informed, of the new school, and thoroughly qualified for the responsible position he now holds. He has acquired as assistant instructors such able men as Charles Robson, A. B., teacher of Greek and Latin; Nelson E. Spencer, B. S., English. The design of the school is to give a thorough preparation for entrance to the leading colleges, and pupils from the ages of 11 to 17 are received. The terms of tuition are \$150.00 a year, payable semi-annually in advance. The Fall term begins September 14, closing December 20; the Winter term opens January 4; Spring recess occurs March 24; Spring term begins April 5, and ends on June 14. From one to three year courses of instruction are provided, the scale being graduated to suit the pupil, and a sound foundation for a thorough liberal education is assured all pupils who may have the good fortune to be sent to Bradstreet's School.

E. E. BAUSCH & SON.

Opticians—No. 6 East Main Street.

This is the oldest retail optical establishment in Rochester. It was originally founded near forty years ago, by Messrs. Bausch & Lomb, who continued together for a dozen years as retail opticians, when they sold the business to Mr. E. E. Bausch, who had been in their employ, and was a brother of a partner of that firm. Mr. Bausch was born in Germany, and learned his trade there. He came to Rochester thirty-nine years ago, and seven years ago admitted to partnership his son, Mr. George R. Bausch, who was born in this city. The firm occupy a handsomely appointed store, fitted with rose-wood fixtures, and employ four competent assistants. They carry a valuable stock of gold spectacles and eye glasses, opera and field glasses, marine and tourists' glasses, telescopes, microscopes, lorgnettes, drafting instruments, magic lanterns and views, stereopticons and slides, cameras, thermometers, barometers, ear trumpets, graphoscopes, reading glasses, and in short, optical goods of all kinds. Oculists' prescriptions are accurately filled, repairing carefully attended to, and all customers have their interests advanced in the most substantial manner.

STERN & HUMMEL.

Manufacturers of Pants—Cohn Building, Nos. 160 and 162 Andrews Street.

The foundation of this business was laid in 1855, by Bier, Stern & Co., who were succeeded by A. Stern & Co., and on the retirement of Mr. A. Stern in 1880, the firm of I. Stern & Co. was organized and later the firm of Stern, Hummel & Block was formed which was dissolved on Dec. 1st, 1893, and succeeded by Stern & Hummel. Their present new quarters comprise three floors, 50 x 100 feet each, where a force of sixty-five skilled hands is constantly employed in the production of pants of both fine and medium grades. The proprietors are thoroughly experienced and manifest excellent judgment in the selection of all materials. The secret of their success lies in their reliable methods and the superiority of their products, which are always maintained at the highest standard, while terms and prices are made invariably satisfactory to the trade. A corps of salesmen represent the house upon the road, and the trade extends from the Atlantic to the Mississippi and south to the Ohio River. The co-partners, Messrs. Lewis Stern and S. Hummel, are expert and practical manufacturers, the one a native of Germany, and the other of Rochester.

THE THOMAS MANUFACTURING COMPANY OF SPRINGFIELD, OHIO.

J. E. Munn, Manager—No. 5 Caledonia Avenue.

The largest rake and tedder factory in the world is that owned and operated by the Thomas Manufacturing Company, at Springfield, Ohio. They are extensive manufacturers of hay tedders, three kinds in six sizes; hay rakes, six kinds in all sizes; disc harrows, two kinds in six sizes; lawn mowers, five kinds in all sizes; and iron pumps of many kinds. This Company are represented in Rochester by Mr. J. E. Munn, as manager for New York State, a gentleman who has been connected with this line of business for a period of twenty years, and is intimately acquainted with all the details of the business and the requirements of the trade. He was eleven years with the Rawson Manufacturing Co., of Hornellsville, N. Y., and in 1886 became the manager for the Thomas Manufacturing Co. at New York City, being transferred to his present post in 1888. He transfers his implements and supplies through local sources and occupies large warehouse premises, where he carries a full line of the company's products, together with a stock of repairs. The reputation of these implements and machines is world-wide; the company is constantly increasing its capacity and facilities and expanding its fame and popularity undisturbed by competition. Over one thousand people are employed in the works, and wherever the products are introduced their claim to superiority over those manufactured by any other concern is constantly extended and confirmed. Mr. Munn is prepared to offer inducements to agriculturists and dealers as regards quality and terms which necessarily command the attention of careful buyers. He has some 500 local agencies established through the State, and possesses unsurpassed facilities for filling all orders promptly.

CHARLES C. GOODALE.

Wholesale and Retail Dealer in Crockery, Etc.—Nos. 92 State Street and 63 Mill Street.

This well and favorably known house has been in existence more than a quarter of a century, and has had an uninterrupted career of prosperity. It was established by the present proprietor, and some time later the firm-name became Goodale & Pells, who were succeeded by Goodale & Stiles. Mr. Stiles retired in 1890, when Charles C. Goodale again assumed sole control. The place of business was formerly on West Main Street, and has been at the commodious premises now occupied since 1880. Mr. Goodale is importer, wholesale and retail dealer, and has an extensive trade throughout Western New York and Pennsylvania. He occupies the whole of a four-story and basement building, 20 x 210 feet, and employs ten clerks, salesmen, etc. An immense stock is constantly kept on hand here, and comprises elegant china of every description, superb bisque figures, exquisite majolica ornaments, art novelties, Dresden and Sevres ware, rich and beautiful cut glass, including hotel, bar and table ware; handsome lamps in great variety in artistic designs and splendid workmanship, chandeliers, lanterns, brackets, brasses and bronzes, silverware, cutlery, crockery, stone-ware, fruit jars, and a multifarious collection of useful and ornamental wares, beautifully decorated dinner and tea sets being a specialty. The prices prevailing here are exceedingly low, and every article sold is warranted as represented. Hotels, restaurants and saloons are supplied on the most advantageous terms, and goods are carefully packed and shipped. Substantial inducements are offered to the trade, rock-bottom figures being quoted to dealers, and all orders are promptly and reliably filled. Mr. Goodale is a gentleman of middle age, born in Massachusetts, and has lived in Rochester forty years, and is a member of the Chamber of Commerce.

B. E. BROWN.

Manufacturer of Diamond Jewelry and Solid Gold Work—No. 24 State Street. (Up one flight.)

This gentleman started in business in 1870, and was formerly located on the opposite side of the street, but has occupied the present quarters since 1875. He has ample and excellent facilities here, and turns out very fine work. Mr. Brown, who is a native of Massachusetts, is a practical jeweler of many years' experience, and has an enviable reputation in the trade. His shop, which is on the second floor, is commodious and well equipped, and ten expert hands are employed by him. Mr. Brown manufactures elegant diamond jewelry and solid gold work, and his productions are sold to the trade throughout Western New York and Northern Pennsylvania. Watches and jewelry are repaired also, on short notice, and in the most superior manner, all work being warranted. Rings, pins, lockets, charms and jewelry of every description are made to order, in any desired design, and perfect satisfaction is assured. Work for the trade is a specialty, and all orders receive immediate attention.

CURRAN & GOLER.

Powers' Hotel Drug Store—Cor. West Main and North Fitzhugh Streets.

These gentlemen established business on the present site in September, 1865, occupying temporary quarters in the Woodworth Building while the hotel block was being erected, and returning to the same corner in 1883. Their new store is a model of elegance and completeness in appointments and equipment, and the laboratory is provided with every convenience and the most recent apparatus for compounding medicines and manufacturing the different preparations used in the business. In fact, Messrs. Curran & Goler have provided facilities for the medical profession, as well as the general public, second to none in this State. No house in the city has a higher reputation for pure, fresh drugs, reliable family medicines, perfumes, toilet articles and physicians' and surgeons' requisites, or is more liberal in prices. Mr. Richard Curran, the senior partner, graduated from Harvard College as an M. D., in 1861, and enlisted in the 33d N. Y. Infantry as Assistant Surgeon; was subsequently promoted to be surgeon of the 9th N. Y. Cavalry, and served four years. He is a member of the G. A. R. and the Loyal Legion, and widely esteemed for his professional talents. Mr. Geo. W. Goler also served four years in the army, enlisting in the 6th N. Y. Cavalry and was promoted step by step from a second lieutenant to become major of the regiment and was brevetted lieutenant-colonel for gallantry. He is a member of Geo. H. Thomas Post No. 4, G. A. R. and an accomplished pharmacist.

THE ROCHESTER NURSERY COMPANY, (Incorporated.)

East Park.

One of the most successful concerns engaged in the extensive nursery industry of this city is that of The Rochester Nursery Company, of which Mr. Jno. C. Shaw is the well-known and highly popular president. The business was founded in 1880, by Mr. J. Austin Shaw, the firm afterward becoming J. Austin Shaw & Co., and in 1890 the present company was organized under the State laws of New York, with a capital stock of \$10,000, and succeeded to the control. Mr. Shaw is a native of Rochester, and has had a life-long experience in this business. The company employ 150 agents in season, and are prepared to fill orders promptly and in the best manner for every description of fruit and ornamental trees, shrubbery, vines, flowers, etc., and guarantee the utmost care in their selection, and satisfaction in all cases.

HISTORY AND COMMERCE OF ROCHESTER.

THE "CALIGRAPH."

C. Wiser, Agent, Typewriter's Supplies—Nos. 532 to 536 Powers' Block.

The "Caligraph," manufactured by the American Writing Machine Co., of Hartford, Conn., is for sale here by Mr. C. Wiser as agent for Monroe, Genesee, Livingston, Wayne, Yates, Seneca, Schuyler, Ontario, Steuben, and Chemung Counties. It is conceded to be in all respects the most perfect, effective, and altogether superior article of the kind ever invented, and has received a measure of recognition accorded to none other. It combines speed, strength of construction, ease of operation, durability and all features sought to be attained in such appliances, and has received the highest award. It is in use in all parts of the civilized world and has been growing in popular favor everywhere since its appearance upon the market, about twelve years ago; and there are now over 80,000 in use. The Rochester branch was established in 1887, and has been under its present management about one year. A large business is done here and the annual sales in this city reach two hundred or so "Caligraphs" and accessories. Mr. Wiser, who was formerly the company's representative at Penn Yan, is a man of thorough experience in the business, and a competent teacher of typewriting. He occupies commodious and well-appointed quarters, and carries a full line of the American Writing Machine Co's productions. He is also dealer in typewriter supplies, linen paper, and kindred articles, and can sell at lowest prices.

JOHN B. PIKE.

Builder and Contractor—No. 13 Minerva Place.

The gentleman above named has been established nearly twenty-three years and has put up many imposing structures during that period. He has a well-equipped mill and his facilities altogether are first class. Mr. John B. Pike is a man in the meridian of life, active and energetic. He was born in Holland and has lived in this city thirty-six years. He is a thoroughly practical carpenter and builder, and sustains an excellent reputation for skill and reliability, and is a member of the Builders' Exchange. His shop, etc., occupies three commodious floors, with ample electric power, improved machinery, tools and all needed appliances, and a large number of skilled workmen are employed. Mr. Pike carries a full stock of supplies, and is prepared to give estimates on all classes of buildings proposed to be erected. Houses are remodeled and overhauled by him, also, and stores and offices are fitted up. Jobbing is promptly attended to, and mill work is done to order for the trade, at short notice. Among the more notable structures built by Mr. Pike can be named the Elwood Building, the Rochester Trust and Safe Deposit Co. Building, the Mechanics' Bank (remodeling) the residences of A. C. Harris, H. C. Brewster, and a number of others equally worthy of mention.

C. C. PECK.

The Peck Boiler—Nos. 721 and 723 Ellwanger and Barry Building.

Within a decade or two there have been many and notable innovations in steam boilers. What with invention, improvements and sustained effort, the desideratum would appear to have been reached. And in this connection, special mention should here be made of the Peck Double-Deck Boiler, adapted for marine, stationary and locomotive use, and which is a triumph of skill in its way. The two principal objects secured in this boiler are continuous and rapid circulation of all water in the boiler in one direction, and mechanically induced draft, accompanied by high furnace temperature. It has various other distinctly meritorious features, and is claimed to embody the highest advances to date in the science and art of steam-boiler design and construction. This boiler is convenient to care for and operate, and, therefore, suits the fireman, while the cost of the boiler set up complete including smoke pipe, fan and engine, is low, considering what is furnished and accomplished, as compared with other boilers of any type. With the exception of the tubes, the Peck Boiler is constructed throughout of the best makes of steel, and no cast iron enters its composition. The tubes are made of best charcoal iron, lapwelded, but will be made of steel when so required. The plans of the boiler and draft arrangements renders it especially adapted for use with economizers for heating feed-water, or feed-air, and for employment of mechanical stokers. The Peck Boiler is manufactured by the Stearns Manufacturing Co., of Erie, Penn., on specifications and plans of the inventor and the materials and workmanship correspond in excellence with design. Mr. C. C. Peck, the inventor of the Peck Boiler, has his principal office at the above address, and branch offices in New York, Philadelphia, Chicago, and San Francisco. He is prepared to enter into contracts for steam plants complete ready for operation, and can guarantee the utmost satisfaction. He has recently put up a plant for the Miles Planing Mill, this city, three 300-horse power boilers in a salt work, three 100-horse power boilers in New York concern, and one 120-horse power boiler at Perry, N. Y. and two into C. B. Woodworth's new factory building, corner Platt and Otsego Sts., this city. Mr. Peck, who is a member of the firm of Stevens & Peck, salt manufacturers, of Warsaw, N. Y., is a practical mechanical engineer, of many years' experience, and was formerly employed by the New York Steam Co., of New York City, as consulting engineer. He is an expert in steam heating and power plants, and personally superintends construction.

HISTORY AND COMMERCE OF ROCHESTER.

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THE DELAWARE AND HUDSON CANAL CO.

Lackawanna Coal--W. C. Dickinson, Agent--No. 13 East Main Street, Wilder Building.

One of the principal concerns engaged in the coal trade of Rochester is that of the Delaware and Hudson Canal Company, of which Mr. W. C. Dickinson is a member and the resident agent and manager here. This agency was started in 1869, and Mr. Dickinson has been their active agent from the outset. The company owns thirty valuable coal mines in Carbondale and Scranton, where a large force of miners is employed, and the aggregate output is a very extensive as well as a very superior one. Mr. Dickinson's office is at No. 13 East Main Street, in the Wilder Building, and the coal yard at the corner of Clarissa and Exchange Streets. The latter has a switch track connecting it with the Erie Railroad line, and is provided with all facilities for the receipt and handling of coal. The working force is comprised of fifteen men and eleven horses and wagons, and the annual sales amount to from 35,000 to 40,000 tons of coal. The best grades only are handled, and all orders are filled upon the most favorable terms. Mr. Dickinson, who was born in Essex, Conn., has resided in Rochester for a quarter of a century, and is a member of the Chamber of Commerce.

OLIVER CHILLED PLOW WORKS.

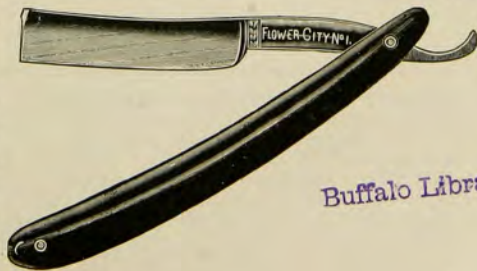
New York Branch, D. W. Krinbill, Manager--No. 3 Jones Street.

In addition to the great manufacturing enterprises carried on within her limits, there are numerous important interests represented in the city of Rochester which help to swell its commerce and traffic. Prominent among the interests referred to may be named those of the Oliver Chilled Plow Works, whose New York branch is located at No. 3 Jones Street, under the direction of Mr. D. W. Krinbill, as manager for the States of New York, Vermont, northern counties of Pennsylvania and Ohio, and northern half of New Jersey. These works are located at South Bend, Ind., and are the largest plow works in the world. The Rochester branch was opened here in 1878, and since 1891 has been under the management of Mr. Krinbill, who was assistant manager for two years previously, and had also traveled for the house in the West, and was a mechanic at the works for seven years. The building occupied here was erected in 1891, and contains two floors, 92 x 33 feet each, with an ell, 33 x 60 feet, supplied with every convenience for handling and storing the stock of implements necessarily carried, and connected by switch with the New York Central Railroad. This is the supply house for the trade in the States above named. The plant of the Oliver Chilled Plow Works embraces fifty-eight acres of ground, and more than twenty-two acres are under roof. The works have been in successful operation for forty-five years, and now give constant employment to 1500 hands. The Oliver Chilled Plow has a record unequalled in the history of plow making, and at home and abroad is equally famous and popular. It has revolutionized the plow trade of the world, and reached a larger sale than any other plow on the face of the globe. They are the original and only genuine chilled plows made. They are adapted to most kinds of soil, and will do first-class work in sod or stubble. For ease of management, adjustability and lightness of draft, this plow has no successful competitor. There are over 1,500,000 of these plows in use, and many more are now being sold than any other plow manufactured. The Rochester branch supplies the trade regularly at such important points as New York City, Brooklyn, Buffalo, Newark, Jersey City, Rochester, Albany, Syracuse, Paterson, Troy, Camden, Utica, Hoboken, Erie, Binghamton, Elmira, and adjoining towns. Manager Krinbill is a native of Crown Point, Lake Co., Indiana.

F. H. LOEFFLER.

All Kinds of Cutlery and Barbers' Supplies--No. 48 Front Street.

Mr. F. H. Loeffler has been established in business in Rochester for the past eight years. The premises occupied consist of two floors, each 20 x 80 feet in dimensions, and both are arranged with all conveniences and appliances requisite for the industry. Mr. Loeffler employs eight competent assistants, and is a general dealer in cutlery and barbers' supplies of all kinds. He executes all kinds of grinding and repairing, neatly and at short notice, and pays particular attention to concaving razors, the work being done in the most thorough manner. A large assortment is carried of the finest concave razors, tailors' and barbers' shears, clippers, razor strops, hones, hair brushes and combs, and barber chairs of all makes. Mr. Loeffler is agent for and exclusive dealer in Rochester, the Archer and Chicago barber chairs, the best made. He is prepared to furnish barber shops complete, and estimates of the cost of same are furnished at shortest notice. Mr. Loeffler was born in Buffalo, and learned the cutlery trade in New York city, and is an honorable business man.



Buffalo Library.

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HISTORY AND COMMERCE OF ROCHESTER.

THE WOODBURY WHIP CO.

Manufacturers of Whips and Lashes—Allen Street, corner of Washington.

This house manufactures all kinds of whips and lashes and enjoys a prestige and patronage thoroughly national in extent and eminently creditable in character. The business was founded in 1859, by Myron H. Strong; in 1865 Messrs. E. F. Woodbury and Henry A. Strong became partners under the style of Strong & Woodbury, and in 1880 Mr. J. C. Woodbury, a son of the former was also admitted to partnership. In 1888 Mr. Strong retired, followed by the lamented death of Mr. E. F. Woodbury in January, 1892, since which date Mr. J. C. Woodbury continued the business as sole proprietor until January 1st, 1894, when a stock company was formed under the name of The Woodbury Whip Co., with Mr. J. C. Woodbury as president; J. Wesley Kingston as vice-president and Charles E. Crouch as secretary and treasurer. The present factory was built in 1876, containing four floors and a basement, 70 x 80 feet each, to which was added in 1882 an ell containing four floors and a basement, 25 x 35 feet. The premises are provided with automatic sprinklers and every modern improvement, and are equipped with sixty-six braiding machines and ample steam-power, and the house has a daily output of 250 dozen whips. The leading specialties are rattan whips, Java coach and reaper whips, the "Tit Willow," rawhide center whips, the "Calash," the new rawhide "Sunset," one-third bone whips, half-bone whips, full extra heavy bone, ladies' road cart, genuine Malacca coach whips, genuine English holly, whalebone coach or hack whips, Java cab or express whips, rawhide stock team whips, all leather team whips, wagon whips, drovers' whips, dog whips, quilt whips, toy whips, Java riding whips, imported English hunting crops, common lashes, mammoth ox lashes, buckskin lashes, stage lashes, etc. These goods are all of superior manufacture, unsurpassed in quality of material, fine finish, thorough durability and conscientious workmanship and are in heavy and permanent demand in all parts of the United States. The trade is supplied in quantities to suit at the shortest possible notice, and terms and prices are made invariably satisfactory to buyers. Mr. Woodbury is a native of Rochester, trained in this line of industry from his early youth, and a young man of experience, enterprise and reliability, who is worthy of every confidence and the largest measure of success.

GERHARD & AHRENS.

Undertakers and Embalmers—No 263 North Clinton Street, between Central Avenue and Railroad.

Among Rochester's leading representatives in this necessary branch of professional industry there are none more deserving of recognition than Messrs. Gerhard & Ahrens. These gentlemen embarked for themselves in this business here in 1890, and, being fully conversant with all its branches, have scored a success from the outset, which they have ever since held. At their handsomely appointed office and warehouses, which are open all night, is displayed a fine assortment of funeral requisites of every description, suitable for the plainest or most imposing of ceremonies, and they are prepared to furnish everything desired for funerals, including hearses, carriages, etc., at short notice. A specialty is made of embalming, and employment is afforded two efficient assistants so that all calls, day or night, receive immediate attention, and faithful service is guaranteed to all. The charges are always fair and reasonable, and both members of this firm have shown a natural adaptation for their calling, being considerate and conscientious in performing all their duties, and have gained the esteem and good will of all engaging their services. Of the members of the firm, Messrs. Charles G. Gerhard and Wm. J. Ahrens, are both natives of Rochester and members of the Monroe County Funeral Directors' Association. Mr. Gerhard was formerly for eight years with A. W. Mudge, in the same line, and is a member of Humboldt Lodge, No. 138, Teutonia Encampment, No. 55, Germania Rebecca Lodge, Grand Canton, J. W. Stebbins, No. 2, Patriarchs Militant, the Salem Benevolent Society, of Salem, and the Lutheran Evangelical Church, while Mr. Ahrens is a member of Empire Knights of Relief, Friendship Council, No. 11, and of Concordia Benevolent Society of the Concordia Lutheran Church.

R. B. GROVER & COMPANY.

Proprietors of the Emerson Shoe Stores, W. D. Cansdale, Manager—No. 64 East Main Street.

Messrs. R. B. Grover & Company are makers of fine shoes for men and have branches in Boston, Portland, Me., Lynn, Mass., Bridgeport, Conn., Troy, N. Y., Syracuse, N. Y., Rochester, N. Y., Buffalo, N. Y., Cleveland, O., Toledo, O., Chicago, Ill., Pittsburgh, Pa. and Detroit, Mich. Their store in this city is under the management of W. D. Cansdale. It was opened March 15, 1890, and has been a positive and permanent success. The place is commodious, neatly appointed and conveniently arranged, and two salesmen are in attendance here. A large and complete line of R. B. Grover & Co.'s productions is constantly kept on hand by Mr. Cansdale, including the Emerson Celebrated Comfortable Custom-Made shoes, which are noted for style, fit, workmanship, finish and durability. The stock comprise men's high-grade footwear in all sizes, widths, shapes and styles, and every pair is warranted as to make and material. The prices, too, are distinctly low, and purchasers are always assured of courteous attention as well as first-class value and satisfactory treatment. Mr. Cansdale is a gentleman of middle age and a native of England, but has been in this country thirty-three years, and has been connected with the shoe trade for a quarter of a century.

H. A. HAYS.

Manufacturer of Boys' and Children's Clothing—Nos. 112 and 114 North St. Paul Street.

Mr. Hays established business here in 1888, and has developed a trade of great and growing magnitude solely on the basis of merit. He selects his woolsens and suitings from the finest imported and domestic brands of established reputation, and employs the most skillful cutter who cuts accurately and in the correct fashionable styles, and the clothing produced here may with truth be described as fully equal to tailor-made. The house enjoys a heavy and steadily enlarging trade throughout the Middle and Western States, and its goods are preferred over all other makes by leading retailers in those sections. A number of salesmen are sent on the road, and orders of whatever magnitude are filled promptly and on the most satisfactory terms. Mr. Hays is a native of Lyons, Wayne County, N. Y., who came to Rochester thirty years ago. He was a member of the firm of Hays Bros. & Levy for five years, and is an authority in the clothing trade, having made it a life-study; while he is a member of the Chamber of Commerce.

CHAS. F. BURNS & CO.

Electrical Engineering and Electric Supplies—Cook Opera House Building, No. 21 South St. Paul Street.

Mr. Burns has had long and valuable experience in his profession, was with the Rochester Electric Illuminating Company and the United States Electric Light Company ten years, and since he established business independently in the fall of 1892, has met with the best success, winning a large patronage. Among other contracts filled by him were those executed for the Elwood Building, the Whist Club, Memorial Church on Hudson Street, Temple Berith. Kodesh, the P. Cox Shoe Manufacturing Company, Menger & Shale, L. P. Ross' residence, the Mighty Dollar Sample Room, Engler & Buckley's sample room, Backer's cigar store, Cleveland's cigar store, Wiedman's book store, Steel's drug store, Payne's drug store, etc. Employing some eight efficient assistants, Mr. Burns conducts a general business as an electrical engineer and dealer in electric supplies, furnishes estimates on wiring, the construction of isolated plants, lighting, etc., and all contracts awarded him are certain to be carried out in the most workmanlike manner.

PEMBROKE & PEMBROKE.

Architects—Room No. 610 Ellwanger and Barry Building.

The subjects of this sketch are men in the meridian of life and were born in Yates County, N. Y. They are thoroughly competent architects and have an experience extending over twenty-seven years and are masters of all branches of their art. Mr. N. S. Pembroke was in business at Canandaigua for a number of years and later was established at Elmira and Seneca Falls, removing to Rochester in 1886. They have a capable staff of men, and are prepared to make plans for all kinds of buildings, giving special attention to residences, and can guarantee perfect satisfaction. Designs, specifications, etc., are furnished by them on short notice, while construction is personally superintended, and all work intrusted to the firm will be performed in the most careful and competent manner. Messrs. Pembroke & Pembroke are designers and builders of mausoleums, banks, vaults, chapels, monuments and all kinds of cemetery work, in which they excel.

BRYCE & CALDER.

Tin, Copper and Sheet Iron Workers—No. 86 Exchange Street, Near Swing Bridge.

It is well understood in Rochester that no firm is more thoroughly posted and progressive in the line of heating, ventilating and general furnace work as that of Messrs. Bryce & Calder. This firm started in business here in 1886. They have facilities at command for executing all kinds of tin, sheet iron and copper work; furnace work in all its branches, and general heating and ventilating. They promptly estimate on and contract for all classes of hot-air furnace heating work; and handle the Utica Standard patent furnaces, the Standard Jr. furnace, the Rival Jr. furnace, the Jewett gas stoves, and other valuable specialties. These furnaces have the preference in Rochester, and this firm have introduced them into the Third Presbyterian, First Methodist, United Presbyterian and Memorial churches; the Church of the Ascension, the residences of W. H. Pidrick, S. J. Rogers, H. O. Brooks, F. C. Armstrong, James Hason, E. S. Ettenheimer, W. F. Brinsmaid, F. H. Cross, G. E. Thing, Dr. H. S. Durand, J. H. McKibbin, W. G. Mitchell, J. W. Pressey, J. A. Brien, A. Heislein, Wm. Mudgett, Thos. Wark, A. E. May, C. F. Beadle, R. G. Lavis, J. M. Vay, J. L. Whalen, Ed. Williams, A. M. Ellis, S. D. Walbridge, Rev. E. B. F. Hallock, H. L. Osgood, Dr. Weaver, J. H. Ross, C. B. Griffith, T. H. Husband, R. M. Swinburne, C. E. Crouch, and many others, with the greatest success. Orders and commissions receive immediate and careful attention. The members of this firm are Messrs. Robert W. Bryce and Robert Calder. Mr. Bryce is a native of Port Hope, Canada, who came to Rochester in 1873; while Mr. Calder was born in this city. Both are practical mechanics in their line of business, formerly with Trotter, Geddes & Co., members of the Stove, Tin, Sheet Metal and Roofers' Association, and enterprising, reliable and popular business men.

Buffalo Li

HISTORY AND COMMERCE OF ROCHESTER.

P. FAHY.

Meat Market—Nos. 38 and 40 Mumford Street.

One of the leading establishments of Rochester engaged in the food supply trade is the meat market of Mr. P. Fahy. This gentleman is one of the oldest dealers in this line in the city. He began business in 1861, and has since continued in sole control. For business purposes he occupies a building having three floors, each 40 x 85 feet. This is equipped with large cold storage rooms, three refrigerators having capacity for thirty head of cattle and sixty, thirty and twenty tons of ice each, while he also has a large cold storage house along the New York Central and Hudson River Railroad tracks. Even with this excellent floorage additions are being made to the main establishment by extending it to the rear, and storage is also had in other storehouses. The equipment embraces sausage machinery and all facilities for the carrying on of a large, flourishing trade. Mr. Fahy employs thirty-five hands and handles all kinds of meats; doing his own curing, and packing pork in winter time. He also manufactures sausage and renders lard. A large hotel, restaurant and family trade is supplied, and all orders are filled at lowest market prices. Mr. Fahy is a practical butcher, a liberal business man, and is esteemed by all his fellow citizens.

PAGE & CHAPIN.

Manufacturers of Art Stained and Ornamental Glass Work—No. 94 Exchange Street.



The Rochester Stained Glass Works are accounted among the leading concerns of the kind in Western New York. The enterprise was founded in the Fall of 1891 by the present proprietors, Messrs. W. A. Page and L. S. Chapin, at No. 123 State Street and in October, 1892, a removal to No. 94 Exchange Street was effected. The premises are comprised in three floors, each 20 x 60 feet in dimensions, and they are equipped with the most approved appliances applicable to this industry. Twelve hands are employed. Messrs. Page & Chapin possess an expert knowledge of every branch of their calling, and manufacture a general line of art stained and ornamental glass work, including pyrographic, beveled, cut and bent glass, ecclesiastical, domestic and figure work. They have supplied glass for numerous churches, etc., among them being the Lake Avenue Baptist Church, Monroe Avenue Methodist Church, Second Baptist Church, Third Presbyterian Church, Brick Presbyterian Church, Trinity Episcopal Church, the Eureka Club House, the Livingston Hotel, and others. Estimates are furnished on application.

FRANK M. REYNOLDS.

Real Estate Broker, Agent for the Massachusetts Benefit Association—No. 46 Reynolds Arcade.

A foremost member of the real estate fraternity in Rochester is Mr. F. M. Reynolds, who first established business in 1889, and in September, 1892, admitted to partnership Mr. John King, the firm title becoming Reynolds & King. In June, 1893, Mr. King retired, and Mr. Reynolds is again in sole control of affairs. He conducts a flourishing business as a real estate broker, buying, selling and exchanging houses, lots and farms, negotiating loans, placing fire insurance, collecting rents and managing estates for their owners. He is also agent for the Massachusetts Benefit Life Association, of Boston, Mass., having been appointed to this position in January, 1893. This association offers a new policy contract combining every advantage of level premium insurance at about one-half the cost. The association has a membership of over 34,000, and a cash emergency fund of \$1,000,000. It has over \$105,000,000 insurance in force and has paid in losses, \$7,000,000. Mr. Reynolds is of Oswego County, New York, and has resided in Rochester seven years.

SALTER BROTHERS.

Florists, Etc.—No. 42 West Main Street, and No. 245 East Main Street.

Messrs. R. G. Salter and A. H. Salter, the members of the above well-known firm, are gentlemen in the prime of life and natives of Canada, but residents of Rochester for a quarter of a century. They are men of thorough experience in this line, and were formerly with Vick & Co., seed growers, at their retail store, for a number of years. They started in business for themselves in 1880, and have been highly successful. They are florists, and are dealers in Vick & Co.'s seeds. They have thirteen greenhouses on Park Avenue, this city, and eight greenhouses at Fairport. Messrs. Salter have first-class facilities in every respect, and employ twenty-five people. Their stores are commodious, neat and well arranged, and a large and fine stock is constantly kept on hand at each place, and floral designs and decorations are furnished for all occasions. The prices charged by this firm are invariably moderate, and all orders receive prompt and personal attention.

H. S. ALLIS.**Real Estate—No. 40 Reynolds' Arcade.**

For upward of a quarter of a century the gentleman whose name heads this sketch has been a prominent figure in real estate and financial circles. He is one of our best-known citizens and representative business men. He has been engaged in the handling of realty and kindred interests for twenty-three years and was formerly member of the firm of Allis & Watters, bankers, for seven years. H. S. Allis was born in Massachusetts, but has been a respected resident of this city since 1839. He is a man of energy and sagacity, as well as of the highest personal integrity, and stands high in business circles and in public and private life. He was one of the organizers and the first treasurer of the Rochester Street Railroad, and has always taken a lively interest in all movements calculated to advance the welfare of the community. Mr. Allis was deputy postmaster eight years, postmaster five and one-half years, served two terms as school commissioner, and was a candidate for mayor of the city in 1866. He was proprietor of the "Advertiser" for four years and established the Rochester "Courier." Mr. Allis is a general real estate broker, buying, selling and exchanging city and country property and is prepared to attend to collecting and renting. Estates are taken in entire charge by him and judiciously managed, and insurance is placed with first-class fire companies at lowest rates. Loans and mortgages are negotiated, also, and all classes of business in this line are attended to.

R. J. STRASENBURGH.**Wholesale Druggist and Dealer in Physicians' Supplies—No. 254 West Avenue, Corner of King Street.**

This widely-known house is one of the largest in its line in Rochester. It was established in 1878 by Geo. E. Zimmerman, who was succeeded in 1887, by Strassenburgh & Steel. Under this firm-name the business was conducted about two years, and then the present proprietor assumed sole control. He has a branch also at No. 418 West Avenue, and his trade, which is very large, extends throughout Western New York and Northern Pennsylvania. He sells extensively to country doctors, and has a retail department, also, where physicians' prescriptions and family recipes are carefully compounded, from pure, fresh ingredients, at very reasonable rates. Mr. Strassenburgh, who is a native of this city, is a thoroughly experienced pharmacist, having learned his profession with R. W. Chambers, a member of the New York State Pharmaceutical Society. His main establishment is commodious and well equipped, and some half a dozen people are employed by him. Mr. Strassenburgh carries a large and first-class stock, comprising everything in the line of drugs, and druggists' and physicians' supplies, and can supply out of town physicians and pharmacists on the most advantageous terms, quoting lowest prices; and all orders are promptly and carefully filled.

C. H. MORSE & SON.**Manufacturers of all Kinds of Rubber Stamps, Stencils, Seal Presses, Badges, Etc.—No. 8 South Water Street.**

This house was founded in 1863 by the senior member of the firm, Mr. Charles H. Morse. This gentleman was born in Monroe County, N. Y., but has resided in Rochester the greater part of his life. In 1891 he admitted to partnership his son, Mr. Henry W. Morse, and the present firm-title was adopted. The firm employ a number of efficient assistants, occupy commodious quarters and manufacture a general line of rubber stamps, stencils, seal presses, badges, and kindred goods. Their products are first-class in every particular, their trade extends to all parts of the United States, and orders from any section meet with prompt fulfillment.

CUNNINGHAM & PEAK.**Buffalo Library.****Manufacturers of Trunks and Traveling Bags—No. 117 State Street.**

Messrs. Cunningham & Peak turn out first-class work as manufacturers of trunks and traveling bags, and have a flourishing trade throughout Western New York and Northern Pennsylvania. They make fine goods, rawhide bound sample trunks being a specialty, and every article manufactured by them is fully warranted. Trunks are made to order also, at short notice, and repairing is promptly and neatly done, perfect satisfaction being assured, while their prices are always very low. This business was established in 1888 by W. C. Cunningham, who conducted it alone up to July 1, 1893, when he took F. E. Peak into partnership. Their factory, which comprises four commodious floors, is well equipped, and fifteen hands are employed there. The store is spacious and neatly fitted up and an exceedingly large stock is constantly kept on hand here, including trunks in all sizes, shapes, styles, designs and grades; traveling bags, satchels and leather goods in great variety, together with sample lines of every description. A wholesale and retail business is done, and the trade and public are supplied at the very lowest possible figures. Mr. Cunningham, who is a native of this city, has had twenty-three years' experience in the business, and was formerly with H. S. Savage, and H. Likely & Co., for a number of years. Mr. Peak, who was born in Montgomery County, but a resident of Rochester for a quarter of a century, was with H. Likely & Co., for seventeen years.

HISTORY AND COMMERCE OF ROCHESTER.

D. ROSENBERG.

Diamonds, Watches, Jewelry, Etc.—No. 15 State Street.

This representative house was established in 1859 by Messrs. H. and D. Rosenberg, at the corner of Main and State Streets, removing to the present site August 3, 1869. The honored senior partner died in 1883, and his interest was continued by his son Abraham until 1887, when he retired, and the present proprietor succeeded to the sole control. He deals in the highest grades of watches, diamonds, jewelry, clocks, silver and plated ware, watchmakers' materials, etc.; and there is no better authority on everything comprised in a stock of this kind than Mr. Rosenberg. He selects his diamonds with the utmost care, giving attention to color, cutting, shape, perfection and brilliancy; and always has on hand large parcels of desirable cut stones, as well as others mounted, both white and perfect, and selling at remarkably moderate prices. In watches Mr. Rosenberg is sole agent for the celebrated Charles E. Jacot watches, and handles the finest movements in imported chronometers, stop and split seconds, etc., in every variety of plain and fancy solid gold cases; also sterling silver watches at such a wide range of prices that every one can be suited. In jewelry his magnificent stock is notable for the richness and originality of styles, for elaborate workmanship and low prices. Mr. Rosenberg is a native of Bavaria, Germany, who came to this country in 1845, and now numbers among his customers the leading families of Rochester and vicinity. This house deals extensively in fine cut glass in many designs and special pieces, being is agent for Libby's glass works, who had the exhibit at the World's Fair.

GEO. MOORE.

Manufacturer of Artificial Legs—No. 332 North Clinton Street.

This gentleman has had an experience of thirty years in this line of enterprise, and established his business here in 1878. He is the manufacturer of the only perfect artificial legs now made, and manufactures legs and arms with all late improvements at prices less than any other first-class manufacturer. He makes the ball and socket leg with his patent cord attachment; legs without side motion and with his improved cords; legs with two balls in ankle joint; legs with adjustable lacing socket; legs for Chopart operation; legs for Symes operation, and legs in all designs. He has brought his leg and foot to the most remarkable degree of perfection, the foot retaining its hold firmly in walking up hill or on uneven ground, and is under as perfect control as the sound leg, while its simplicity of construction, lightness, strength and durability, and the ease with which the wearer can keep it in order, are all strong recommendations in its favor. They are undoubtedly the nearest approach to nature that can be conceived. The hand and arm, like the leg, are among the greatest benefactions devised for suffering humanity. Hundreds of testimonials are in Mr. Moore's possession, and an illustrated catalogue containing many of the same is sent to any address on application. Mr. Moore is a native of Rochester, in the active prime of life, and served in the war for the Union for three years, in the 67th N. Y. Infantry; and is a member of O'Rourke Post, G. A. R.

L. ADLER, BROTHERS & CO.

Makers of High Class Clothing—Nos. 92 and 94 North St. Paul Street.

This firm established business in 1883, and in 1886 built their present factory, comprising six floors and a basement, 50 x 150 feet each, supplied with steam power, two elevators, seventy-five sewing machines and all modern appliances, and steady employment is given therein to 175 skilled hands, as well as to a large force outside. A house like this keeps the standard advanced so high that all trade novelties and betterments gravitate naturally to its quarters in search of recognition and illustration. Its reputation gives immediate character and circulation to meritorious devices in loom work. Its goods are widely preferred by dealers on account of their great salability and solid merits, and are in heavy and increasing demand by leading retailers in the principal cities of the country. All orders meet with prompt and satisfactory fulfillment, and the house enjoys a well-merited reputation for producing the best clothing at prices proportioned to intrinsic values. The co-partners, Messrs. Levy, Simon and Abe Adler, are brothers, natives of Germany, thoroughly experienced in the clothing industry, and members of the Chamber of Commerce.

HARVEY PHILIP LANGWORTHY.

Reviser of Business Methods and Public Accountant—Office: No. 505 Wilder Building.

During the ten years the gentleman whose name heads this sketch has been established as a public accountant his services have received flattering recognition, and he now numbers in his clientele many of the best business men in Rochester and the principal cities and manufacturing centers in the United States. Mr. Langworthy is a man of middle age and a native of this city and had had a varied business experience before adopting this as a profession. He makes a specialty of devising labor saving forms and methods for business firms and corporations. Mr. Langworthy has a well ordered office at the above address and is prepared to do expert accounting in all its branches.

E. F. ELLSWORTH.

Real Estate—Room 105, Beckley Building, No. 27 South Clinton Street.

This gentleman has been established in business for the past fifteen years, and has been successful in building up a large clientele among business men and property owners of this city. He has at all times available all kinds of real estate for sale, to rent and exchange, and he makes a leading specialty of the management of estates for non-residents; collects rents, places insurance and keeps property in the highest stage of productive capacity, while he also negotiates loans on bond or mortgage securities.

ADRIANCE, PLATT & COMPANY.

Harvesting Machinery, J. H. Tuthill, General Agent—No. 266 State Street.

The productions of this house are sold in Rochester by Mr. J. H. Tuthill, as General Agent for Western New York, North-Western Pennsylvania and Eastern Ohio. He has been in charge of this agency since 1889, and has been connected with the parent house for the past nine years. The various specialties manufactured by Adriance, Platt & Co., are the Adriance Buckeye mower, the Adriance reaper and the Adriance binder. These machines have never had an equal, and the scores of would-be imitators pay them the most flattering tributes to their superiority. These machines are general favorites with farmers everywhere, as being the lightest, as well as the strongest and most perfect specialties of their kind ever invented, while they are sold at very low prices. Their field is the world. They are in active and influential demand in Hamburg, Germany; Paris, France; Buenos Ayres, South America; Santiago, Chili; Adelaide, South Australia; Liverpool and London, England; in South Africa, and other foreign nations, as well as in all sections of the United States. The house of Adriance, Platt & Co., is the oldest in its line in the Empire State, and is to be congratulated upon the success it is achieving in this important territory.

D. A. WIGHTMAN.

Ladies' and Children's Furnishing Goods—Nos. 34 and 36 North St. Paul Street.

This house has facilities enjoyed by no other in this line of trade, while it makes a specialty of ladies', misses' and children's cloaks and suits. The business was established in 1872, by Moseley & Wightman, the present proprietor succeeding to the sole control in 1877. Mr. Wightman's aim and policy have ever been to attain a still higher standard of perfection in every article manufactured and sold by him, to render his stock absolutely comprehensive of everything desirable both in domestic and foreign products; and as a designer and manufacturer, to make good his claim to leadership by originating new and exclusive styles, accepted by the elite as en regle, and to which the homage of the trade is rendered by a close imitation. He brings to bear vast practical experience in catering to the wants of the fashionable public, and when with his experience is coupled ample resources and perfected facilities for rapid production it can readily be realized how he has outstripped all competition and why his stock is looked to by expert buyers as the surest guarantee of style, excellence and exquisite taste. His store is a magnificent exhibit of modern achievement in this line. The stock is displayed to the best advantage, from the windows, dressed as none others are, to the lengthy array of shelving and show cases extending to the depth of the store, 116 feet, and where is carried full lines of gloves, hosiery, underwear, collars, cuffs, ruffling, handkerchiefs and other fine furnishings; as well as cloaks and suits manufactured here and which are marvels of perfection. Some thirty skilled hands are constantly employed, and business is brisk and lively at all seasons. Mr. Wightman is a native of Otsego Co., N. Y., who came to Rochester in 1865, and is a member of the Chamber of Commerce and a representative city merchant.

J. H. KENT.

Photographer—No. 24 State Street.

This gentleman is one of the oldest as well as foremost exponents of the photographic art in Rochester, having been established in the business here for a period of twenty-five years, and enjoys a very large high-class patronage, while the photographs bearing his name are noted for fidelity, as well as delicacy of shading and elegance of finish. He has a collection of 130,000 negatives, of which he may justly boast, and his business is such as to require the constant services of eight skilled assistants. Fine photography in all its branches is executed here in the best style of the art, and satisfaction is assured in every instance; pictures are finished in oils in the most superior manner, and skillful attention is also given to crayons, water colors and pastels, the very finest work being guaranteed, while prices are placed at a fair and equitable figure. Mr. Kent is a native of Plattsburg, N. Y., and has resided here for the past quarter of a century. He received a diploma for his work at the Centennial Exposition in 1876, and his reputation as an artist is too well known to need further comment. He is vice-president of the Eastman Kodak Company of Rochester, and prominent and popular in the business world.

Buffalo Library

E. R. ANDREWS.

Printer, Bookbinder and Blank Book Manufacturer—No. 1 Aqueduct Street.

A well-organized house in the line of printing, bookbinding and blank book manufacturing in Rochester, and one equipped in the most modern style, is that conducted by Mr. E. R. Andrews. This is the oldest job printing office in the city, having been established in 1849 by Smith & McClough, who were succeeded by Smith, Fisher & Benton, and in 1854 Mr. Andrews came in as a partner, and succeeded to the sole control in 1871. He moved the same year to his present quarters, comprising five floors, 40 x 72 feet each, which he has equipped in the most perfect manner with twelve printing presses, and the latest improved cutting, ruling, stitching, sewing, perforating and numbering machines, together with ample steam and water power, and employment is given therein to from 100 to 130 skilled hands. The leading specialty of the house is book printing, in which it is known to excel; while the business likewise includes the making of account books, manuscript books, diaries and kindred volumes, many of the machine rulings being of the most intricate character, always most accurately executed to meet the requirements of patrons, while the work is neatly performed, strong and durably bound, and delivered to customers at prices which will compare favorably with any other house in the trade. Orders and commissions are given immediate and careful attention in all cases, and the business connections of the house extend to all parts of New York and Pennsylvania. Mr. Andrews is one of the best-known citizens and representative business men of Rochester; president of the Rochester Orphan Asylum, the Rochester Athenæum, Mechanics' Institute, and the Campbell Creek Coal Company, a director of the Mechanics' Savings Bank, chairman of the executive committee of Rochester Theological Seminary, a member of the United Typothetæ of the United States, and honored and esteemed by his fellow-men in all the various relations of life.

JAMES FIELD COMPANY.

Awnings, Grain Bags, Tents and Flags, Ropes, Twines, Stock Covers and Hammocks—Nos. 41 and 43 Exchange Street.

The pushing and prosperous house conducted by the James Field Company is the largest in Rochester engaged in the manufacture of awnings, tents and flags, stack covers and hammocks, dealers in grain bags, ropes, twines and kindred articles. This business was founded in 1843 by E. C. Williams, who gave place to James Field. The latter gentleman died in 1885, after a long and honorably successful career, and the business was then conducted by the widow until her death in 1889, when her son, Mr. Geo. E. Field, and daughter, Mrs. C. F. Olmsted, formed the present company. The premises occupied comprise three floors, 40 x 160 feet each, and every modern facility is at hand for insuring rapid and perfect production. The house has for sale a full line of goods for rigging yachts, making yacht sails promptly to order, and carries a large stock of tents, flags, cotton duck, and are manufacturers' agents for waste, cordage, spun cotton, tar, pitch, rosin, tackle blocks, oakum for plumbing, wool and tobacco twines, seine twines, Sea Island twines for jewelers and druggists, and carpet warps, both white and colored. Their specialties in awnings, tents and hammocks are noted for beauty of design, practical utility and pleasing effect; while every article manufactured here is warranted as to workmanship and material, and is sold at prices which preclude successful competition. The trade is large and influential throughout New York, Pennsylvania, Ohio, Michigan and Canada. Illustrated catalogues and estimates furnished on application. The proprietors are thoroughly practical manufacturers and masters of their art in every detail, turning out a distinctly superior class of work, and ever aiming to excel. They also make a specialty of canopies, decorations and crash for weddings, conventions and parties, and all public gatherings.

ANDREW J. WEGMAN.

Illustrated Catalogues, Process Engraving, Art Printing, Telephone 568—Nos. 112-114 North St. Paul Street.

Mr. Andrew J. Wegman, of this city, whose well-equipped establishment is at Nos. 112-114 North St. Paul Street, turns out work of a distinctly superior character. He has unexcelled facilities, and can execute orders for fine commercial printing of all kinds, such as checks, drafts, pamphlets, circulars, letter-heads, note-heads, bill-heads, business cards, etc., etc., at shortest notice, and he can guarantee the utmost satisfaction, while his prices are the lowest consistent with quality of work. Art printing is a specialty, and process engraving is done in the most artistic style. Particular attention is given to illustrated catalogues, law cases and points, New York State law blanks, fire loss insurance blanks, wedding invitations, etc., while book and job printing generally are done in the most expeditious and excellent manner. The premises occupied by Mr. Wegman are spacious and commodious. He has in service four cylinder presses, four jobbers, and a complete outfit of type, etc., together with full steam power and all conveniences, and employs twenty-two hands. He is prepared to give estimates on all classes of work in the lines above indicated, and all orders receive prompt and personal attention. This business was established in 1877 by Clague & Coplin, who were succeeded in March, 1878, by Clague, Coplin & Wegman, and in July, 1879, the firm-name became Clague & Wegman. Later the style changed to Clague, Wegman, Schlicht & Co., and subsequently to Schlicht & Field Company, who were succeeded on August 10, 1889, by the present proprietor. Mr. Wegman is a man in the full prime of life, and a native of Rochester. He is a practical printer, of thorough experience in the business, and is a member of the United Typothetæ of America.

HENRY RUNG.

Manufacturer of Patented Light-Metal Articles, Experimental Machines and Models of all Kinds, Punches and Dies
—No. 293 Mill Street, Corner Brown.

This gentleman is a practical machinist, of many years' experience. He is an expert mechanic and is master of his art in all its branches. Henry Rung is a man of middle age, active and energetic. He was born in Prussia, (Germany), and has been in Rochester twenty-six years. He started in business in 1881 and was formerly located in the Briggs Building, removing to No. 293 Mill Street, corner Brown, about a year ago. He has a well-equipped shop here, with steam-power and complete facilities, and employs several competent workmen. Mr. Rung is manufacturer of patented light-metal articles and has a large patronage. Experimental machines and models of all kinds are made by him on short notice, and perfect satisfaction is assured. He makes punches and dies for all purposes, and does jobbing generally. Special attention is given to developing and perfecting mechanical inventions, and to the construction of working models. Machinery is built to order and repaired here with skill and dispatch, and all work is warranted first-class.

GENESEE PARK HOTEL.

Geo. Neider, Proprietor—Nos. 259 to 267 North St. Paul Street.

This is one of the most desirably situated hostleries in Rochester and is an old and popular house and has a large patronage. It is well kept and comfortable, and is a favorite resort for the traveling and local public. There are thirty-five rooms, and the sleeping apartments are airy, clean and neat. The house, which is on the banks of the Genesee Falls, is the nearest hotel to the N. Y. C. depot, of which it is just north, and is open day and night. It is handsomely fitted up and furnished throughout, is well lighted, thoroughly heated and perfectly ventilated. All conveniences are provided for guests, and there is a well-stocked bar in connection, the liquid refreshments including the best brands of wines, liquors, ale, beer, etc. The house is conducted on the American and European plans, and rooms can be secured singly, or en suite, without meals, if so desired. The terms (American plan) are \$1.50 to \$2.00 per day, and it would not be easy to find such fare and accommodations at these rates, as are provided for his guests by mine host of the Genesee Park Hotel. Mr. Neider, who succeeded John Reardon here, some four years ago, is a native of this State, and has been deservedly successful since assuming the duties of Boniface.

SALISBURY & CO.

Real Estate and Loans—No. 309 Ellwanger & Barry Building.

It is impossible to place too high an estimate upon the importance of the real estate business of Rochester in comparison with the various other elements of commercial and financial value. There are numbers of our citizens who pursue the occupation of real estate agents with credit and success, and earn a well-merited reputation for the conscientious and efficient manner with which they conduct affairs intrusted to their care. Prominent among the number thus referred to is the widely known firm of Salisbury & Co., whose office is conveniently located at No. 309 Ellwanger & Barry Building. The firm have an influential and liberal clientele, numbering among their patrons many wealthy investors, large property owners and active operators. Messrs. Salisbury & Co. conduct a general business in the sale, purchase, exchange and letting of real estate. They promptly negotiate loans on bond and mortgage, invest money for clients and transact all business in their line in a trustworthy manner. Mr. J. W. Salisbury, the active member of this firm, was born in La Peer County, Mich. He has been a resident of Rochester since 1848, and has been engaged in this business for the past four years. He has been commissioner of deeds one year and is highly regarded in business circles for his energy, promptness and strict integrity.

MILTON H. SMITH.

Publisher of Society Address Cards—Nos. 95 and 97 Andrews Street.

For society stationery of the finer grades we were formerly obliged to look to Europe for our supply. Latterly, however, through the skill and enterprise of our own printers and publishers, this class of goods is produced in the United States quite equal to the European article. This representative house has been in successful operation for a period of twenty-five years, and enjoys a prestige and patronage thoroughly national in extent and eminently creditable in character. The proprietor is especially prominent as a publisher of society address cards, and also society stationery of all kinds, and makes a specialty of embossing. He supplies jobbers and printers everywhere in quantities to suit at the shortest possible notice, and executes fine work only. The excellent facilities possessed, as well as the thorough knowledge concerning the wants and requirements of the trade, enable the proprietor to meet every demand with satisfaction. Mr. Smith is a native of Oneida Co., N. Y., and served three and a half years in the war for the Union, as a member of the Third New York Cavalry, rising from the ranks to become lieutenant of his company. He is a member of George H. Thomas Post, G. A. R.; the K. of P., the A. O. U. W., the K. of H., and all the various Masonic bodies; and is widely esteemed.

W. J. KEWIN.

Plumber and Gasfitter.—Nos. 155 to 157 East Avenue and Nos. 254 to 256 Court Street.

Of late years plumbing has become a science, and upon its proper study and application depend the solution of many questions of drainage, ventilation and sanitary conditions. A leader in this line in Rochester is Mr. W. J. Kewin, who occupies spacious quarters at the above address, in his own building, and is an expert plumber and gas fitter, and a manufacturer of tin, copper and sheet-iron work; while he is equally prominent as a dealer in stoves, tinware, pumps, lead pipe, etc., and as sole agent for Barstow's celebrated hot-air furnaces and ranges. He has been established in the business here since 1870, and has sustained through all these years an enviable reputation for superior work and honorable business methods. Both contract and job work receives his prompt personal attention, estimates are cheerfully furnished, and all work is skillfully performed and guaranteed perfect and satisfactory. His services are in constant and important requisition in city and country, and his business is in a thoroughly healthy and flourishing condition. Mr. Kewin was born on the Isle of Man, coming to this country at five years of age, and is a well-known member of the Rochester Tin, Sheet Metal and Roofers' Association, and the Master Plumbers' Association, and stands deservedly high as an authority in all branches of his business.

H. W. REICHOLD.

Wood Carver and Designer—Cor. Stone and Ely Streets.

The wood carver and designer occupies an important position in the industrial world, and his occupation is a time-honored and valuable one. A foremost representative of the trade in Rochester is Mr. H. W. Reichhold, whose workshop is at the corner of Stone and Ely Streets. Mr. Reichhold began business in 1885, and has built up a large trade and earned an excellent reputation for the superior character of his productions. He employs four workmen and executes wood carving in all its branches. He makes a specialty of designing furniture of every description and working plans for the same, and his trade extends as far west as Cleveland and east to New York. All orders are promptly filled at the most reasonable prices. Mr. Reichhold was born in Darmstadt, Germany, has resided in the United States forty years, and enjoys a large business and social acquaintance, by whom he is highly esteemed.

JOHN M. FORSTER.

Practical Millwright.—Shop, No. 189 North Water Street.

This gentleman has over a quarter of a century's experience, and is master of his art in all its branches. He has excellent facilities, too, and as he personally superintends the work, can guarantee satisfaction. Mr. Forster, who is a native of Canada, has lived in this city since 1881, his residence being at No. 37 Avenue A. He has been established in business on his own account since 1891, and prior to that had been with H. R. Mason and Joseph Cowles for a number of years. He is thoroughly skilled in all branches of millwright work, from building the overshot wheel in the pit to the head of the elevator in the garret; and any mill owner or manufacturer wanting a water-wheel set or overhauled, a flume or penstock built, bolting chest, purifier, elevator, conveyor, roll-house or anything in the line made or repaired can find no better man for the purpose. Mr. Forster is prepared to set up all kinds of machinery, and to furnish power connections, hangers, pulleys, etc., while cogs are furnished, driven and dressed in wheels in their places. Rope and cable splicing is done in the most superior manner on short notice, rope drives being a specialty, and jobbing generally is executed with skill and dispatch. Mr. Forster's charges are moderate, all orders receive prompt attention, and all work done by him is warranted to be strictly first-class.

MACAULEY, FIEN & CO.

Excelsior Roller Flouring Mills—Corner Race and Graves Streets.

Messrs. Macauley, Fien & Co., Excelsior Roller Flouring Mills, are prominent in the flour trade. Their brands "Pride of Dakota," "Alborak," "Standard," "Premium," and "Reliance" are unsurpassed for quality, purity and economy, and have secured enduring hold on popular favor throughout New York and New England. They are manufacturers of high-grade winter wheat family flour, and their product commands ready sale. The output is about 125 barrels per day, and the demand gives evidence of steady increase. The firm have first-class facilities for production, and their mill is equipped with all the latest improved machinery and appliances known to the industry. This business was established many years ago by Thomas Ellwood, and later the firm-name became Ellwood & Armstrong, who were succeeded, in 1884, by Armstrong, Shaw & Macauley. The present copartnership was organized in 1890, and consists of M. Macauley, Louis Fien, and John L. Fien, son of the latter. Mr. Macauley is a native of New York city, but raised in Rochester. Mr. Fien, the elder, who is a man of fifty-four is of German birth, but has lived in this city since infancy. He was formerly engaged in the grocery business, and is a Director of the Rochester German Fire Insurance Company. They are all men of energy and business experience and are members of the Chamber of Commerce. Their milling plant, which was reconstructed and changed to a roller mill in 1884, is a commodious six-story building, and is operated by water power. It is provided with eleven single rolls and three runs of stones for grinding feed, and the facilities, altogether, are of a superior character.

THE ROCHESTER ENGINEERING COMPANY.

William H. Bailey, Manager—Steam Power and Heating Plants, No. 321 Powers' Block.

This gentleman has been established in this city since 1890, though his experience dates over a period of more than thirty years and he has performed much notable work in his line, among others being contracts done for the Rochester Gas and Electric Company, and drawings for the State Normal School at Mansfield, Pa. He traveled in the interest of the Hazelton Boiler Company, several years, and was formerly editor of the journal named "Power," published in Chicago. He is also the author of "Common Sense in Making and Using Steam," a work enjoying a standard reputation among engineers. Mr. Bailey constructs and improves steam-power and heating plants, and supervises their erection, installs plants of 300, 400 or 500-horse power, makes general drawings, and furnishes estimates and specifications, and is agent for all the latest improved engines, boilers, pumps, heaters, and all steam appliances. Plans and prices are furnished at shortest notice, and all contracts awarded him are carried to completion in the most satisfactory manner.



The Granite Building.

JOHN A. TAYLOR.

Wholesale Fruits, Canned Goods and Confectionery—Nos. 127 and 129 State Street.

This is one of the largest houses in this line in the city and for over twenty years has been prominent in the trade. The business was established in 1873 by H. B. Cleveland & Co., of which John A. Taylor was the "Co." In 1881, the firm-name became Cleveland & Taylor, under which style the concern was conducted up to November, 1892, when Mr. Taylor assumed sole control. He is jobber of imported and domestic fruits and canned goods of every variety, and manufacturer of confectionery of all kinds. He does a very large business, and his trade, which extends throughout Western New York and Northern Pennsylvania, gives evidence of steady and substantial increase. Mr. Taylor is a native of Norwalk, Conn., and has lived in Rochester for the past twenty-two years. He is a man of push and energy, as well as of thorough business experience, and maintains an A1 reputation in commercial circles. The building occupied by him is a four-story and basement structure, 40 x 100 feet, with ample and excellent facilities for storage, etc. From a dozen to fifteen people are employed here, while four salesmen represent the house on the road. An exceedingly large and fine stock is constantly kept on hand, and all goods are warranted as to quality.

Buffalo Library

JOHN E. DUMONT.**Merchandise Broker—No. 25 Exchange Street.**

This is the oldest as well as largest and leading house in its line in the city, having been in successful operation since 1879. Its affairs are conducted on sound business principles, and its management has ever been characterized by energy, sagacity and judicious enterprise. The class of goods handled and the important connections enjoyed by Mr. Dumont are best shown by the following list of houses that he represents in this city, to wit: N. K. Fairbank & Co., cottole and lard, Chicago; Delgado & Co., molasses, rice and sugar, New Orleans; John Barclay & Co., molasses and rice, New Orleans; W. T. Lovering, coffee, Baltimore; Hoffman, Lee & Co., coffee, Baltimore; Wells Brothers & Co., coffee, New York; H. Simmonds & Co., coffee, New York; E. H. & W. J. Peck, coffee, New York; American Sugar Refining Company, sugar, New York and Philadelphia; Fresno Packing Company, raisins, California; Assan, Bains & Co., canned goods, Baltimore; Hellyer & Co., teas, Yokohama; Fitch & Howland, teas, Chicago; The G. H. Hammond Company, canned meats and beef extract, Hammond, Ind.; Rice Milling Company, rice, Wilmington, N. C.; W. H. Emerson, molasses, Boston. This widespread connection with the best sources of supply enables Mr. Dumont to conduct all operations under the most favorable auspices and upon the largest scale. His trade is large and influential with wholesale grocers, whose wants he supplies with the greatest promptness and perfect satisfaction. Mr. Dumont is a native of Washington, D. C., in the prime of life, a member of the Chamber of Commerce, and a recognized authority in his line of trade.

F. P. MICHEL & P. G. POPE.**Machinists—Platt Street, Corner Brown's Race.**

This business was originally established in 1858 by F. P. Michel & Bro., the present firm succeeding to the control in 1891. The present building was erected in 1890, and consists of three floors, 20 x 70 feet each, which are supplied with steam and water power and all modern facilities, and employment is given therein to from ten to twenty skilled workmen. The proprietors are experts in their calling and give their close personal supervision to all the details of the business. They are especially prominent and successful in the manufacture of presses, dies, punches and all kinds of special machinery; and every kind of machine and repair work is finished in the most workmanlike manner, in the quickest possible time and at the lowest possible rates. Shafting, pulleys and hangers are promptly made to order, and erected if desired; while special facilities are possessed for experimental work and all mechanical details. Mr. Michel is a native of Bavaria, Germany, who came here in boyhood and learned his trade in the New York Central Railroad shops in this city. Mr. Pope was born in Syracuse, and acquired his trade in the L. S. Graves Elevator Works. Both gentlemen are deservedly popular by reason of their promptness, skill and thorough reliability.

HAIDT WINE AND CIDER AND VINEGAR COMPANY.**Cliff and Spencer Streets.**

This company are manufacturers of grape wine, cider and cider vinegar, and are recognized as a prominent figure in their special field of commerce in the State. The business was founded in 1885, by Mr. Fred. Haidt, and on the first of September, 1892, the present company was organized, with a capital of \$20,000, and with Fred. Haidt, as general manager and superintendent. The premises occupied comprise a floor and two cellars, 100 x 112 feet each, having a storage capacity of one million gallons, and a full equipment of presses, grinders, steam power and every modern device that experience has suggested as valuable in the production of the specialties of the house. The materials used are the choicest and best it is possible to procure, and nothing is allowed to affect the high standard that has always been maintained. The productive capacity of the works is 3,000 gallons of cider vinegar every twenty-four hours, and the inquiry made for the goods is constantly increasing, showing the preference they obtain among dealers and consumers. General Manager Haidt is an expert in this line of business, and his hand at the helm insures the success and perpetuity of this enterprise.

LEVISON, STERN & CO.**Manufacturers of Pants—Nos. 35 and 37 North St. Paul Street.**

This house was originally established in 1891, by Messrs. Levison & Stern, the present style being adopted in 1893. The efforts of the firm are ably directed to the perfection and economical manufacture of pants of both fine and medium grades, and their products now have a widespread sale. The record of the house has been one of honorable progress and a steady expansion of facilities to meet the demands of its growing trade. A large force of skilled hands are constantly employed, and a corps of salesmen are sent on the road. The business extends throughout the Middle, New England and Western States, and the goods are demanded preferentially by leading retailers in the important cities of these sections. The co-partners are Messrs. Norman Levison, Moses Stern and M. H. Lang, who are experienced in all the details of manufacture and the requirements of the trade.

C. C. BEAHAN.

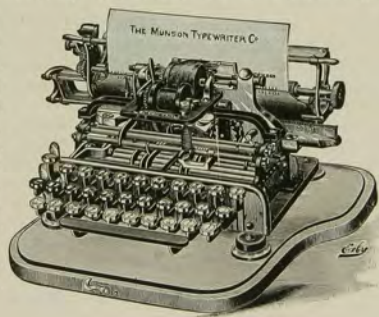
Delaware, Lackawanna and Western Coal-Office: No. 122 West Avenue.

The coal trade is ably represented in Rochester by Mr. C. C. Beahan, who deals at both wholesale and retail in the best varieties of hard and soft coal, for both family and steam purposes. The business was originally established in 1889 by Wagner & Beahan, the present proprietor succeeding to the sole control in 1890. His yard is eligibly located on the Western New York and Pennsylvania railroad. Every facility is possessed for procuring the finest grades of anthracite and bituminous coal direct from the mines, and upon the most advantageous terms, and customers are placed upon the fairest basis, alike as to quality and rock-bottom prices, while full weights, accurate accounts, and the prompt fulfillment of all orders are distinctive characteristics of the management. The leading brands handled are the Delaware, Lackawanna and Western, Fall Brook, Fairmount, Briar Hill and Cannel coal; and a heavy stock, carefully picked and screened, and kept dry under cover, is always on hand. Sales in 1892 aggregated 7,000 tons. Deliveries are made promptly to any part of the city, and the prices are the lowest. Mr. Beahan is a native of Rochester, and a young man of large business experience, wide acquaintance, and sterling worth.

THE MUNSON TYPEWRITER.

George A. Graley, Sole Agent—No. 223 Ellwanger and Barry Building.

The Munson Typewriter, manufactured by the Munson Typewriter Company, of No. 162 LaSalle Street, Chicago, Ill., has been but a short time on the market, but has already attracted widespread attention and large sales in both this and other countries. It has fewer keys with more characters than any other machine; its touch is light and elastic, its type is interchangeable, its speed is wonderful, and it is the lightest machine made, weighing only eleven pounds. Perhaps the most important feature of the Munson is the interchangeableness of the type, a thing impossible of accomplishment on any of the type-bar machines. This enables the operator of the Munson not only to change from one style of letter to another at will, but also makes it possible to have special wheels made for use by specialists, medical men, surveyors, the foreign languages, etc. The sole agent of the Munson in Rochester is Mr. George A. Graley, whose territory includes twenty-six counties in New York State. The agency was opened here in May, 1893. Mr. Graley is a native of Onondaga County, and an able business man.



T. E. ANGELL.

Manufacturer of Sash, Doors, Blinds, Etc.—Factory, Montgomery Building, Nos. 10 and 12 Graves Street.

This gentleman manufactures sash, doors, blinds, moldings, window and door screens, and all kinds of interior wood work. The business was originally established in 1886, by Angell & Lotzer, Mr. Angell succeeding to the sole control in 1891. He is an expert and practical carpenter by trade, and occupies spacious and well-equipped premises with every modern convenience at hand for systematic and successful work. His doors, sash and other interior fittings are made of choice, thoroughly seasoned lumber, and have no superiors in this or any other city. He can always quote satisfactory prices for all classes of work, and is in a position to guarantee the prompt and perfect fulfillment of all orders. Mr. Angell is a native of Chenango County, N. Y., in the active prime of life, and well deserves the liberal and influential patronage accorded him.

E. R. TANNER.

Warehouseman and Receiver of Merchandise—Warehouse, No. 16 South Washington Street.

This gentleman has been engaged in this line of business since 1853, originally locating at Albion and later at Hindsburgh, N. Y., and removed to this city in 1887. As a purchasing and contracting agent he is prominent and popular, having a large and influential patronage with leading merchants in this city and vicinity, and makes large shipments daily via the Erie Canal. He will ship goods on "your own canal," and save from twenty to fifty per cent. on freight rates. Freight is insured in transit, and customers can rely implicitly upon the good faith of all transactions. The facilities of the house are practically unlimited as to amount, while the intimate knowledge of the shipping business possessed by the proprietor, coupled with his high mercantile standing, is a guarantee of good faith. Ship at Pier No. 7, East River, New York; and rates can also be secured of W. B. Walsh, agent, No. 110 Broad Street. Mr. Tanner was born in Ridgeway, Genesee County, N. Y., in 1822, and has achieved a prominence and popularity of which he may be justly proud.

HISTORY AND COMMERCE OF ROCHESTER.

A. M. DIXON & COMPANY.

Druggists—No. 352 and 354 East Main Street.

This flourishing business was originally founded in 1891, by Mr. W. W. Steele, but after the expiration of three months the present firm succeeded to the control, and have ever enjoyed a large and influential patronage. The premises occupied comprise a commodious and handsomely appointed store, fitted up with elegant cherry fixtures, fine show-windows and cases, soda fountain, etc., which presents one of the most attractive features in this busy community, and employment is afforded three reliable assistants. The large and carefully selected stock is displayed to the best advantage, and a superior line of the purest drugs and chemicals, acids and extracts, proprietary remedies of standard merit and worth, physicians' and surgeons' requisites, pharmaceutical specialties, toilet and fancy articles, perfumes, sponges, druggists' sundries, etc., is at all times carried. A special feature is made of compounding physicians' prescriptions and family recipes, and in their preparation only the freshest and most reliable ingredients are permitted to be used, while every care is taken to prevent the possibility of mistakes occurring. This pharmacy is conducted upon the highest standard of professional skill and intelligence by Mr. Jno. A. Dixon, who is the general manager of the business, and who is a thoroughly experienced, duly qualified and legally registered druggist and apothecary of the highest standing, his popularity being wide-spread. He is a native of Rochester, and represents the "Co.," in this partnership with his uncle, Mr. A. M. Dixon.

J. M. CHEESMAN.

Japaning Works—No. 119 Exchange Street.

The Japaning works owned and conducted by Mr. J. M. Cheesman were established in 1877, by the present proprietor who was formerly a painter for twenty years. The business was first located at No. 94 Exchange Street, but in 1890 Mr. Cheesman built the present commodious establishment. He has in operation two Japaning ovens and every late and meritorious device for the successful prosecution of the business. The arrangements and conveniences are ample for the prosecution of an extensive business and all orders are promptly filled. Every feature of the industry is here carried on that is pertinent to the trade, and only work of the best character is allowed to leave the place. The work of this house in the line of japaning has been greatly admired wherever introduced, and the reputation of the concern for work of a high order of merit is excelled by no similar establishment in the country. Mr. Cheesman is a native of Kent, England, but has been in America sixty years. He is a business man of superior ability, and highly esteemed by all who know him.

IRONDEQUOIT SILK MILLS.

W. H. Hutchinson, Manufacturer of Trimmings—No. 15 Caledonia Avenue.

These mills were established here in 1891, and speedily developed a trade that has, both as regards extent and connections, permanently held a position of the greatest prominence in its line. The mills are equipped with the latest improved machinery, including 24 braiding machines, two pressing, two winding and three spooling machines; ten power and twelve hand looms; two power and twelve hand spinning wheels; four chenille machines, together with ample steam power, and steady employment is given to seventy-five skilled operatives. With ample resources and every modern facility at command, this house steadily maintains the lead as regards the manufacture of every description of casket, hearse, carriage and upholstery trimmings, inclusive of many novelties in styles, textures and patterns. The trade is large, first-class and influential with manufacturers throughout the United States and Canada, and to the trade and those interested the products of this house present features as to quality, novelty and lowness of price that cannot be duplicated elsewhere in America. Mr. W. H. Hutchinson, is a native of Rochester, and was secretary of the Vogt Mfg. Co., of Rochester, in this same line, for fourteen years. Mr. W. F. Taylor is superintendent of the mills, and eminently fitted for the duties of his position.

FERGUSON & LEWIS.

Whitney Mills, Manufacturers of Flour and Mill Feed, Dealers in Grain and Feed—Mill Street, Foot of Brown.

This is the oldest concern in this line in Rochester. They are manufacturers of winter and spring wheat flour, mill feed and Graham flour; and deal in all kinds of grain and feed. The mill was built by Mr. Whitney 70 years ago and the present firm took control in 1884. It is a stone building, four stories high, and the roller process was introduced therein in 1881. It now has nineteen sets of single rolls, seven run of stone, and a large water wheel, and has a productive capacity of 300 barrels per day. Producing and handling a very superior line of goods, and being liberal and honorable in all their dealings, this firm have been enabled to secure and retain a firm hold on public favor and build up an extensive and influential connection in city and country. Besides a very superior grade of flour of their own production, they also handle corn, oats, mill feed and grain of all kinds, and fill all orders at short notice and at the lowest market prices. Mr. Alex. Ferguson, the senior partner, is a native of Canada and a practical miller; while Mr. James Lewis is a native of New York State. Both are members of the Chamber of Commerce, and stand deservedly high in the business world.

THOMAS & WEGMAN.

Manufacturers and Wholesale Dealers in Mattresses, Spring Beds and Pillows—Nos. 5, 7, 9 and 11 Allen Street.

The business of this concern was founded in February, 1892, by Messrs. Bloomer & Thomas, and in May, 1893, the present firm came into control. Messrs. Thomas & Wegman are general manufacturers of and wholesale dealers in mattresses, spring beds and pillows, church, yacht and window cushions, curled hair and feathers, and they also execute upholstering and furniture repairing. The premises occupied by them are fitted up with all requisite tools and appliances, and employment is given fourteen experienced workmen. They ship their goods to all parts of Western New York and Pennsylvania, and their products are all first-class as to quality and workmanship, and all orders are met upon the most liberal terms. The members of the firm are Messrs. H. M. Thomas and W. J. Wegman, the former a native of Syracuse, N. Y., and the latter of Rochester.

WEBSTER & ALBEE.

Wholesale Manufacturers of Stereoscopic Views, Cabinet and Card Photographs—No. 158 East Main Street.

This establishment was founded in 1880, by the Union View Company, who, in 1884, were succeeded by Messrs. Woodward & Albee. A year later Mr. Albee retired, and the Woodward Stereoscopic Co. continued affairs for two years, or up to 1887, when Messrs. C. R. Webster and J. Albee came into the control, and adopted the present firm-title. Mr. Webster is a native of Michigan, Mr. Albee of Vermont, and both are business men of the most progressive type. They occupy spacious, well-equipped premises, 35 x 160 feet in dimensions, and employ a full staff of experienced assistants. They manufacture a general line of stereoscopic views, cabinet and card photographs, and turn out the enormous number of a million stereoscopic views annually. Their products are of the most finished character, and unexcelled by any similar goods now in the market. They are shipped to all parts of the United States, Canada, Australia and to London, and the trade of the house is constantly increasing. A heavy stock is carried and orders of any magnitude are filled without delay.

FRED S. SOUTHWICK.

Dentist—Nos. 41 and 42 Exchange Place Building, Elevator No. 16 State Street.

After taking a course in the New York Dental College this gentleman came to Rochester in 1878, establishing himself first in the Powers Block but removing to the present location, in 1892. His professional ability soon gained wide recognition and attracted a large and influential patronage, which is steadily growing. His dental rooms are handsomely fitted up, he possesses all the latest and most improved appliances of the dental art, and carries on every branch of the profession. He has an absolutely painless process for extracting and filling sensitive teeth, no unpleasant effects ever being experienced. It consists of a local application and no gas, ether or freezing are required. A specialty is made of crown and bridge work and reasonable prices prevail. Mr. Southwick is a native of Dansville, New York, in the active prime of life, and highly esteemed in professional and social circles, and is a popular member of the Red Men.

SMYTH & ASHE.

Precious Stones Fine Watches, Optical Goods Etc.—No. 50 East Main Street, Cor. Front.

Buffalo Library

This house was opened on the first of May, 1893, by the present proprietors. The salesrooms are the finest in Rochester, the fixtures being solid mahogany, hand carved; the mirrors French plate, and the show cases German plate tops which will not scratch. The ceiling is of stereorelief, studded with electric lights; the show windows, three in number, are one of the attractions of this busy thoroughfare; while the general appointments of the store and charming distribution of stock are rarely equalled in our larger cities. This firm are direct importers of the finest diamonds and precious stones, selected by experts in London, Amsterdam and Paris. They carry a fortune in cut diamonds, parcels of the choicest gems, of pure water, free from flaws and all imperfections, of all sizes and adapted to meet every possible requirement. The stock of rich gold jewelry is unrivaled in the city, and covers every possible device of beauty for personal adornment. In silver jewelry and ornaments the stock is equally extensive and desirable; while a fine array is made of sterling silver and plated ware. Their solid silver sets are in great demand by our wealthiest people, being manufactured of the British standard of fineness and of highly artistic designs and most elaborate carving, chasing and finish. In watches are shown the finest imported and domestic movements in all desirable casings, and at all prices; while the assortment of optical goods is kept full and complete. Mr. F. A. Smyth, the head of the house, is an expert jeweler, a native of Rochester, and formerly with the J. R. White Jewelry Co.; while Mr. T. F. Ashe was born in Henrietta, this county, and is an accomplished business man.

HISTORY AND COMMERCE OF ROCHESTER.

JOHN A. MENG.

North Avenue Hatter and Gents' Furnisher—Nos. 247 and 249 North Street near Central Avenue.

This gentleman first established business in this line at Canandaigua and came to Clinton Street, Rochester, in 1885. He removed to No. 249 North Street in 1886, and owing to increase of business was obliged to take in No. 247 in March, 1893. His store is 40 x 100 feet in dimensions and handsomely fitted up. Mr. Meng carries a fine assortment of high grade goods which are offered at very moderate prices, which make this a most desirable place in which to procure fashionable headgear. In gentlemen's furnishing goods the stock embraces all the latest and most attractive novelties, and the well-known character of Mr. Meng's goods has made his establishment prominent in the trade. Mr. Meng is a native of Rochester, a business man of strict integrity and has been trained to this business from his youth upward.

A. F. NISBET.

Proprietor of Turkish and Russian Bath—No. 14 North Fitzhugh Street.

This establishment is provided with all the latest improved appliances and appurtenances known to Turkish and Russian baths, and is in all respects a first-class place, receiving a very large and high-class patronage. The service and attendance are of a superior character, everything is neat and clean, and the equipment is of the best. The premises, which run from North Fitzhugh Street through to the lobby of Powers' Hotel, are spacious, commodious and finely fitted up. There are two hot-air rooms, and a steam room, five shampoo rooms and three dressing-rooms, with handsome couches, reclining chairs, etc., and the place is lighted by electricity. There is a plunge bath, 10 x 32 feet, with a depth of 4½ feet, constructed of tile, and supplied with water from Hemlock Lake, and there is also a needle bath. An efficient staff of competent assistants are in attendance, together with manicures and chiropodists; and nothing is wanting that could contribute to the comfort and convenience of patrons. This popular bath was established in 1883, and has been under the efficient management of the present proprietor for the past four years. It is open for gentlemen all night, and the hours for ladies are Monday, Tuesday, Wednesday Thursday and Friday from 10 A. M. to 2 P. M., and Monday evenings from 6 to 10. Mr. Nisbet, who is a gentleman of middle age and a native of this State, has been in this business eighteen years, and is conversant with every feature and detail pertaining to the Turkish and Russian systems of baths.

RICHARD P. MARTIN.

Leather—No. 136 Mill Street.

This gentleman is a most successful representative of the leather trade in this city, and occupies a store and basement at the above address, each 20 x 60 feet in dimensions. The business of this well-known house was founded in 1885, by Messrs. Sherman & Martin, and in June, 1893, Mr. Martin succeeded to the sole ownership, the partnership being dissolved. Mr. Martin is a native of Rochester, well known in its business and social circles, and has been identified with the leather trade ten years. He deals in sheepskins, glazed and dull dongola, and patent leather and manufactures a dongola sheep known as S. and M. Dongola, and supplies an active demand from local manufacturers, while he also has a large trade in Western New York, Ohio, Indiana and Illinois. A large stock is constantly carried and all orders are filled upon the most liberal terms.

CHAS. E. WEBSTER.

Real Estate Dealer—No. 529 Granite Building, Elevator, No. 6 North St. Paul Street.

Mr. Webster has had mature experience in the real estate market, having been raised in this line in his father's office. Four years ago he established business independently and has acquired a large patronage from prominent property holders. He possesses excellent facilities for buying, selling, exchanging and renting property, secures tenants and collects rents, places insurance and negotiates loans on bond or mortgage security. His commissions are of the most reasonable character and all patrons have their wants met in the most satisfactory manner. Mr. Webster was born in Rochester, is a progressive young business man and has a host of friends.

F. E. THEODORE MANZ.

Manufacturer of Paper Boxes—Office, No. 59 North Street.

This business was founded seven years ago by Messrs. Maecherlein & Manz, who continued in copartnership up to 1891, when Mr. Manz became sole proprietor. This gentleman was born in New Jersey, but has long resided in this city. He is practically versed in all departments of the trade and is as well, a business man of sound ability and judgment. The premises occupied consist of a floor, 40 x 125 feet in dimensions, with wing 20 x 100 feet. The factory is equipped with the latest improved special machinery driven by steam-power, and employment is found for thirty operatives. Mr. Manz manufactures paper boxes of every description, making a leading specialty of shoe boxes. The output is a large one, the goods are of first quality, and all orders are filled upon the most favorable terms.

HAYS BROS.**Agents and Commission Merchants—No. 103 Cox Building, North St. Paul Street.**

This firm was organized three years ago, and since then, have built up a large, flourishing trade with shoe and clothing manufacturers in all sections from Rochester, west to Cleveland, Ohio. They are selling agents for some very extensive concerns, among them being the *Ætna Silk Co.*, of Norfolk, Conn., manufacturers silk threads; *Natchang Silk Co.*, of Willimantic, Conn., silk linings and braids; *Lisher, Whitman & Co.*, New York, tailors' trimmings; *B. Fox & Son*, Philadelphia, manufacturers covered buttons; *George E. Double & Co.*, Boston, manufacturers domestics; *National Thread Co.*, Willimantic, Conn., cotton threads; *J. O. King & Co.*, New York, cotton threads; *Robert Stewart & Son*, Ireland, linen threads, etc. The firm are also dealers in cotton drillings, rubber tissue, pocketings, shoe toppings, hole cord, and everything for the manufacturing clothing and shoe trade. A complete line of samples is carried, and orders of any magnitude are promptly met upon the most liberal terms.

FOSTER & COMPANY.**Manufacturers of Upright Pianos—Nos. 264, 266, 268, 270 and 272 State Street.**

The Foster piano, although but a short time on the market, has already earned well deserved encomiums of praise through its many excellencies. The tone of this piano is pure, clear, rich and resonant; strikingly beautiful; quickly respondent to the touch of the player; imbued with every quality from which correct harmony and melody may be extracted; an instrument of pleasure in the artist's hands; a source of no disagreeable sounds in the hands of the beginner, as the practice muffer attachment in the Foster renders such impossible. The firm of Foster & Co., manufacturers of strictly first-class upright pianos, was organized in March, 1893, yet to-day they employ forty men, and turn out twelve pianos a week. Their trade so far has been principally confined to New York, Pennsylvania and Ohio, but is gradually extending all over the country. Illustrated catalogues are mailed free to any address on application.

HARRY H. CHAPMAN.**Wall Paper, Mouldings and Decorations—No. 90 South St. Paul Street.**

This well-known gentleman was formerly of the firm of Plantz & Co., and was with Geo. Weldon & Co. for nine years. He has had sixteen years' experience in this business and is recognized as a decorator of excellent taste, reliable judgment as to effect and harmony of shades, and of superior executive ability, while he has a high reputation for the prompt and satisfactory manner in which he fills all orders. Among his customers are numbered our first citizens, who fully appreciate the high class of work executed by him. He has been established at the present location since December, 1892, and has developed the business to very large proportions. The store occupied is 16 x 67 feet in dimensions, very tastefully fitted up and contains a fine stock of wall papers, in all the latest styles, also moldings in great variety. From ten to fifteen hands are regularly employed and orders are promptly filled.

UEBEL & SON.**Tailors—Over Nos. 186 and 188 East Main Street.**

This house was established in 1888 by Mr. Oscar Uebel, Uebel & Son succeeding to the control in 1890. August Uebel, the senior partner, is father of the founder of the business and a practical cutter and tailor, while his son, Ottmar Uebel, has been with the house from the first and is thoroughly experienced in all branches of the business. The premises utilized are handsomely fitted up and a large assortment of the choicest English and French cloths is constantly on hand. A specialty is made of ladies' tailoring and riding habits, and the work turned out is of a very superior character. Both partners are thoroughly experienced, and leave nothing undone to give their patrons the fullest satisfaction. Mr. August Uebel, the senior partner, is a native of Germany, and came to America in 1854 and to Rochester in 1855, while his son, Ottmar, was born here, and both are members of the National Merchant Tailors' Exchange.

F. B. LANNIN.**Shoe Button Hole Manufacturer—Corner Andrews and Water Streets.**

This business was started in 1881, by A. Leggett, who was succeeded by the present proprietor some two years ago. Mr. Lannin is a man in the prime of life and a native of Canada. He is a practical shoe-maker and formerly worked at the bench here in Rochester for a number of years, and is thoroughly conversant with the wants of the trade in regard to shoe button holes. He has a well-equipped shop, with four machines and all the latest improved appliances known to this particular branch of business, and employs eight expert operators. Mr. Lannin can manufacture shoe button holes of all kinds and sizes, on shortest notice, and at lowest prices, and can guarantee the fullest satisfaction.

Buffalo Libr.

THE LIVERPOOL AND LONDON AND GLOBE INSURANCE COMPANY.

W. B. Seaman, Agent—Room No. 35, Reynolds' Arcade.

This company was organized in 1836, and its progress since then has been steady and uninterrupted. The United States office was established in 1848, and during the forty-five years since transpiring, the amount paid in satisfaction of fire losses has been \$56,241,533.35. The assets amount to \$8,193,023.89, and there is a surplus of \$3,-029,196.76. The Rochester branch of this company was opened twenty-four years ago, and for two years has been under the capable management of Mr. W. B. Seaman. This gentleman has been with the company eighteen years, first entering its employ as a clerk in its office in New York City, his native place. He was afterward appointed special agent for New Jersey, Long Island and Southern New York, holding that position seven years.

WOOD-MOSAIC COMPANY.

Manufacturers of Fine Hard Wood Floors, (A. Adams, General Agent)—No. 62 State Street.

The Rochester salesroom and general agency of this company was established about six years ago by the gentleman whose name heads this sketch. Mr. Adams is general agent for a considerable territory, and his trade is rapidly extending. He has supplied among other buildings in this city and vicinity over one hundred of the best class of private residences. The Wood-Mosaic Company, whose plant is near the elevated tracks of the N. Y. Central, are manufacturers of fine hard-wood floors, in large variety, and their productions are noted for originality and beauty of design, elegance of finish, and durability. Their specialties in end-wood mosaic, parquetry, and wood carpeting are unexcelled in a single feature by anything of the kind manufactured, and everything turned out by them is fully warranted. Mr. Adams, this company's representative here, is a gentleman of middle age and a native of Western New York. He is a man of thorough experience in the business and has been with the concern altogether about eight years. He has commodious quarters and carries a full and fine line of samples. Mr. Adams is prepared to furnish estimates on wood-mosaic, parquetry, wood carpeting, and, in fact, every approved kind of hardwood floors, and invites correspondences.

H. G. OSBORNE.

Real Estate and Insurance—No. 55 Reynolds' Arcade.

Mr. H. G. Osborne is one of the foremost representatives of the real estate market of Rochester and vicinity, and he commands a large, influential patronage. He has been engaged in Rochester in this line the past five years, prior to which he was in business in Auburn ten years, and is amply experienced in all matters concerning realty. He is the owner of the Osborne Tract, located on the Garson Avenue extension, just east of the city line. This tract contains ninety-two lots, of which all but sixteen have been disposed of. The lots sell at \$300 and \$350, according to location, and are admirably adapted for home-building. Mr. Osborne conducts a general real estate and fire insurance business, and is prepared to meet the wants of his patrons in the most competent manner. He was born in Auburn, N. Y., and during the war served for six years with the 138th N. Y. Infantry, the 9th N. Y. Heavy Artillery, and the 4th U. S. Artillery. He is a member of C. J. Powers' Post, G. A. R., and prominent in fraternal circles, being identified with the Red Men, Good Templars, and is Deputy Supreme President of the Order of Tonti, he has organized four lodges in Auburn and three in Rochester.

FROST & CO.

Genesee Valley Nurseries—Office, No. 368 Plymouth Avenue.

This firm are growers of and wholesale dealers in select varieties of fruit and ornamental trees, shrubs, vines, plants, roses, etc., and their trade extends all over the continent. Their nurseries cover 120 acres of ground, and are conveniently located on Genesee Street, adjoining the Genesee Valley Park, and are readily reached by the Plymouth Avenue electric cars. There are five spacious green-houses with 6,820 square feet of glass, and all the latest improved appliances are in service, including the Hithlings & Co. patent boiler. The facilities are first-class in all respects, and forty to fifty in help are employed in cultivation, etc. The firm raise the finest stock, and grow all varieties, making a leading specialty of select ornamental trees, shrubs and vines. They are prepared to guarantee every article sold to be just as represented, and their prices are notably low, quality of products considered. The trade and public are promptly supplied, and all orders receive immediate attention. Descriptive catalogue and price-list are furnished upon application, and all correspondence will receive prompt response. This flourishing business was established in 1846 by Alonzo Frost & Son, and has been conducted under the present firm-name since 1860. Mr. Henry C. Frost, son of Alonzo Frost, has been sole proprietor now about eleven years. He is a man of long and thorough experience in the business, and has a close knowledge of the wants of the trade. Mr. Frost served with credit in the late war, and rose from first lieutenant to captain in the 8th N. Y. Vol. Cavalry. He belongs to Geo. H. Thomas Post, G. A. R., and is also a member of Masonic Lodge No. 606, and the Scottish Rite.

ROTHSCHILD, BAUM & STERN.

Wholesale Clothiers—Nos. 123, 125 and 127 North St. Paul Street, Also No. 699 Broadway, New York, No. 56 Summer Street, Boston.

This firm manufacture overcoats, black suits and a general line of men's fine clothing, and have succeeded in producing such stylish garments at a cost so reasonable that their products are in demand everywhere by both dealers and consumers, and their trade has grown to proportions of great and gratifying magnitude. The business premises comprise six floors, 70 x 100 feet each, where employment is given to twenty-five expert cutters and a large force of salesmen, while the manufacturing is done outside. They buy their material in vast quantities direct from the manufacturers, and confining themselves strictly to a superior order of goods, are in a position to offer the trade exceptional advantages. They send a corps of salesmen on the road, and guarantee the prompt and satisfactory fulfillment of all orders. Their trade is large and active both East and West, extending from the Atlantic to the Pacific, and annually increasing under enterprising and reliable management. Mr. B. Rothschild has been in the clothing business for the past twenty years and was formerly of the firm of Rothschild, Hays & Co. Mr. I. A. Baum was formerly of the Stein Manufacturing Co., now the National Casket Co. and is a trustee thereof and at present one of its largest stockholders. Mr. S. Stern was formerly of Wile, Stern & Co. and also has been engaged in the clothing business the past twenty years, and all are members of the Chamber of Commerce.

JOHN BAMBER.

Stoves, Ranges, Furnaces, and House Furnishing Goods—Nos. 14 and 18 Monroe Avenue.

For thirty-three years or more, the gentleman whose name heads this sketch has been established on Monroe Avenue, and has been at the present location since 1864. He is one of the oldest and best known in his line in Rochester, and has a large and prosperous trade. Mr. Bamber started in business alone in 1861, and later the firm-name became Bamber & Ewing, who were succeeded in turn by Bamber & Scrantom and Bamber & Williams. In March, 1893, the founder again became sole proprietor, and has since conducted the business alone with uninterrupted success. The quarters occupied comprise a 40 x 60-foot store and a 20 x 60-foot shop. The establishment is well ordered and completely equipped in every department, and six to eight people are employed. A very large and first-class stock is constantly kept on hand, and includes the "Victor," "Royal" and "Superior" hot-air furnaces, the "Majestic" steel ranges, the "Norman" and "Monroe" stoves and ranges, and all the leading makes of stoves, ranges and heaters, together with a full and fine assortment of house furnishing goods, all containing the latest improvements. Every article sold here is warranted to be just as represented, and the prices prevailing are notably low. Tin, copper and sheet-iron work generally is done on short notice and at very reasonable rates, while metal roofing is executed in the most excellent manner. Ranges and furnaces are repaired and reset, jobbing being a specialty, and all orders receive prompt attention. Mr. Bamber is a man of middle age, born in the north of Ireland, but has been in this country since 1849. He is a practical tinsmith, and learned his trade with Deacon L. Hitchcock, this city, and is a member of the Rochester Tin and Sheet Metal Roofers' Association.

L. L. DOREY & CO.

Dealers in Flour, Feed and Grain—No. 487 East Main Street, near Scio.

Buffalo Library

Among the houses engaged in the flour, feed and grain trade here, we are glad to mention that of L. L. Dorey & Co., whose business was established many years ago by Mr. Babcock, the present proprietor succeeding to the control in 1887. The premises occupied are eligibly located, and comprise a store 20 x 75 feet in dimensions, nicely fitted up, and stocked to repletion with flour, feed and grain. The connections of the house with manufacturers, shippers and producers, are of the most intimate nature, and its facilities for obtaining the best goods of all kinds are unsurpassed in this market, enabling the proprietor to fill all orders with promptness, and at lowest quotations. Mr. Dorey is a native of Churchville, Monroe County, but has been a highly esteemed resident of Rochester for twelve years.

CHAS. M. THOMS.

Real Estate and Insurance—No. 131 Powers' Building.

Many of our best known and most reputable citizens are engaged as real estate brokers and agents, and among the number we find Mr. Chas. M. Thoms, who has been established in business for the past five years, and has been successful in building up a large, prosperous patronage. He conducts general operations in buying, selling, leasing and exchanging property of all kinds, collects rents, manages estates, secures tenants, places insurance and negotiates loans and mortgages. He also builds houses, and in 1893 erected seven dwellings ranging in price from \$5,000 to \$15,000. Mr. Thoms is liberal in all his transactions, and all customers of his have their interests advanced in every legitimate way possible.

CHARLES K. GROUSE.**Manufacturer of Small Wares in Gold and Silver—No. 127 East Main Street.**

The gentleman whose name heads this sketch established business in this city in 1891, and his practical knowledge of the calling has enabled him to achieve success and to be numbered among the prominent manufacturers of the city. He is a thoroughly practical jeweler and learned the business of Mr. B. E. Brown of Rochester. The premises occupied are commodious and supplied with the finest machinery and approved appliances of the profession. Gold and silver plating is satisfactorily executed and the articles manufactured here are remarkable for their fineness of finish, elegance of design and superiority of workmanship. Mr. Grouse works for the local trade and his services are in steady and increasing demand. A specialty is made of gilding and repairing, and all work in these branches is executed promptly and thoroughly. Mr. Grouse is a native of Rome but has resided here for the past eight years and is highly esteemed in business and social circles. Old gold and silver are bought at best prices.

JOSEPH COWLES.**Millwright—Nos. 229-231 Mill Street.**

This gentleman is the oldest representative of his particular branch of industry in Rochester. He was born in the Isle of Man and came to this city in 1828, and is therefore one of our oldest residents. He is a veteran millwright, having been established in this line since 1866, and has been at his present address twenty-five years, and all the time on Mill Street. He is a member of the Chamber of Commerce, and esteemed and respected by the entire community. Mr. Cowles manufactures water wheels for power transmission, hangers, pulleys and shafting, and builds paper and flour mills, and has recently completed a flour mill at Mount Morris, N. Y. His trade extends all over the Empire State, and his facilities are such that all orders are filled upon terms that cannot but prove satisfactory.

BAILEY & CO.**Steam Carpet Cleaning Works—Main Office, Nos. 320-322 South St. Paul Street.**

This is a perfectly equipped establishment, and the facilities here are first-class in all respects. All the latest improved appliances known to the industry are provided, and all orders are executed in the most expeditious and excellent manner. This prosperous enterprise had inception in 1880, when the business was started by Leinen & Etter, and they were succeeded by Bailey & Co., who removed to the present location in March, 1882. The works are spacious and commodious, with ample steam power, machinery, etc., and twelve to fourteen people are employed, while wagons call for and deliver goods to any part of the city, free of extra charge. Carpets are taken up, thoroughly cleaned and renovated, and carefully laid, all at the most reasonable rates. Feathers are cleaned by steam process, also, on shortest notice, and all work is warranted. Mattresses of all grades are renovated and made to order here, likewise, and upholstering is done with neatness and dispatch. Particular attention is given to repairing valuable carpets, and the utmost satisfaction is assured. Mr. Charles Bailey, the manager, is a man of practical skill and thorough experience in this line, and exercises close personal supervision over the entire business.

DR. J. WM. GRAVES.**Dentist—No. 138 East Main Street.**

Dr. Graves has been established about two years and has gained a very fine practice. He is a young man and a native of this city. He graduated from the University of Maryland, Baltimore, and is a thoroughly skilled dentist, proficient in all branches of the art. He occupies neat and well appointed quarters on the second floor here, and has in service all the latest improved appliances known to the profession. Dr. Graves is prepared to perform all operations comprehended in modern dentistry, and can guarantee the most satisfactory results, while his charges are certainly very moderate. He gives particular attention to the treatment of ulcerated teeth and gums, and kindred departments of dental surgery. Artificial work, too, is a specialty, and plates are made and fitted in the most skillful manner, on short notice. Filling, repairing and adjusting are carefully attended to, likewise, and teeth are extracted without pain.

FRANK A. SCHECK.**Plumber and Gas Fitter—No. 571 North Clinton Street.**

Mr. Scheck has been established since March, 1892, and has gained quite a large patronage. He is a man in the prime of life, born in this city, and is a practical plumber and gas fitter, of fourteen years' experience, having learned his business with W. G. Reid, and is a member of the Master Plumbers' Association. Mr. Scheck, who is agent for Bodain and Lehr & Co's Pressure Regulator, for beer pumps, carries a full stock of supplies, and employs a number of hands. He is prepared to furnish estimates on all classes of work in his line, and can guarantee entire satisfaction. He gives particular attention to house drainage, sewerage, water service, and gas lighting; and jobbing in all branches is executed with skill and dispatch. All orders receive prompt and personal attention, and all work done is warranted first-class, prices being invariably moderate.

BERTSCH BROTHERS.**Manufacturers of Brass Edge Shoe Patterns—No. 56 Mumford Street**

A leading concern in this line in Rochester is that of the Messrs. Bertsch Bros., whose business was originated in 1880 by Mr. Adam Bertsch, who in 1892 admitted his brother, Mr. Joseph Bertsch, to partnership, when the present firm was formed. Both are natives of Rochester, and experts in their vocation. The factory is equipped with all necessary tools and special appliances, six competent workmen are employed, and the firm manufacture all kinds of brass edge shoe patterns. Their products are first-class in every respect, and orders from any part of the United States meet with prompt fulfillment.

H. S. REDFIELD.**Real Estate, Etc.—Room No. 51 Exchange Place Buildings, Elevator No. 16 State Street.**

Mr. Redfield has been a prominent figure in real estate circles for the past twenty years, and has been an attorney-at-law for thirty-three years. He was born in Ontario County, N. Y., and has resided in Rochester some forty odd years. He was admitted to the bar in this city, and practises before all courts. Mr. Redfield is a man of entire probity of character, and numbers in his clientele some of the largest property owners in the community. He conducts a general real estate business, and gives personal attention to venting and collecting. He makes a specialty of gilt-edge city realty, and estates are taken in charge by him and judiciously managed. Mr. Redfield is offering desirable sites for homes and business purposes on exceptionally favorable terms. He is also prepared to make appraisements for intending purchasers, and to search titles, while conveyancing in all branches is promptly attended to by him. Loans are negotiated, likewise, and mortgages, deeds, and all other legal papers are carefully drawn up.

DR. J. J. TEGG.**Veterinary Surgeon—Office at F. B. Mason's Stable, No. 429 State Street.**

The veterinary surgeon occupies a position of exceeding usefulness in the business world, and is to the animal world what the medical practitioner is to the human family. A leading representative of this noble profession in Rochester is Dr. Tegg, who was born in London, England, in 1846, and came to Rochester with his father, Dr. Geo. Tegg, in 1851. The latter gentleman was a graduate of the Royal Veterinary College of London, Eng., and his son studied under his guidance. On his father's death in 1873, Dr. J. J. Tegg and his brother, Albert, succeeded to his business. After a few years Dr. J. J. Tegg, disposed of his interest to his brother and started business on his own account, which he has continued with distinguished success, and his thirty-five years' experience amply qualifies him to successfully treat all ailments of "man's noble friend—the horse," in the most scientific manner. His telephone call is No. 1073, and all orders receive prompt attention.

ALEX. F. Mc MILLAN.**Manufacturer of Moldings, Turnings, Etc.—No. 525 Exchange Street, Over J. H. Foley's Planing Mill.**

Mr. McMillan is a man in the prime of life, active and energetic. He was born in Nova Scotia, and has been in the United States a number of years, coming to Rochester in 1885. He is a practical carpenter and wood worker, of thorough experience, and is well known in the building trade. He was formerly of the firm of Alcott & McMillan, established some three years ago, and has been in business alone since October, 1892. The premises occupied by him are provided with ample steam-power and all the latest improved machinery, tools, etc., and has telephone connection—call 236. The facilities are first-class, and several skilled hands are employed in the concern. Alex. F. McMillan is manufacturer of moldings, stair rails, balusters and turned stuff generally, and keeps on hand always a large stock. He can manufacture anything in the line indicated on short notice, work for the trade being a specialty. Turning is done to order, and jobbing in all branches is promptly attended to. Estimates are furnished on outside and inside finish, and satisfaction is guaranteed.

R. B. BROWN.**Contractor and Builder—Office, No. 219 Powers' Block; Mill, rear of residence, No. 920 East Main Street.**

Mr. Brown has been established about twelve years, and has been highly successful. He does a large amount of work and has employed thirty to forty hands all the time during the past two years. He has built some twenty-five houses within this period and among these are some of the handsomest residences in this city. Mr. Brown was born at Fairport, Monroe County, and is a thoroughly practical carpenter of many years' experience in the trade. His mill, which was built about five years ago, is a commodious two-story concern and is provided with ample steam power and all the latest improved machinery, tools, etc. Mr. Brown carries a large stock of supplies, and is prepared to furnish estimates on all kinds of buildings, giving particular attention to high-class residences. Houses are overhauled and remodeled and jobbing generally is promptly executed, interior finish being a specialty. Among the more noteworthy structures built by Mr. Brown can be named the residences of J. R. Fanning, and D. Davenport, besides various others equally worthy of mention.

Buffalo Library.

EUGENE W. SCHEFFER.

Note Broker—Room 40 Exchange Place Building, No. 16 State Street.

Although only little more than a year established, this gentleman has gained quite a large clientele. Mr. Scheffer was born at Buffalo, New York, is a man of energy and sagacity, as well as of entire probity of character; and those having business relations with him are assured of finding the same both pleasant and satisfactory. Mr. Scheffer is prepared to discount notes, and also negotiates commercial paper on good collateral security. He makes loans on real estate and will make cash advances on household effects, pianos, valuables, and furniture in use, at lowest rates.

S. J. CUSHMAN.

Loan Broker—Rooms Nos. 9 and 10, Nos. 8 and 16 State Street.

The leading broker in this line in Rochester is Mr. S. J. Cushman, who has been established in business since 1890, and has rapidly acquired an extensive patronage through his liberal methods, and honorable policy; and is making more loans than any other broker in the city. In 1892, he filed 905 mortgages, while the highest number attained by any other broker was 294. Mr. Cushman loans money on personal property without removal; furniture, pianos, horses, cattle, carriages, growing crops, loan association shares, etc., or when an individual has a note in bank with his firm's endorsement and is not prepared to take care of it at maturity an application to Mr. Cushman will provide for sufficient funds to take it up and an opportunity given the maker to pay the same at his convenience. Weekly payments are allowed, and all transactions are considered strictly confidential. Mr. Cushman is a native of Otsego County, N. Y., has resided in Rochester six years, and has become reputably known all throughout the community.

EZRA WILLIAMS.

Flower and Vegetable Seeds—No. 268 State Street.

This business was first established on Andrews Street and removed to the present location in 1891. The premises occupied comprise a floor, 50 x 200 feet in dimensions, which is nicely fitted up and contains at all times a large stock of flower and vegetable seeds of all kinds. There is not a flower or plant grown in this country but the seeds may be obtained here. The trade is wholesale and extends to all parts of the United States. From four to ten assistants are employed and all orders are promptly filled. Seeds are also handled on commission and quick sales and prompt returns are the rule here. The business is conducted upon the broad basis of equity and those who enter into trade relations with the concern may rest assured that their interests will be carefully guarded.

DR. C. S. CADY.

Dentist—Nos. 14, 15, 16 Wilder's Arcade.

This gentleman ranks high as a surgeon dentist and has had thirty-five years' experience in the business. He first established himself at Warsaw, N. Y., then removed to New York City, remaining there for sixteen years and coming to Rochester in 1891. He studied with Dr. W. E. Dunn of Delaware, Ohio, and is thoroughly skilled in all branches of the business. His operating rooms are equipped with all the latest improved appliances and best instruments known to the profession. He extracts teeth without pain, and is an expert at mechanical and artificial work. All operations are performed in the most skillful and considerate manner and reasonable prices prevail. Dr. Cady is a native of Orleans County, New York, in the active prime of life and during his career in this city has gained a large and influential patronage.

L. H. BRYAN.

Real Estate Agent and Broker—No. 421 Ellwanger and Barry Building.

This gentleman was formerly a well-known and prosperous merchant who established himself in this line in May, 1893, and his efforts have been attended with most marked success. He is recognized as a successful operator in real estate and as an agent whose sound judgment has enabled him to make a series of investments which have not only been remunerative as regards assured income but have proved of rapidly enhancing value. He is prepared to buy, sell, exchange, lease and let lands and buildings of every description, take entire management of estates, secure responsible tenants, and negotiate loans on bond and mortgage. Mr. Bryan is a native of Livingston County, N. Y. He enlisted in the Thirtieth New York Volunteer Infantry as a private in 1861, served three years, and during the time was promoted to captain. He is now a member of H. C. Cutler Post, G. A. R., of Avon, N. Y. Mr. Bryan is a business man of sound judgment and faithfully discharges all duties devolving upon him.

THE PRODUCERS' MILK COMPANY.

No. 31 South Clinton Street.

The facilities of this company are unequalled and their products are noted for their purity and superior quality. They have 1000 of the best milch cows in the State, and these are pastured on land of exceeding richness. Their cattle are carefully fed and excellently housed, and are all perfectly sound and in superior condition, a rigid inspection of stock being exercised. The Producers' Milk Company was organized April 1, 1893, under the laws of the State of New York, and has a capital of \$35,000. It has fifty stockholders who are interested in milk producing farms within a radius of twenty miles around this city. The company is officered as follows: W. G. Markam, president; John E. Baker, secretary and treasurer; and W. E. Burrows, manager. They are producers, wholesale and retail dealers in Jersey milk in glass jars, pure milk, butter-milk, butter, cottage cheese and ice cream and are doing a very large business, selling from 2800 to 3200 quarts of milk a day. They occupy spacious and well-equipped premises here with ten cooling vats, a separator, ice crusher and all the latest improved appliances known to the industry. There is ample steam power, and the establishment is clean and neat. There is a well-appointed dairy lunch room in connection, too, and everything served is of the very best. Twenty in help are employed by the company in Rochester, and thirteen wagons serve customers throughout the city and vicinity. Dealers and families are supplied with their products at very reasonable rates and all orders will receive prompt attention.

EDWARD C. BROWN & CO.

Nurserymen—No. 46 Franklin Street.

The nursery business has grown enormously here during the last few decades and many noteworthy firms have come to the front in late years. Among the number thus referred to may be mentioned Edward C. Brown & Co., who are dealers in fruit and ornamental trees, shrubs, plants, vines, roses, etc., and have a large trade throughout the United States. They sell at retail entirely, through agents, of which they have several hundred. They handle nursery stock of all kinds, and every tree, shrub, plant, etc. sold by them is warranted. Nothing, whatever, is allowed to be misrepresented and goods are carefully packed and promptly shipped to all points. This business was established in 1888 by Hooker, Brown & Co., who were succeeded in 1890 by Edward C. Brown & Co. Mr. Brown, the head of the firm, is a gentleman in the prime of life and a native of this city. He is a man of thorough experience in nursery stock, and gives close personal attention to all orders. Mr. Brown is also a partner in the firm of Gunson, Brown & Co., doing a thriving business.

GEORGE D. HALE.

Classical and Scientific School—German Insurance Company Building.

This institution is filling an exceedingly useful niche in the domain of learning in this city and deserves more than passing notice here. It is a preparatory school and has been in existence for twenty-two years. Mr. Hale, the preceptor and sole manager, is a gentleman in the meridian of life and a native of this State. He is a man of ability and a thoroughly experienced teacher. He was graduated from the Rochester University in 1870, and is exceptionally well qualified for the duties of his profession. Mr. Hale does all the teaching himself, conducting a day session only, and takes no more pupils than he can properly care for. The courses are complete and thorough and no pains are spared by him to make his pupils proficient in the various branches. Mr. Hale makes a specialty of preparing young men and boys for college by a course of studies in the classics and in the arts and sciences, and can claim to have been more than ordinarily successful in his efforts during the period he has devoted himself to this work. His charges for tuition are \$200 a year, and considering the advantages he offers, this amount is certainly very reasonable.

PATRIC & SNYDER,

Machinists—Entrance at No. 32 South St. Paul Street and Nos. 16, 18 and 20 Minerva Place.

The members of the above firm, M. W. Patric and F. J. Snyder, are men in the prime of life and natives of this city. Both are practical machinists, of thorough experience, and are masters of the art in all its branches. Mr. Patric was formerly in the employ of the Clark Novelty Company, and Mr. Snyder learned his trade with his father, J. B. Snyder. They started in business together in April, 1893, and have acquired a large patronage. They have a well-equipped shop, provided with steam power and complete facilities, and employ several skilled workmen. They are general machinists and can execute orders for anything in their line on short notice. Mechanical novelties and light machinery are manufactured by them, experimental work is a specialty, and particular attention is given to making and repairing. Tools, dies, punches, etc., also light brass work are made to order, and nickeling and oxidizing are done in the best style of the art. Bicycles are repaired, and jobbing in all branches is executed. All orders receive prompt and personal attention, and all work is warranted while the prices charged by this firm are very reasonable.

ALBERT TEGG.

Veterinary Surgeon—No. 105 Platt Street, Corner Jones.

The subject of this sketch, Albert Tegg, is a gentleman of fifty-four, born in London, England, in 1840. At the age of eleven he came to Rochester with his father, Dr. George Tegg, a graduate of the Royal Veterinary College, of London, and who was for many years a noted veterinary surgeon in this city. After having studied under his father, and gaining a thorough knowledge of his profession, Dr. Albert Tegg went to London in 1860. There he associated himself in practice with his brother, Dr. George Tegg, a graduate of the Royal Veterinary College, and who was appointed government inspector in 1870. Returning from England in 1873, he and his brother succeeded to their father's business here, Dr. Tegg, the elder, having died the year last mentioned. The brothers continued together for some years, and then Dr. Albert Tegg assumed sole control. His office and infirmary are conveniently located, and the establishment is well equipped in every respect. All conveniences are provided for the care and treatment of animals, and several competent assistants are employed. Dr. Tegg is prepared to treat all diseases and ailments of horses, and can guarantee the best results. He also attends to out of town cases by appointment, and his charges are reasonable for all classes of service. Dr. Tegg is a man of unequivocal skill and entire reliability, and fully sustains the excellent reputation he enjoys. He is now and has been for ten years veterinary surgeon to the Rochester Fire Department, and the Water Board. He has taken into partnership his son, Dr. A. George Tegg, who is also a graduate of the Royal Veterinary College, of London. Telephones: office, 846 a; residence, 846 b.



HAHNEMANN HOSPITAL.

CHARLES M. FRANK.

Grocer—No. 152 East Avenue.

This gentleman began business in April, 1880, and has since built up a large trade throughout the city and its vicinity, necessitating the employment of four clerks. The store has dimensions of 20 x 75 feet, and is neatly fitted up. The stock carried is at all times large and complete and embraces a comprehensive assortment of staple and fancy groceries, dried and fresh fruits and vegetables and grocers' sundries generally, all of the best quality and offered at lowest prices. Mr. Frank was born in this city, is a young man popularly known, and has achieved deserved success.

Buffalo Library.

A. D. PRATT.

Grower of and Dealer in Nursery Stock—No. 114 Court Street.

Mr. Pratt is one of the leading men in the line indicated in this city and has an extensive business. He was formerly of the firm of Pratt Bros., established over thirty years ago, and has been alone since 1886. Mr. Pratt is a gentleman of mature age, active and energetic, and was born in Massachusetts. He is a thoroughly practical nurseryman, of long and successful experience, and enjoys a well-earned reputation for excellent products and honorable dealing. He is grower of and dealer in fruit and ornamental trees, shrubs, and hardy plants, vines, roses and small fruits, and has first-class facilities, alike for the raising of superior stock, and for packing and shipping, and has a commodious, well-equipped packing house on University Avenue, Brighton. He sells at wholesale and retail, and has upward of 350 agents, his trade extending throughout the Union. He can furnish anything in his line at lowest possible prices, and goods are carefully packed and promptly shipped to all parts of the country. Mr. Pratt issues a handsome and comprehensive illustrated descriptive catalogue, and anyone desiring the same will have it sent to him upon application.

ONDERDONK & STANTON.

Real Estate Exchange—Rooms Nos. 12 and 13 Exchange Place Building, No. 16 State Street.

The development of the real estate market is one of the most certain indications of the solid prosperity of any city, and realty is now more than ever sought after as a remunerative and absolutely safe method of investment. Among the leading real estate agents of Rochester are Messrs. Onderdonk & Stanton. Mr. Onderdonk established business here in March, 1888, and was for a time, associated with Mr. Horner and afterward with Mr. Sickels, but for some time previous to October 15, 1893, when Mr. Stanton was admitted, had conducted the business alone with most gratifying success. He is recognized as possessing an intimate and accurate knowledge of present and prospective values of residential and business properties in all parts of the city and its surroundings, and relying upon his sound judgment and judicious advice, many of our leading capitalists have made heavy investments of the most satisfactory character. They conduct a general real estate business, buying and selling all kinds of city and country property and are promoters of large manufacturing corporations, and, altogether an extensive and valuable business is done. Mr. Onderdonk is a native of Steuben County, New York, but has been a resident of Rochester since 1885, and is universally respected and esteemed. Mr. Stanton, was formerly business manager of the F. E. C. Medicine Company, and has been a resident of Rochester for many years and is well and favorably known in business circles.

G. De KAPPELLE.

Agent for the McConnell Germ Proof Filter—914 Wild Building.

These filters are perfect safeguards against disease germs of cholera, typhoid fever, diptheria, malaria and all contagious diseases caused by drinking impure water and though only about two years on the market are now in extensive and growing use. They are simple in construction and absolutely perfect in operation. The filtering medium consists of a porous wall, strictly impervious to all suspended matter, however minute, made in spherical shape so as to resist the strongest water-pressure. The impurities are all collected on outer side, from which they are easily washed. The composition is made of the finest mineral flour, whose nature is not to paste or flint, but remain porous enough to allow only pure water and air to pass through it. They are made in a dozen different sizes, with a filtering capacity varying from two to forty gallons per hour. The McConnell Germ Proof Filter "Perfection" No. 2 is a filter of large capacity for household, office, hotel and restaurant use, is made of brass, finished in nickel, and block-tinned inside (it is also made of iron and painted). It is placed on the wall, over the sink, entirely out of the way. Connections are made at bottom. To clean, open flush pipe and turn brush to right. It will furnish a large supply of fresh water at any time and will filter 300 gallons per day, twenty-four hours. The McConnell "Polar Electric" is a filter and cooler combined. It has a porous mineral tube of very large filtering surface and will supply forty-eight gallons of pure water in twenty-four hours. The "Excelsior" manufactured by the same party is also a filter and cooler. This is a beautiful gravity filter of large capacity. It is made of light stoneware, very handsomely decorated, has large filtering tube, will filter thirty gallons per day of twenty-four hours. It is also a cooler. The ice is placed in bottom of jar, and kept separate from filtered water. The McConnell germ proof filter "Pansy" is a little beauty. It is intended for use of a small family or for any use where a small, neat filter is required. It is made of brass, block-tinned, and finished in nickel. The bottom chamber has a hand-hole, so as to thoroughly wash it. This filter is also made of iron, and handsomely painted. Will filter thirty gallons per day of twenty-four hours. Mr. De Kappelle, who is sales manager for Monroe, Wayne, Ontario, Livingston, Wyoming and Orleans Counties, has represented the McConnell Filter Company here in Rochester since April last. He has sold a number of filters during this period and his business is rapidly growing. These filters are in use in the Monroe County Savings Bank, the Rochester Savings Bank, Jenkinson Flats, the Hotel Ontario, Little Casino, Sea Breeze Railroad Depot, and in many residences in and around this city. Correspondence is invited and all communications will receive prompt response.

ELECTRIC LAUNDERING COMPANY.

No. 9 Mount Hope Avenue.

No concern of its kind in Rochester does better work or gives more excellent service than the Electric Laundering Company. The laundry is perfectly equipped, and the facilities altogether are first-class in every respect. This prosperous enterprise was started in November, 1891, and was formerly conducted by Lyon & Co. They were succeeded in March, 1893, by the Electric Laundering Company, and under the management of P. W. Hughes, the business has since been carried on with increased success. The building occupied by them is a two-story and basement brick structure, 21 x 100 feet, and is provided with electric motor power, and all the latest improved machinery known to this branch of industry. Eighteen to twenty people are employed, while several wagons are in service, and thirty agencies are maintained by the company in and around the city for a distance of fifty miles. Laundry work of every description is done in the most expeditious and excellent manner, and the utmost satisfaction is assured. Anything from a tent canvas to a lace handkerchief is laundered in accordance with the most approved methods, and on shortest notice. Family washing is a specialty, and collars and cuffs, shirts, underwear, hosiery, night robes, ladies' wear, etc., etc. are done up in first-class style, and lace curtains, laces, etc. are cleaned and made up in the most careful and thorough manner. Goods are called for and delivered free of charge at any part of the city, and out-of-town work receives immediate attention. The prices prevailing are of the most reasonable character, and all orders are promptly attended to. Mr. Hughes, the manager, is a native of England, but has been in America for a number of years. He is a man of thorough experience in this line, active and energetic, and is the owner of a steam laundry and carpet-cleaning works located at New Brunswick, N. J.

JOHN E. MAIER & SON.

Undertakers—Office, No. 388 North Street (Deining Building.)

This firm established business in September, 1892. Mr. John E. Maier was formerly with his brother, Mr. S. W. Maier for nine years, and is a practical embalmer. The son, Mr. John A. Maier, was an upholsterer, and both gentlemen were with the Archer Manufacturing Company. They do their own trimming and keep on hand a full supply of funeral goods. In embalming, the latest and best processes are employed, and great dispatch is used in answering all calls, the office being represented both day and night for the accommodation of patrons. The delicacy and thoroughness combined with good judgment, displayed by this firm, commend them peculiarly to the favorable notice of the public. Mr. John E. Maier, the senior partner, is a native of Wurtemberg, Germany, but has been a resident of America for forty-six years, while his son, John A. Maier, was born in Rochester.

GEO. N. MURA.

Wholesale and Retail Dealer in Wines and Liquors—No. 550 State Street.

This house is an old and thoroughly reliable one and fully sustains its reputation. It was established in 1844 by W. B. Duffy, who was succeeded by his son Walter B. Duffy, who was succeeded in turn by Edward O'Neill, O'Neill & Dempsey, Ed. L. O'Neill and J. T. Fetzner. In 1882, the firm-name became Mura & Knipper, under which style the business was conducted up to about five years ago, when Geo. N. Mura assumed sole control. Mr. Mura is a man of forty, born at Greece, Monroe County, but has lived in Rochester since childhood. He learned the carpenter trade and worked at that calling for a number of years. He is a member of the Rochester Democracy, the Select Knights, the Wine, Liquor and Beer Dealers' Association, and other societies. His store, which is 18 x 110 feet, is neatly fitted up and well ordered in both departments and several assistants are in attendance with the proprietor. Mr. Mura keeps on hand always a large stock, which comprises foreign and domestic goods and fine cigars and can supply the trade and public on the most favorable terms, his prices being the very lowest consistent with quality and quantity purchased, and orders for out of town are carefully and promptly filled and packed for shipment.

A. F. WIRSCHING.

Architecture and Ornamental Carver and Designer—No. 179 North Water Street.

This gentleman was formerly of the firm of Wirsching Bros., established in 1884, and has been in business alone for the past eight years. Mr. Wirsching, who is a native of Rochester, is a man in the prime of life, active and energetic. He has a well-equipped shop on the second floor here, with complete facilities, and employs several hands. He is a general designer and carver in wood, and gives particular attention to architectural and ornamental work. He can produce original and artistic designs, and can guarantee entire satisfaction. He also makes brass and boxwood molds and models, etc., on short notice, brass molding rolls being a specialty, and jobbing is promptly attended to. Mr. Wirsching is prepared to do all kinds of work in the lines indicated, and to warrant the same to be strictly first-class, while his prices are of the most reasonable character.

THE FRANK VAN DOORN COMPANY.**Signs and Banners—No. 24 Exchange Street.**

This house has been in existence for the past fifty years. It was founded in 1843 by Frank Van Doorn and on his retirement the Van Doorn Company was organized. In 1890, Messrs. E. J. Haddleton and A. T. Haskins succeeded to the control, though they retained the existing firm-title, and on the retirement of Mr. Haskins, in 1892, Mr. Haddleton became sole proprietor. He has long resided in this city, was for fourteen years with the Van Doorn Company, and is thoroughly skilled in all branches of his vocation. The business premises comprise two floors, each 25 x 75 feet in dimensions. Mr. Haddleton employs a staff of experienced assistants, and manufactures signs and banners of all kinds, making a specialty of banners and pictorial glass signs of all varieties. A matter of pride to him is the fact that all the flags and banners which graced the New York State Exhibit at Chicago were made in his establishment.

SIDNEY HALL.**Boiler and Tank Maker—No. 175 Mill Street.**

Mr. Hall was born in England, but has resided in the United States the past thirty-nine years, all of the time in this city. He was for thirty-four years in the employ of the Woodbury Engine Company, the last three years in the capacity of manager. In March, 1890, he left that house after a quarter century's faithful service, and established business on his own account. Mr. Hall's workshop is excellently equipped, only competent workmen are employed and all kinds of boilers and tanks are turned out, while all kinds of repairing is neatly done, repairs for the Woodbury & Booth boilers being a specialty. Mr. Hall also deals in grates, boiler castings and packing, and all orders are filled in the most conscientious manner.

GEORGE A. LANE.**Wagon and Carriage Builder—No. 458 North Street.**

Mr. George A. Lane established business in this city in 1880, first locating on the corner of North and Central Avenues and in 1886 removed to the present location. The premises here comprise three floors and three fires are kept running and all tools and appliances, both in the wood-working and blacksmithing departments, are supplied for the proper execution of work of the most substantial character. The range of manufacture embraces spring wagons, carriages and buggies, in each of which a profitable demand is supplied. In the production of these vehicles the choicest material is used, the best seasoned woods and highest quality of iron and steel. From eight to ten workmen are employed whose operations are under the close personal supervision of the proprietor. The prompt attention of the house is given to repairing of all kinds, and satisfactory results are guaranteed. Mr. George A. Lane, the proprietor, is a native of Canada, but has been a resident of the United States twenty-four years. The products of this house have a wide and increasing sale throughout this section of the country, and wherever introduced have that reputation which results from thorough workmanship and intelligent direction.

PHILIP KRON.**Manufacturing and Jobbing Machinist—Bee Hive Building, Graves Street.**

Mr. Kron is a gentleman of middle age and was born in this country. He is a practical machinist of many years' experience and learned his art in the Judson Governor Works. He was formerly a member of the firm of Jenkinson & Kron, established March, 1891, and succeeded the same as sole proprietor February, 1893. He has a well-equipped shop with complete facilities and employs six in help. Mr. Kron is prepared to furnish estimates on all kinds of machinery, and can guarantee perfect satisfaction. Punches and dies of all kinds for sheet-metal workers, etc. are made by him on short notice, and jobbing generally is promptly executed. Bicycles are repaired, printing presses are repaired and erected, and lawn mowers are sharpened and repaired. Planer-squaring shear, paper cutter and all kinds of machine knives are ground. All orders receive prompt and personal attention, and all work is warranted, while the prices charged here are most reasonable.

CHARLES F. SCHEUERMAN.**Funeral Director—No. 89 Allen Street, Corner of Sophia.**

Mr. Charles Scheuerman established business in Rochester in October, 1890, and has occupied the present location since May, 1893. His office is nicely fitted up and connected by telephone, and he is prepared to supply everything required for a funeral and interment at short notice and at reasonable rates. Mr. Scheuerman is a practical embalmer, possessing that knowledge, tact, skill and consideration which are absolute essentials in the undertaker of to-day. The promptest attention is given to all orders by night or day. The telephone call at the office is No. 864, while the residence at No. 84 Campbell Street is also connected by telephone, the call being No. 88. Mr. Scheuerman is a native of Rochester and a graduate of Clark's School of Embalming.

GOODE & GARFIELD.

Real Estate—No. 314 Powers' Block.

This firm, composed of Messrs. Richard W. Goode and Charles F. Garfield, make a specialty of heavy deals, and among the sales effected by them was that of the Briggs' Block for \$100,000, and the Mumford residence for \$5,000. The business of this concern was first started in 1890, by Mr. R. W. Goode, who is a native of Belleville, Canada, and was in the real estate business in Toronto three years before coming to this city. In 1891 Mr. Garfield, a native of New York, and formerly with the H. H. Warner Co., became his partner. Both are young, energetic, progressive business men, popularly known, and are meeting with well-deserved success. Messrs. Goode & Garfield carry on a general business as real estate agents and brokers, attend to all branches of their calling, including the negotiation of loans and mortgages, and all transactions are conducted upon the most liberal and equitable basis.

LONG BROTHERS.

Machinists, Pattern and Model Makers—Bee Hive Building, No. 13 Graves Street.

This business was established six years ago by the brothers A. A., V. J. and J. C. Long. In 1889, Mr. J. C. Long deceased, and the surviving members have since conducted the affairs of the house. These gentlemen are experts in the designing and making of special machinery, and one of their specialties is a power punching press, which gives the best satisfaction for accuracy and convenience. Its weight complete, with iron legs is about 700 pounds. The firm are designers and builders of experimental machinery, patented articles, etc., are sheet metal workers, printing press repairers, pattern and model makers, manufacturers of punches, dies and special tools of all kinds and general jobbers. Estimates are furnished at shortest notice, and first-class work is guaranteed in every instance.

CHAS. H. JUDSON.

Jeweler—No. 256 East Main Street.

For a period of over thirty years this concern has been in successful operation. Its founder was Mr. John Ditmeier, who conducted it up to 1887, when, he was succeeded by the firm of Judson & Robie, and this remained the same up to two years ago, when, upon the death of the latter, the present proprietor assumed sole control. A year after the inception of the enterprise the store now occupied was taken possession of. This is spacious and commodious, fitted up with walnut fixtures and appropriately furnished. In the varied assortment will be found a full and complete line of gold and silver watches of the best foreign and domestic makes, diamonds and other precious stones, jewelry of every description, in a profusion of useful and ornamental articles, clocks of all kinds; sterling silver and plated ware, optical goods, etc., all of which are of the newest and most fashionable designs and sold at the very lowest prices. Four efficient assistants are in constant attendance, and a specialty is made of manufacturing to order all kinds of small jewelry, also of repair work, all of which is neatly and promptly executed. Mr. Judson is an experienced and reliable jeweler, having learned his trade with Smith & Edmunds of this city, and is a member of the Jewelers' Security Alliance.

AUG. WUNDES.

Cutler and Grinder—No. 163 North Water Street.

This business was established twenty-five years ago by Mr. Wessler, who was succeeded by T. Sauer, and in August, 1893, Mr. Wundes became proprietor. He also conducts a shop at No. 112 Andrews Street, established two years ago. He is a general cutler and grinder, making a specialty of concaving razors and lawn mowers, shears, scissors, knives, etc., are ground in first-class style. He is also a locksmith and dealer in wood faucets. All kinds of work in his line is done at reasonable prices. Mr. Wundes was born in Prussia, came to the United States twenty-two years ago and has since made his home in this city.

F. M. DERRICK.

Pianos and Organs—No. 60 South St. Paul Street.

This house has been in successful operation since 1880, being originally located at No. 53 State Street, and removed to the present quarters in January, 1893. The store is spacious and thoroughly attractive, and is fully stocked with a fine assortment of pianos and organs of high grade. Among the popular instruments handled by Mr. Derrick, are the Malcolm & Love, the Behr Brothers & Co., and the Baus and Keller pianos, and Waterloo organs. These instruments are sold either for cash or on easy payments, and specially liberal terms are offered to purchasers. Pianos and organs are tuned and repaired at short notice and the patronage is large, first-class and influential from city and country. Mr. Derrick was born in Canada and is a gentleman of large experience in musical matters, and of high repute and standing in musical circles.

A. W. WILBUR.

Notary Public—No. 67 Reynolds Arcade.

This gentleman was appointed a notary public, March 31, 1880, and has been busily employed as a general scribe, in the drawing up of all kinds of legal documents, in the preparation of which he is known to excel as regards care and accuracy, as well as an attorney in pension claims. He has had large practical experience in business affairs and possesses a wide acquaintance with business and professional men in this city and throughout the State. He is liberally patronized by our best citizens, and places all transactions upon a thoroughly sound and satisfactory basis. Mr. Wilbur was born in Chautauqua County, N. Y., and served four years and six months in the war for the Union; enlisting as a private in Battery A, First Michigan Light Artillery, and rising to the rank of captain. He is a member of Cady Post, No. 236, G. A. R. of Brockport, N. Y., the Society of the Army of the Cumberland; and of Central Lodge, No. 666, I. O. O. F. and Franklin Lodge, No. 41, A. F. and A. M., and was lieutenant and commissary of First Battalion, N. Y. State Patriarchs Militant of the I. O. O. F.

CENTRAL LIVERY AND BOARDING STABLES.

D. W. Howe, Manager—Nos. 116, 118 and 120 Andrews Street.

These stables have been in existence for the past twenty-five years and have been under the management of Mr. D. W. Howe three years. Mr. Howe was born in Litchfield County, Conn., came to Rochester in 1874, and established a livery stable the same year. He was formerly at No. 152 Andrews Street, and also on North St. Paul Street. The premises occupied comprise a three-story building, 50 x 100 feet in dimensions, and having accommodations for fifty-six horses. The drainage, lighting, and ventilation are perfect in every respect. Here can be found at all times, day or night, an excellent stock of twelve horses, and a fine line of carriages, hacks and hearses. Horses are boarded for any length of time, at reasonable rates, and given the very best of food and treatment.

W. H. SUESS.

Stoves, Ranges, Furnaces, and House Furnishing Goods—No. 216 North Street.

This prosperous business was established in 1866 by Mr. E. S. Suess, father of the present proprietor, who retired in 1891, and was succeeded by his son, W. H. Suess. The premises comprise a store, 30 x 75 feet in dimensions, with a commodious shop in the rear, and employment is furnished six experienced workmen. Mr. Suess has constantly in stock a large and varied assortment of kitchen furnishing goods, tin and Japan ware, stoves, ranges and heaters, making a specialty of the Palace and the Hornet hot air heaters, the Norman ranges and stoves, and the Burdett Smith & Co. steel ranges. In the manufacture of tin plate and sheet iron work, this house occupies a position at the head of the trade, while in roofing, spouting, guttering and general repairs, every facility is at hand for the prompt and perfect fulfillment of all orders. Mr. Suess is a practical and successful master of his trade, and popular with his hosts of patrons.

GEORGE A. LENT.

Real Estate—No. 445 Powers' Block.

Mr. Lent has been engaged in this line about two years and has acquired an excellent patronage. He is a general real estate and insurance broker, and is prepared to buy and sell on commission, all kinds of city and country property, and makes a specialty of handling Rochester realty. He has farms and ranches for sale in the west and southwest, and also lands and orange groves in Florida, and can offer inducements to purchasers. Estates are taken in entire charge by him and judiciously managed, while houses are rented and rents promptly collected. Loans are negotiated on bond and mortgage, and risks are placed with first-class fire and life insurance companies at lowest rates. Mr. Lent is a man of strict integrity, well and favorably known and has a creditable war record serving in the army for four years during the "late unpleasantness," and is an active member of the G. A. R.

THE STANDARD SEWING MACHINE COMPANY, CLEVELAND, OHIO.

J. Heberling, General Agent for Western and Central New York—No. 362 East Main Street.

Mr. J. Heberling, the general agent of this company, was formerly of the Heberling Running Stitch Sewing Machine Company, and controls twenty-four counties, having agents located in each, so in all there are about seventy-five agencies. He has had fifteen years' experience in the sewing machine trade, has been with the Standard Company since 1884, and general manager here six years. The Rochester store is in charge of P. Bussendorfer, who has been in the trade many years, and was formerly engaged in the business with his brother in Buffalo, and is also a partner in the Rochester business. He employs A No. 1 assistants here, and enjoys a large, flourishing business. The Standard sewing machines have been on the market since 1885, and are well known for their superior merits. They are guaranteed to be as represented, and to give entire satisfaction to all who purchase them.

THOMAS BELL.

Carpenter and Builder—No. 374 Exchange Street.

Mr. Bell has been established in business nearly forty years and has during this time executed much important work in his line, building many residences in Rochester and vicinity, and has just completed three houses for Mrs. Hovey, on College Avenue. Mr. Bell employs none but competent workmen, and personally supervises the carrying out of all contracts awarded him. Estimates are furnished at short notice, all prices being based upon the most reasonable scale, and all work is executed in a thorough manner bound to give entire satisfaction. Mr. Bell was born in England, and has resided in the United States many years.

JAY C. D. CURTISS.

Plymouth Pharmacy—No. 172 Plymouth Avenue.

Mr. Curtiss is a native of this city, and studied the drug trade with his brother-in-law, Mr. J. K. Post, of J. K. Post & Co. In 1876 he established business at No. 184 Plymouth Avenue, where he remained up to April, 1889, when he removed to his present address. The store is handsomely appointed, and filled with a complete stock of the choicest drugs and chemicals, toilet and fancy goods, surgical appliances, etc., all of the best quality and highest value. Mr. Curtiss pays particular attention to the compounding of physicians' prescriptions, and allorders in this line are filled in the most accurate manner. Reasonable prices rule in every department and all orders are met without delay.

CHAS. V. KLIPPERT.

Practical Mechanic, Experiment and Model Making, Etc.—No. 151 State Street.

The subject of this sketch, Chas. V. Klippert, is a man in the prime of life and a native of Rochester. He is a practical mechanic of thorough experience and an expert in the construction of experimental machinery and in model making. He was formerly a member of the firm of Vogt & Klippert, established in 1888, and succeeded to sole control of the business about a year ago. He has a well-equipped shop here with complete facilities and employs several skilled workmen. Mr. Klippert is the manufacturer of patent letter files and Ebbett's sash lock, and turns out a number of novelties. He makes a specialty of all kinds of fine brass work, and gives particular attention to developing and perfecting mechanical inventions. Experimental machines and working models are made by him in the most skillful manner on short notice, and perfect satisfaction is guaranteed. Jobbing in all branches is done in the most expeditious manner and at very reasonable prices, and all work is warranted to be first class. He enjoys a large local patronage which is constantly increasing as the merit of his workmanship becomes more generally known.

GEORGE P. HUMPHREY.

Antiquarian Bookseller—No. 25 Exchange Street.

This is the leading and best stocked antiquarian book store in the western part of the State and is widely known. Mr. Humphrey, the proprietor, is a native of this city and a man of excellent judgment. He has been established in business as at present since 1885, and has gained a large and desirable patronage. His store is 35 x 110 feet in area and is well ordered, and several assistants are in attendance. Mr. Humphrey is dealer in new and old books, magazines, periodicals and reviews, and he issues a complete catalogue. He purchases libraries and large lots of books and carries an extensive stock. His collection contains over 35,000 volumes, and includes histories, biographies and standard works covering every department of literature by ancient and modern authors; Indian stories and narratives of early times in America, colonial sketches, scientific and ecclesiastical publications, books of travel, works of fiction and romance, old, rare and quaint volumes, encyclopædias, poetical works, and, in short, new and second hand books in almost endless variety, together with all the leading magazines, periodicals, reviews and other publications. Correspondence is invited, and any book on the market is supplied at lowest price.

W. J. HOYE.

Jeweler—No. 182 East Main Street.

This business was first established in 1890 by Bowen & Hoyer, but has been controlled by Mr. Hoyer alone since January, 1893, and the house is now very generally regarded as headquarters for jewelry of all kinds, gold and silver watches, diamonds, eye glasses and spectacles. The flourishing trade conducted in these goods is substantially supplemented by an extensive connection for repairs of all kinds; including watches, clocks and jewelry; the cleaning and adjustment of music boxes and complicated time pieces of every description constituting a leading specialty of the business and being executed with the greatest care and accuracy and always to the unqualified satisfaction of the customer. Special attention is also given to fitting the eyes. The store is beautifully furnished and always presents an attractive appearance. Mr. Hoyer was formerly with Tiffany & Co., New York City, and is an expert at his trade and a member of the Jewelers' Security Alliance.

MONROE CIGAR COMPANY.

No. 18 State Street.

This enterprise was established four years ago by the present proprietors, Messrs. C. D. Tulse and W. C. Roseboom, and a most substantial success has been achieved, the large trade that has been developed extending to all sections within a radius of sixty miles, two salesmen representing the house on the road. The excellently appointed store occupied has dimensions of 15 x 75 feet, and is filled with a heavy stock of the choicest cigars, cigarettes, smoking and chewing tobaccos, and smokers' goods of all kinds. The firm are general agents for the famed "Admiral" cigarettes, of which their sales average 500,000 a month, and also the new high grade brand, "Opera Lights," which are meeting with popular favor. Among their most popular brands of cigars are the "Bad Cigar" and "Worse Yet," both five-centers, and "Four Corners," a ten-cent cigar. Messrs. Tulse and Roseboom are liberal in all dealings with customers, and their popularity is fully merited.

E. E. NIER & CO.

Artists—Nos. 532-536 Powers' Block.

This house has earned a reputation for ability, skill, and trustworthiness, of which it may justly take pride. Mr. Nier, the sole proprietor, was born in Rochester, and is happily gifted by nature with an artist's instinct and ability, which with perseverance and practice has enabled him to develop to a point of perfection. Although he never received a lesson from the hands of an instructor, yet, such was the natural power intuitive to the brush and pencil within his grasp, that he has realized the fullest scope of all efforts aimed at by him. Mr. Nier executes the finest artistic portraits in India ink, oil, water colors, crayon or pastel, and the most artistic work is guaranteed every patron.

G. W. JOHNS.

Druggist—No. 305 North Clinton Street.

As one of the leading druggists of Rochester, Mr. G. W. Johns has long been prominent in trade circles. He established business in this place in 1874, and has become widely and favorably known as a veterinary surgeon and manufacturer of medicines. He studied with Dr. Dunn, an experienced veterinary surgeon in Allegheny County, New York, and practiced at Danville, New York, previous to coming to Rochester. The store and laboratory are of ample dimensions, and arranged with that taste and skill which attest the business methods of the proprietor. Mr. Johns makes a specialty of keeping a full stock of physician's supplies, as well as pure and reliable drugs, medicines, chemicals, proprietary remedies, toilet and fancy articles, etc. He is the manufacturer and owner of Johns' Electric liniment and Johns' condition powders, which he sells to the trade and at retail; he also manufactures Johns' Russian rheumatic cure, Johns' malaria cure, Johns' gonorrhoea cure, and Johns' pile ointment, which are sold in all parts of the world. Mr. Johns is a native of Sparta, Livingston County, N. Y., but has been a resident of Rochester for eighteen years. He is now in the active prime of life and highly esteemed in professional and social circles.

EDWARD MONAGHAN.

Horseshoer—Corner Euclid Street and Elm Park.

This gentleman began business twenty years ago, on Division Street, and in 1891, built the premises where he is now located. Being a thoroughly skilled horseshoer and liberal in his dealings, he has never lacked for patronage. His shop is equipped with two fires and all necessary appliances; four hands are employed, and all customers have their wants attended to without delay. Mr. Monaghan was born in Ireland, has resided in Rochester for the past forty years, is a member of the Rochester Park Driving Association, and enjoys the good-will of all his fellow-citizens.

J. N. WRIGHT.

Livery and Boarding Stable—Division Street, between Clinton and St. Paul Streets.

For the past twenty years this business has been under the management of its present proprietor, who is the successor to Geo. Walbridge, from whom he also bought this property. The premises occupied comprise two commodious floors, having the dimensions of 66 x 85 feet, and these are perfectly arranged throughout for this special line of business, while accommodation is afforded for twenty-eight head of stock. A specialty is here made of boarding horses by the day, week or month at reasonable rates, which receive the best of food, care and attention. Mr. Wright conducts a general livery business, and has on hand a fine line of horses and stylish and comfortable carriages of all kinds for hire, which are promptly furnished upon order, at all hours of the day or night, at moderate terms. He has long been identified with this line of business, having conducted a stable on Water Street for seven years previous to locating here. A native of Dutchess County, this State, Rochester has claimed him as a resident for the past thirty-two years.

CHARLES ADAM.

Manufacturer and Dealer in Optical Instruments, Cutlery Etc.—No. 36 Front Street.

Mr. Adam was born in Germany, and came to the United States and to Rochester in 1866. He was engaged with Bausch & Lomb, optical goods manufacturers for fifteen years, and twelve years ago started in business independently, at his present address. The premises occupied have dimensions of 20 x 60 feet, and are equipped with steam-power machinery and all appliances. Mr. Adam employs experienced assistants, and is a general manufacturer of and dealer in optical instruments and cutlery. He also grinds and concaves shears, scissors, razors, skates, knives, etc., and sharpens lawn mowers and clippers. A full stock of the choicest goods in his line is carried, and all patrons have their wants supplied satisfactorily and upon the most reasonable terms.

C. J. RUSSELL.

Real Estate—No. 301 Wilder Block.

Prominent among the successful real estate agents of this city stands Mr. C. J. Russell who established business in this line in 1885. He is prepared to buy, sell, let or exchange properties of all kinds, undertake the management of estates, collect rents, secure responsible tenants, and attend to all legal matters concerning the transfer of realty. He makes a specialty of dealing in good commercial paper and local securities, makes profitable investments for clients and negotiates loans on bond and mortgage. Mr. Russell is a native of New Hampshire, coming to Rochester in 1865, but resided in Madison County much of the time representing Rochester interests. He was for twenty years a traveling man and is highly esteemed in commercial and social circles.

J. A. BAITINGER.

Watches and Jewelry—Room No. 13 Wilder's Arcade, No. 27 East Main Street.

Mr. Baitinger established himself in Rochester as a manufacturing jeweler in 1888, and his establishment is the leading enterprise of its kind in the city. He employs several skilled assistants and is engaged in manufacturing solid gold jewelry for the trade. He executes to order all kinds of plain and ornamental jewelry work at short notice and in the most accurate and artistic manner, and numbers among his patrons many of the leading jewelry houses of this part of the State. He is an expert diamond setter and watch repairer and makes a specialty of difficult repairing. Mr. Baitinger is a native of Stuttgart, Germany, and there learned his trade. He came to America in 1879, and to Rochester in 1881, and has gained an excellent patronage.

J. C. McKENZIE.

Veterinary Surgeon and Horse Shoer—No. 19 Spring Street.

This gentleman is an expert veterinary surgeon, who makes a specialty of horses' hoofs and fine shoeing. The business conducted by him is an old-established one, having been founded in 1851, Mr. McKenzie becoming a partner in 1880 and sole proprietor in 1892. He executes fine horse-shoeing on scientific principles, all cases of interfering being quickly and radically remedied, while the hoof is skillfully treated, and it is a stubborn case indeed which does not yield to the enlightened treatment here given. A full line of drugs, medicines and appliances requisite to the relief and cure of horses is kept on hand, and many horses are under his care at all times. Mr. McKenzie is a native of Scotland, who has practiced his profession here in Rochester since 1872.

EDWARD F. HIGGINS.

Livery and Boarding Stable—Nos. 84 to 90 North Fitzhugh Street.

This enterprise was inaugurated some thirty-five years ago, by Frank X. Masseth, and, after some changes, the present proprietor succeeded to the control in 1888. The stable is a fine brick building, containing three floors, 66 x 160 feet, and has first-class accommodations for seventy-five horses. Mr. Higgins owns sixty-four horses himself, and has by far the finest livery in Rochester. His stock of vehicles embraces seventy different kinds, including a Royal Berlin bridal coach, an eight-spring vis-a-vis, sixteen large coaches, and several fine broughams, coupés, surreys, and pleasure wagons of various sizes. First-class coupés are furnished for shopping, calling and theaters, and any number of carriages are supplied for funerals, weddings and receptions at short notice. The patronage is large and influential, principally from the wealthiest citizens, and the boarding branch of the business is patronized by the best class of trade. A force of thirty skilled assistants contribute to the successful operations of the house, including several experienced drivers, and every care and attention is bestowed upon all horses entrusted to the charge of the house. A branch has been opened at No. 35 Atkinson Street, with accommodations for eighteen horses, while being used largely for storage. Mr. Higgins is a native of Rochester, an expert authority upon the care and treatment of horses, liberal in all his dealings, a member of the Livestockmen's Protective Association, and a young man of wide acquaintance and eminent popularity.

M. A. MALOY.

Carriage and Wagon Builder—No. 423 State Street.

This enterprise was inaugurated in 1879, and under expert and reliable management has proved remarkably successful. The house not only became firmly established, but soon began to compete with older concerns, introducing to this market the highest type of vehicles. Only first-class work is turned out, both new, job and repair work being given prompt and skillful attention; and at prices which, quality considered, cannot be duplicated elsewhere. Mr. Maloy is a native of Rochester, in the active prime of life, and enterprising and progressive in all his methods.

GEORGE W. MILLER.

Lasts, and Rounding-out Plates—Nos. 10 and 12 Graves Street.

This is the oldest establishment in Rochester engaged in the manufacture of lasts and rounding-out plates. The house was founded some thirty-five years ago by Mr. John Dufner, and was directed by him up to 1890, when he admitted Mr. George W. Miller to partnership, and in December of the same year his death occurred, when Mr. Miller came into sole possession. Mr. Miller is a native of Rochester, popularly known here, and learned his trade with Sheppard of this city, while he was also engaged in a factory in Albany. The premises occupied have an area of 50 x 90 feet, and are equipped with three last machines, driven by steam power. Eleven experienced hands are employed, and the factory has an output capacity of 900 pair of lasts weekly. The goods are of the most reliable character, and the trade supplied extends to all parts of the United States.

J. M. BACKUS.

Fancy Groceries—Nos. 15 and 17 West Main Street.

The gentleman whose name heads this sketch is the oldest grocer in Rochester, having been continually in trade here for a period of thirty years. He has made a specialty of the finest cased goods, and caters to a first-class retail patronage in this city and vicinity. His house is headquarters for the choicest wines, brandies and cigars; Scotch and English ale, Dublin Stout and London Porter; and all the leading brands of champagnes, claret, Sauternes and Burgundy wines; also, Apollinaris, Hathorn, Congress, Hunyadi Janos, Geyser and Sheboygan mineral waters; Backus' celebrated "Epicure" hams and bacon, French peas and mushrooms, Crosse & Blackwell's sauces and pickles, olives and olive oil, sardines and capres, and Roquefort, Edam, Cheddar, Stilton, Sap Sago, Grated Parmesan, English dairy, pine apple and "Young America" cheese. The goods invariably commend themselves to the confidence of buyers, and prices are always fair and equitable. Mr. Backus was born in Rochester, and from 1847 to '62 was clerk in the grocery house of H. L. Vervailous, and has been eminently successful in meeting every demand of a host of permanent and influential patrons.

WORDEN'S DINING-ROOMS.

No. 38 East Main Street, (Up Stairs.)

The proprietor of this enterprise is the oldest restaurateur in Rochester, having been established in the business here since 1844, and opened his present dining-rooms on the 19th of May, 1887. He occupies three entire floors, 25 x 134 feet each, which are divided into public dining-rooms, a spacious banquet hall and five private rooms, besides laundry and kitchen. All are arranged and appointed in the most approved style, insuring the comfort and convenience of every patron. The cuisine is in charge of experts in the culinary art, and guests can dine a la carte here in a manner unrivaled in town. A splendid dinner is also served for twenty-five cents, while any dish is cooked to order in the best manner and at moderate prices. A corps of twenty-eight skilled assistants contribute to the satisfactory operations of the house, and the patronage is large, first-class and influential at all seasons, some six hundred people being waited upon here every day. Mr. Worden, the popular proprietor, is a gentleman of large experience as a caterer to the tastes of the public, and is held in universal esteem as a citizen and business man.

CHAS. E. KOHLMETZ.

Machinist and Blacksmith, Manufacturer of Iron Work for Buildings—Nos. 178 and 180 North Water Street.

This gentleman is a practical machinist and blacksmith, and makes a specialty of the manufacture of ornamental wrought iron work. The business was founded in 1872, by Mr. H. Kohlmetz, who admitted his son to partnership in 1885. On the lamented death of the honored senior partner in February, 1892, the son succeeded to the sole control. The present works were erected in 1888, and from the first have occupied a prominent and representative position in the industries of this community. Every modern facility is at hand, and employment is given to some twenty-five skilled hands. The iron work turned out embraces all descriptions for building purposes, and is constructed with unusual accuracy and care, while the promptness, efficiency and reliability with which the wants of buyers are fulfilled warrant the remark that no better establishment can be found with which to open permanent business relations. Mr. Kohlmetz is a native of Rochester, and a young man of large business experience, and thorough reliability.

HISTORY AND COMMERCE OF ROCHESTER.

E. J. RICE.**Plumber—No. 6 South Washington Street, Near West Main.**

This gentleman is an expert and practical plumber, and gas, steam and hot water fitter, of thirty years' experience, and established his business here in 1890. He makes a specialty of contract work on public buildings and private residences, in preventing the escape of foul gases, regulating underground drainage, and arranging ventilation on strictly scientific principles. Baths, closets and sinks are fitted up in a superior manner, and all the requisite pipe and fittings are furnished and put in for the introduction of steam and hot water heating and artificial gas. Among the important commissions executed by Mr. Rice may be named those for the Rochester Safe Deposit and Trust Company, Exchange Place Building, Jenkinson Hotel, J. H. Ashton, Hotel Livingston, E. J. Keene, O'Kaine Bros., Eiseman Block, and the residences of Geo. E. Mumford, Geo. Arnold and Thomas Chester. He was also superintendent of the work on the St. Lawrence Hospital at Ogdensburgh, N. Y. Mr. Rice was born in Ireland, coming to this city forty years ago, and is a member of the Master Plumbers' Association of New York and the National Association of Master Plumbers.

PEETERS BROS.**Wholesale Manufacturers Horse Collars—No. 197 Front Street.**

A representative and widely known Rochester house engaged in the manufacture of horse collars is that of Messrs. Henry and William Peeters, conducting business under the firm title of Peeters Bros. This firm was organized in 1885, and a large and prosperous trade has been acquired through the superiority of the goods turned out. The building occupied has five floors, each 20 x 60 feet in dimensions, and the workrooms are equipped with the most improved tools and appliances, while employment is given eight hands. The Messrs. Peeters are practical workmen, personally supervise the labors of their assistants, and the best of care is taken to secure the best results. The firm manufacture Kay, patent leather, and draft horse collars, sell at wholesale only, and are prepared to quote prices that challenge successful competition. The trade of the house extends throughout New York, Pennsylvania, and New England, and is steadily growing in volume.

Mc CONNELL & MEYERS.**Tin, Sheet Iron, and Cornice Work, Etc.—No. 308 State Street, Corner Platt.**

This enterprise was first started by Mr. J. S. McConnell in 1891, and he was joined in partnership in 1892 by Mr. W. F. Meyers, the present firm-name being adopted. The former was born in Canada and has lived in Rochester fifteen years, while Mr. Meyers, who is a native of Poughkeepsie, N. Y., came to this city twelve years ago. Both are thoroughly practical tin and sheet iron workers, and they execute roofing and all kinds of jobbing, heavy iron work, build smoke stacks, etc. They also manufacture sheet metal ware, and are agents for the Royal Hot Air furnaces. Estimates are furnished on application, and all orders are performed in the most painstaking manner. Messrs. McConnell & Meyers are members of the Stove, Furnace, Sheet Metal and Roofers' Association, and are highly regarded in business circles.

AMERICAN WRINGER COMPANY.**W. J. Griffith, Manager—No. 22 Allen Street.**

This branch house is under the efficient management of Mr. W. J. Griffith, who has been with the company four years as assistant manager and collector at St. Louis, Mo. The business was established here in 1884, and a large and increasing trade has been developed. The stock carried embraces rugs, albums, curtains, draperies, lamps, silverware, etc. Goods are sold for cash or on the popular instalment plan, and the extensive trade of the house necessitates the employment of twelve experienced assistants. The wants of all classes of patrons are ministered to with eminent success and satisfaction in every instance. This company has over 150 branch houses in the United States and is thoroughly reliable and responsible. Mr. W. J. Griffith, the popular manager, has gained a high standing in business and social life, and is eminently deserving of the substantial success he has achieved.

DR. L. M. FRENCH.**Veterinary Surgeon—No. 117 West Main Street.**

This gentleman learned his profession with his father, who was a graduate of the Royal Veterinary College at London, and is well known in this State, having practiced his profession many years at Saratoga. Dr. L. M. French attended Prof. Brown's school at Philadelphia, also the Merchant's Veterinary College at Philadelphia. He practiced five years in Saratoga, and thirty years in Wayne County, and came to this city in 1888. He possesses a thorough knowledge of all branches of his profession and his services are in great and increasing demand as the success he has attained is known far and wide. His prices are always just and reasonable and he is honorable and reliable. Dr. French is a native of Saratoga and stands deservedly high in the business and professional circles of that city as well as of Rochester.

J. A. McDONALD & CO.**Plumbers and Gas Fitters—No. 84 Franklin Street.**

The active member of the above firm, Mr. J. A. McDonald, is a young man born in Bloomfield, N. Y., but has lived in Rochester for a number of years. He is a practical plumber and gas fitter, and a member of the Master Plumbers' Association. Mr. McDonald was of McDonald & Moffat for some time, starting in business as at present in March, 1893, and has built up a thriving and prosperous trade. He has a well equipped shop here, connected by telephone (No. 1070), and carries a full line of supplies. McDonald & Co. are prepared to do all classes of plumbing and gas fitting work, and can guarantee entire satisfaction. They give special attention to house drainage, sewerage and water service, and jobbing in all branches is executed with skill and dispatch. All orders are promptly and carefully attended to, and all work done is warranted, while the prices are moderate.

JOHN CUNNINGHAM.**Teamster—No. 45 Belmont Park.**

Mr. Cunningham has been established for the past seven years, and has excellent facilities for doing all kinds of hauling, and can guarantee entire satisfaction. Freight of every description is trucked to and from all depots, and merchandise generally is transferred and forwarded. Furniture, household effects, etc. are carefully packed and moved to any part of the city or vicinity at reasonable rates, and goods are also placed on storage and insured at lowest rates. Mr. Cunningham is a gentleman of thirty-six and a native of this city. He is a man of push and energy and exercises close personal supervision over every detail of the business. He has number of double and single wagons in service, owns ten horses, and employs seven competent drivers. His office is connected by telephone (107), and all orders will receive immediate attention.

JOHN A. VANDERWERF.**Carpenter Builder—No. 34 South Fitzhugh Street.**

This business was established by the father of the present proprietor thirty-four years ago, and later the firm-name became Vanderwerf & Son. In 1879, that partnership was dissolved, and John A. Vanderwerf has since carried on business alone. He has a well-equipped shop, with complete facilities, and employs ten in help. Mr. Vanderwerf is a man in the full prime of life and a native of this city. He is a practical carpenter, of many years' experience, and is a member of the Builders' Exchange. Mr. Vanderwerf is prepared to give estimates on all kinds of buildings, and can guarantee satisfaction. Houses are remodeled by him, also, stores and offices are fitted up, and jobbing generally is done on short notice. All orders receive prompt attention, and all work is warranted.

EXCELSIOR STEAM LAUNDRY.**C. A. Clark, Proprietor—Nos. 111-113 West Main Street.**

This laundry succeeded to the business of the Parkhill Steam Laundry in April, 1892, and has since been conducted with steadily increasing success. The premises comprise three floors, 30 x 60 feet each, which are supplied with ample steam power and all machinery known to modern laundry use. Eighteen skilled hands are constantly employed in the various departments and the work is executed in the highest style. Fine work and low prices are the ruling principles of the establishment and the business is conducted upon methods that have not failed to commend the house to the confidence of the public. Twenty agencies have been established and the trade is large and active in this city and throughout the surrounding country for a distance of forty miles. Mr. C. A. Clark is an experienced business man and a member of the National Laundrymen's Association.

EAST SIDE HORSE SHOEING ESTABLISHMENT.**L. Schmitt, Proprietor—No. 23 Cortland Street, (Next to Greennagel's Stables.)**

This shop is the largest and best equipped of the kind in Rochester, and the facilities are first class in all respects. Mr. Schmitt, the proprietor, is a native of Ontario, Canada, and the inventor and patentee of a patent toe and side-weight clip, with movable weight, adjustable to any shoe, and which is an appliance of a highly meritorious character. For cheapness, durability and general excellence this device has no parallel, and is a boon to horse owners. He started in business in 1866, at Berlin, Canada, and removed to Rochester in 1870. He was formerly of the firm of Schmitt & Ziegels, and later of Hicks & Schmitt, and has carried on business alone since 1879. Mr. Schmitt was for some years at North and Franklin Streets, and removed to the present place in 1883, when he erected this building. His shop is spacious and commodious and is provided with all conveniences. There are four fires in the establishment, and half a dozen skilled workmen are employed here. Horses are shod by Mr. Schmitt in accordance with scientific methods, and perfect satisfaction is assured. Particular attention is given to the hoofs, which are treated in the most skillful manner, and all work done here is warranted, while the prices charged are quite reasonable.

W. C. SMITH.

Wholesale and Retail Dealer in Baled Hay, Straw, Shavings, Grain, Etc.—No. 325 State Street.

This house was established in 1889, and was formerly located at State and Platt Streets, removing to the present place in 1892. Mr. Smith has a commodious store here, with warehouse in the rear, and carries a big stock, which includes oats, corn, bran, middlings, and mill feed, together with hay, straw and shavings. Bottom prices are quoted on large lots, and the public is supplied in any quantity at lowest figures. All orders, wholesale or retail, are promptly attended to, and goods are delivered free of charge at any part of the city and vicinity. Mr. W. C. Smith, who has been sole proprietor since the retirement of T. W. Smith about a year ago, is a gentleman of middle age and a native of Yates County, where he was raised on a farm. He is a man of push and energy, thoroughly reliable in his dealings and is building up a flourishing trade.

JAMES O. HOWARD.

Wholesale Dealer in Wines, Liquors and Cigars—No. 148 State Street.

For over twenty years Mr. James O. Howard has been established at the present location. He is one of the best known men in the business in this city and has a large, active trade. He handles all the leading brands, both foreign and domestic and makes a specialty of fine old native whiskies, in bond, or tax paid. He sells in any quantity, bottled and in bulk, and can supply retailers and families at lowest prices. Liberal inducements are offered to the trade, and quality and quantity are guaranteed. Mr. Howard is a gentleman of middle age and was born in Monroe County. He is a man of entire reliability in his dealings, well and favorably known in the business, and has forty-five years' experience in this line. He occupies a spacious and commodious store and carries a large stock.

J. E. REMSEN.

Pharmacy—Monroe Avenue, Corner Alexander Street.

This popular pharmacy has been established many years, and has had several changes of proprietors, the present firm succeeding Duke Bros. in January, 1893. The store is of ample dimensions, fitted up with ebony fixtures, a handsome tile floor and contains every modern convenience for preparing and dispensing medicines, which is done with promptness and exactitude. The assortment of drugs and chemicals is pure and fresh, and of standard quality, and the pharmaceuticals and family medicines are of the highest merit. In toilet requisites the stock is full and complete, embracing everything belonging to the business. A great attraction to the place is the elegant soda fountain which is liberally patronized. Mr. J. E. Remsen, the active member of the firm, is a native of Brooklyn and has had eleven years' experience in this business. He is a graduate of the New York College of Pharmacy, was formerly clerk for Barnes & Co., of New York, and the Merwin Drug Company of Brooklyn, and is a member of the New York State Pharmaceutical Society.

J. R. MALANY.

Livery and Boarding Stable—No. 71 Centre Street.

Mr. Malany has been in this business for many years, and has been at the present location since April, 1886. He was established on State Street from 1884 to 1886, and prior to that had a stable on Fulton Street for seven years. He is a gentleman of middle age, born in Utica, and is a member of the New York State Liverymen's Association. His stable is spacious, commodious and well equipped and has excellent accommodations for twenty-five horses and a number of vehicles. Mr. Malany owns eighteen horses and thirty-two vehicles of all kinds, and employs several competent drivers. Horses are taken to board here by the day, week or month, at reasonable rates, and first-class "rigs" can be hired at moderate prices. Carriages, buggies and light wagons are furnished for all occasions, with or without drivers, and satisfactory service is assured.

LANNI & GALLO.

Manufacturers of Macaroni and Vermicelli—No. 167 Front Street.

A popular establishment in this city engaged in the production of macaroni is that conducted by Messrs. Dominick Lanni and Raffaele Gallo, under the firm-name of Lanni & Gallo. They began business in September, 1893, and are rapidly building up a large, flourishing trade. The premises occupied by them consist of a floor 40 x 125 feet in dimensions, equipped with a press that produces sixteen shapes and kinds of macaroni, a mixing machine, and a gramala, all are operated by steam power. Ten hands are employed and macaroni of very superior quality is turned out. Messrs. Lanni and Gallo are natives of Italy, where the finest macaroni is made.

CHAS. H. ALTHANS, M. D.

Wholesale and Retail Druggist—No. 105 East Main Street.

The business controlled by Dr. Althans was founded twenty-five years ago by Mr. G. H. Haass, who was succeeded in April, 1893, by Dr. Althans. This gentleman was born in Kinteln, province Kurhessen, Germany, where he entered the pharmaceutical profession in 1852, and in 1857 came to this country. During the war he served on the medical staff of the 52d Regiment New York Volunteers, 1st Division, 2d Corps, Army of the Potomac, taking part in thirty engagements and performing notable services. He is a member of the G. A. R., and holds membership in the New York College of Pharmacy. In 1881 he graduated as an M. D. from the Medical Department of the University of the City of New York. From 1865 to 1881 Dr. Althans was in business as a druggist in Brooklyn and New York, and is well and favorably known in the trade. The store occupied is finely appointed, completely stocked with fine drugs, and an active, first-class trade is transacted.

ANDREW J. MATTLE.

Undertaker—Nos. 92 North Clinton and 69 Franklin Streets.

Mr. Mattle has had an experience in this calling extending over many years, and previous to November 17, 1893, was with his brother, John A. Mattle, at whose death in that year he succeeded to control. Two competent assistants are employed, and at his neatly appointed warerooms will be found a complete stock of funeral furnishings of every description. Mr. Mattle gives personal supervision to the management of funerals, providing everything that is necessary for these sad occasions, and conducts the affairs in the most considerate, efficient and painstaking manner. The office is open all night, and all calls receive prompt and satisfactory attention. Mr. Mattle, who is a native of this city, is a man of sterling worth, and a member of the Monroe County Funeral Directors' Association.

ROCHESTER LAST, DIE AND PATTERN WORKS.

No. 250 Mill Street.

The largest and most prosperous last works in the State of New York is, perhaps, that of the Rochester Last, Die and Pattern Works, which was originally started by Mr. H. Loewer in 18—, and is now carried on by Loewer & Frey under the original company name. Mr. Loewer is one of the few men so practical that he can personally do any part of the work in any branch of the business, he having started with only one last-turning lathe, and gradually built up a business here now requiring eight lathes beside which he has a branch at Summit, a small station on the Rochester and P. R.R., where the wood is cut, rough turned and thoroughly dried for three years before being sent to the factory here. Mr. Loewer is well known to the public as an inventor as well; his specialty being shoe machinery. Among his many inventions may be mentioned, the Loewer sole rounder, for the manufacture and sale of which he has lately formed a stock company with \$200,000 capital. He was also one of the original manufacturers of the first shoe headbands placed on market.

J. C. BAUMER.

Genesee Nickel Plating Works—Nos. 32, 34 and 36 South St. Paul Street.

Mr. Baumer has been established in business six years, and during that time has built up a large and flourishing trade. The premises occupied by him are equipped with steam and electric power, and all appliances and conveniences, and employment is found for several skilled workmen. Nickel plating, and copper bronze oxidizing is executed to order at shortest notice, while bar and foot rail brackets, and the "Little Gem" faucets and other novelties are also manufactured in the most workmanlike manner, the prices charged being of the most reasonable character. Mr. Baumer is a native of this city, possesses a thorough knowledge of his vocation, and as an upright business man enjoys the good will of the entire community.

HALL & SNOW.

Machinists—No. 293 Mill Street.

George E. Hall and James H. Snow, who compose the above firm, are men in the full prime of life and natives of Seneca Falls. Both are practical machinists of thorough experience, and were formerly with the American Fire Engine Company, at Seneca Falls, for a number of years. They started in business together here in Rochester in 1892, and have gained a large patronage. They have ample and excellent facilities and can execute orders for anything in their line on short notice. Their shop, which is 40 x 50 feet, is equipped with steam power, lathes, drills and all needed appliances and tools, and four competent mechanics are employed here. Hall & Snow do a general line of machine work, construction and repairs, and jobbing in all branches is promptly executed by them. They give special attention to experimental machines and working models, and can guarantee the utmost satisfaction, while dies and punches for all purposes are made by this firm with skill and dispatch.

Buffalo Library

HISTORY AND COMMERCE OF ROCHESTER.

BRANCH OF THE NEW YORK BISCUIT COMPANY.

(Manufacturers of Parks & Savage's Superior Biscuit,) S. D. Raymond, Manager—No. 15 South Clinton Street.

The principal offices of this company are in New York and Chicago, and works are maintained at New York, Chicago, Boston, Hartford, New Haven, Newburyport and through the West. The works at New York and Chicago are newly constructed and are the largest and finest manufacturing establishments of their kind in the world—having separate departments for each line of goods made, and use over 4,000 barrels of flour per day. Mr. Raymond has been the local manager in this city four years. He was formerly in the employ of Parks & Savage, of Hartford, Conn. The New York Biscuit Company are manufacturers of Parks & Savage's superior biscuits, the Wonderful "royal cream biscuit," milk crackers, oyster crackers, snaps, jumbles, cakes, etc. Their goods are known all over the country, and are unexcelled for excellence and uniform superior quality. Mr. Raymond has a store and warehouse, 25 x 100 feet in dimensions, runs two delivery teams, sells at wholesale only, and all orders are filled upon the most favorable terms.

K. M. STEWART.

Book and Job Printing—Cox Building, North St. Paul Street.

This business was established something over three years ago by Ferd. R. Stewart, who still continues in ownership although the establishment is conducted by the gentleman whose name heads this sketch. The quarters occupied here in the basement of the Cox Building are spacious, commodious and well equipped. The facilities are first-class in every respect, the place being provided with electric motor power, and cylinder presses, four jobbers, a new and complete outfit of type, etc., and six to eight experienced hands are employed. Book and job printing of all kinds is done in the most expeditious and excellent manner, at lowest possible prices, and perfect satisfaction is assured. The leading lawyers patronize this house for the printing of all their law case briefs and points. Fine commercial, legal and society work is a specialty, and catalogues, pamphlets, law cases, briefs, programmes, wedding invitations, visiting cards, etc., are printed in the neatest style of the art, on short notice. All orders receive immediate attention, and all work is warranted to be strictly first-class. Mr. F. R. Stewart, who is general manager, is a man of practical skill and thorough experience, and gives close personal supervision to every detail of the business.

DR. STEVENS' EAST INDIA CONSUMPTION CURE, (the Cannabis Sativa Remedy.)

W. A. Noyes, Sole Proprietor—Nos. 820-822 Powers' Block.

This is a highly effective preparation for diseases of the lungs and throat, and for various other affections, and has cured thousands. It has been before the public now for over twenty years, and has gained enduring hold on popularity throughout the United States and Canada. It is a thoroughly reliable remedy and a certain cure, when cure is possible. It braces and strengthens the general system, and restores the muscular fibers to their natural and healthy tone. It secures refreshing sleep and puts an immediate stop to the annoying and debilitating night sweats; makes the head clear, the spirits free and hopeful, the mind active and undisturbed. In fact, it cures promptly and radically in all cases of consumption, bronchitis, asthma, catarrh, and all nervous diseases which have not progressed beyond the reach of curative agents, and its superiority over all others is attested by the thousands of cures which it has made and is making daily, in all parts of the country. Hundreds of testimonials from physicians, clergymen, and men and women of all classes and conditions throughout the country, testify to the merits of this preparation. Mr. Noyes owns the formula of Dr. Stevens, under which this remedy is prepared, and exercises close personal supervision over the manufacture thereof. He sells to the trade, and can quote liberal terms to druggists.

ALBERT TEGG & SON.

Veterinary Surgeons—No. 105 Platt Street.

The veterinary hospital at the above address is under the expert proprietorship of Albert Tegg & Son, the former of whom has made a lifelong study of the anatomy and ailments of the horse and is an acknowledged authority of the highest standing. He was born in England, and studied his profession with his father and brother, both of whom were graduates of the Royal Veterinary College of London. He entered into partnership with his brother in London in 1866, and in 1870 emigrated to this country and established himself in the practice of his profession in this city. He has been the veterinary for the city since 1883, and has built up a large and influential patronage in city and country. He is prepared to treat all kinds of domestic animals, and many of the finest horses in this section have been under his skillful and successful treatment. All departments of veterinary surgery are here represented, and the hospital has accommodations for fifteen animals, with every appliance at hand for their comfort and care, and all calls from the city or country, by mail or telephone No. 846 A. are promptly answered. Mr. Tegg is duly registered by the New York State Board, and has been a member of the Rochester Veterinary Medical Society since 1879. His son, Mr. Albert Geo. Tegg, having graduated at the Royal Veterinary College of London, England, is a partner in the firm, thus combining ripe experience and educational culture to form a tower of strength in the veterinary field.

E. E. JACKSON.

Grocer—Nos. 573 and 575 South Clinton Street.

This house was opened in November, 1891, and has built up a high reputation and a large and steadily increasing trade. The premises comprise a fine double store, fully equipped with every facility for the convenient handling and proper storage of supplies. The stock is full and complete and is being constantly replenished by the arrival of fresh invoices. The goods of this house are noted for their purity, freshness, excellence and absolutely low prices, and orders are delivered promptly in all parts of the city free of charge. Mr. Jackson is a native of Batavia, New York, and a young man of large business experience, wide acquaintance and popularity.

J. F. NAGLE.

Druggist—No. 53 Meigs Street.

Mr. Nagle has had twenty years' experience in this business and after acquiring a knowledge of his profession with Mr. R. W. Chambers, spent six years as clerk for Mr. W. H. Batelle, and in 1884, established business on his own account at the present location. He occupies a store of ample dimensions, compactly arranged and very neatly appointed. Fully appreciating the importance of his large prescription and family recipe trade, he has made every provision for filling them at all hours with promptness and accuracy, and none but the most competent assistants are employed. The stock is full and complete, and everything pertaining to a well-regulated pharmacy is here to be found. Mr. Nagle is a native of Rochester, and thoroughly devoted to his profession.

GEORGE REUTER COMPANY.

Grocers—No. 49 Meigs Street, Corner Park Avenue.

This house is the largest and finest of its kind in this section of the city. It was established in 1870 by George Reuter, and in 1891, the present company was organized with a capital of \$30,000, and with George Reuter as president; Chas. E. Reuter secretary and treasurer. The salesroom is a model of elegance in its appointments and arrangements, and every convenience is at hand. The stock is large and carefully selected, and comprises a full and complete assortment of everything usually handled in a first-class grocery, and ten assistants and four delivery wagons are kept busy in meeting the demands of patrons. The honored founder of the business was born in Prussia on the Rhine and came to Rochester in 1850. He and his son combine ripe experience and vigorous ability to form a house that is a tower of strength in the grocery trade.

TIMOTHY DERRICK.

Merchant Tailor—No. 19 North Fitzhugh Street.

This gentleman has had a prosperous career covering a period of twenty-six years. His parlors are amply spacious and commodious, neatly and attractively arranged, and present a very fine appearance, while every convenience is at hand for the advantageous display of goods and the comfort of customers. The stock carried embraces a splendid line of the very finest fabrics, products of the most celebrated looms of England, France and Germany, in all the latest styles and patterns. These are made up to order in the most artistic manner by the very best experienced designers and workmen, in the latest fashionable styles, and satisfaction is guaranteed as to fit, finish and durability. Eight experienced workmen are given steady employment and all the operations of the establishment are conducted under the personal supervision of the proprietor, who is a practical cutter and tailor. Mr. Derrick is a native of Ireland, but has been a resident of Rochester since 1860, and of America since 1851.

W. H. CRAIG.

Livery and Boarding Stable—West Main Street, Between Fitzhugh and Sophia Streets, Office, Powers' Hotel.

This is in all respects a first-class establishment and receives a large and desirable patronage. The accommodations are excellent, the service is tip-top and everything here is of a superior character. There are a number of elegant "rigs" for hire, including six handsome coaches, a tally ho, a coupé and fifteen other fine wheel vehicles. Carriages of every style and variety, with liveried coachmen are furnished on short notice, and at reasonable rates, while buggies and light wagons of all kinds can be had for all occasions. The stable is commodious, neat and well kept, and has stalls for thirty head. There are about ten drivers and hostlers employed, and horses are boarded here by the day, week or month at moderate rates. Mr. Craig, the proprietor, is a gentleman of middle age, and a native of Rochester, and was formerly with the H. H. Warner Company for a number of years. He took this stable (which had been unused for some time hitherto) in 1889, and the venture has been attended with gratifying success. Mr. Craig is a member of the Liverymen's Association of the State of New York.

HISTORY AND COMMERCE OF ROCHESTER.

F. SCHLEGEL & SONS.

Florists—No. 260 South Avenue.

This firm are growers of and dealers in choice roses, shrubs, plants, etc., and their trade, which is both wholesale and retail, gives evidence of constant increase. They make a specialty of floral decorations and have first-class facilities. The business was established in 1875 by the senior member of the above firm, who conducted the same alone up to 1887, when he took his sons, F. R. and Geo. C. Schlegel, into partnership. Mr. Schlegel, the elder, was born in Germany, but has lived in Rochester since 1847. He is a practical florist and gardener, of many years' experience, and was formerly foreman for Ellwanger & Barry for quite some time. He is well and favorably known in nursery circles, and is a member of the Chamber of Commerce. His sons are men of thorough experience, also, and understand the business in all its details. Messrs. Schlegel have four acres of ground under cultivation, and their nine greenhouses cover 10,000 square feet. They have a neat store, and employ a number of competent assistants. A large and fine assortment is always kept on hand by them, cut flowers being a specialty, and bouquets, fancy baskets, emblems and floral designs of every description are made up, on shortest notice, and in the most artistic manner. Particular attention is given to decorations for weddings, parties, balls, entertainments and all other occasions, and the utmost satisfaction is assured. The prices charged by this firm are very reasonable and all orders receive prompt and personal attention.

W. E. WILLIAMS.

Merchant Tailor—No. 254 State Street.

This reliable establishment dates its foundation back to 1879, when it was established by Sontag & Nagle at the present location. Mr. Williams, who had been with this house for some time, succeeded to the control in 1884 and has been successful in retaining old patrons and gaining many new ones. The premises comprise a handsomely fitted up store with a shop in the rear, and a large assortment of imported worsteds, woolens, and suitings, also trouserings, cloths, cassimeres, etc., is kept on hand, which is not excelled in this city. From twenty to twenty-five practical tailors are employed, and every facility and convenience is at hand for the prompt fulfillment of orders. Mr. Williams is a native of Rochester, well and favorably known and is a member of the National Merchant Tailors' Exchange. Mr. Walter Thompson is the assistant cutter here and R. G. Fell has charge of the coat department, both of whom are young men of Rochester birth.

DOXSTATER'S BATH HOUSE.

Doxstater Bros., Proprietors—No. 97 North Water Street.

Plain or sulphur baths are here obtainable daily up to 10 o'clock p. m., and the establishment is popularly patronized by our citizens. At this bath house is a famous sulphur water well, known as the Old Longmuir. It was drilled in 1832 by Longmuir, the brewer. The water has a temperature of 52 degrees Fahrenheit, and its analysis is as follows:—carbonate of lime and magnesia with traces of oxide of iron, 1.48; chloride of sodium, 6.52; sulphate of soda, 6.99; carbonic acid small; sulphuretted hydrogen, 2.16. In 1851, Mr. Chauncey Doxstater succeeded Mr. Longmuir in the ownership of the well, and he added fresh water baths and a plunge. The plunge is 33 x 40 feet in dimensions and the water five feet deep. There are eight fresh water bath tubs, and ten sulphur bath tubs, and hot or cold baths may be had at reasonable prices. The present proprietors of the establishment are Messrs. C. B. and Geo. A. Doxstater, sons of Chauncey Doxstater, and they succeeded the latter at his death in March, 1881.

WM. DONOGHUE.

Wholesale Dealer in Wines and Liquors—Nos. 237-239 East Main Street.

Mr. Donoghue has been established since 1884, and was formerly located at Clinton and Main Streets, removing to the present address in 1887. He is a general wholesale dealer, and is sole agent for the Inglenook vineyard, Rutherford, Napa County, Cal. He handles all the leading brands, making a specialty of fine imported and domestic goods, and sells in bond or tax paid. His trade extends throughout Rochester and the surrounding country for a distance of fifty miles, and his business is large and growing. Mr. Donoghue, who is a native of Canada, came to this city in 1844, and later was in California for fourteen years. He occupies a 35 x 100-foot store and basement, and his place is neatly fitted up and well equipped in every respect. The office is connected by telephone (No. 557), and the establishment is provided with electric light and all modern conveniences. There is a handsome sample-room in the rear, with tile floor, mahogany fixtures, etc., and all departments are excellently appointed. There are half a dozen people employed here, while a salesman or two represents the house on the road. A large and first-class stock is constantly kept on hand and includes bottled beer, ales and porter, mineral waters and cigars. Mr. Donoghue's specialties are fine old rye and Bourbon whiskies, and the vintage of the Inglenook vineyard, and he can guarantee these goods to be strictly pure and of superior quality.

CHAS. HUTTE.

Dealer in Fine Boots and Shoes—No. 210 North Clinton Street.

As far back as 1853, this flourishing business was originally inaugurated by the present proprietor. The present desirable premises have been occupied for three years, and these comprise a large and commodious store, fitted up in a handsome and attractive manner with all the necessary facilities and conveniences, including electric light, for the handling and display of the goods and comfort of patrons. In the large and comprehensive assortment will be found a full line of boots, shoes, slippers, and rubbers in grades which have been most carefully selected, and in all purchases made at this establishment perfect satisfaction is assured. A specialty is made of fine custom work, all orders for which are promptly and reliably filled. Mr. Hutte is a native of Rochester, and is held in the highest respect and esteem.

WALLIS BROTHERS.

Pattern and Model Makers, Etc.—No. 193 Mill Street.

This enterprise was founded some twenty years ago by Mr. A. Walder. In 1888 he was succeeded by Messrs. C. T. and F. Wallis, the present proprietors, both of whom are masters of their profession. The premises occupied are 50 x 50 feet in dimensions, and equipped with steam power and all requisite tools and wood-working machinery. Six workmen are employed and the firm make to order machinery, agricultural, gear and stove patterns, also branding irons with extra deep letters. They also deal in metallic pattern and branding letters, selling the same at greatly reduced prices. Orders are given the most careful attention and are filled in a manner bound to give satisfaction.

F. W. ALEXANDER.

Druggist—No. 475 North Clinton Street.

This popular pharmacy was established in 1879 by Chas. Kreuser, the present proprietor succeeding to control in 1891. Mr. Alexander had for three years previously a store at Central Park in Alexander Street and is a druggist of seventeen years' experience. His extensive stock embraces a complete assortment of all goods usually to be found in a first-class pharmacy, all of which are derived from the most reliable sources of production. Particular attention is given to compounding physicians' prescriptions and family recipes, the purest material being used and every care being taken to preclude the possibility of error. Punctual and courteous service is accorded all patrons and a large and influential trade is enjoyed. Mr. Alexander is a native of Rochester, a graduate of the Philadelphia College of Pharmacy and a member of its Alumni Association; also a member of the Monroe County Retail Drug Association and the New York State Pharmaceutical Society.

JAMES CULLEN.

Horseshoer—No. 29 Mumford Street.

The foundation of this business dates back over half a century, and in 1885, upon the death of his uncle, Mr. James Cullen, who inaugurated the enterprise, the present proprietor secured control. In 1887 the present building was erected on the old site. It is a 20 x 90-foot, five-story brick structure. The blacksmithing department is perfectly equipped, three fires being provided, and steady employment is afforded four efficient hands. Horseshoeing in all its branches receive special attention, prompt service being accorded to all, and all the work is executed in the most thorough, excellent and perfect manner. Mr. Cullen was formerly engaged with his uncle, and possesses twenty-five years of practical experience in his trade. He is a native of Ireland, but has long been a resident here.

C. A. DAKE.

Druggist—Corner University Avenue, and Culver Park.

This business was established in 1888 by Dake Bros., the present proprietor succeeding to sole control in 1891. Having a thorough knowledge of drugs, and a large experience in the business, he has quickly acquired a lucrative practice both from physicians and the general public. As a compounder of physicians' prescriptions Mr. Dake has no superior. The most scrupulous care and accuracy are observed in putting up even the simplest preparations and the materials used are invariably of the very best quality. As a result, the house has the endorsement of leading medical men and enjoys an ever increasing patronage. The stock of drugs, medicines and pharmaceutical preparations is full and complete and the entire establishment is conducted in accordance with those business principles that are bound to be recognized and liberally rewarded. Mr. Dake is a native of Rochester and a registered pharmacist of nineteen years' experience. He is a member of the Monroe County Retail Drug Association, and a gentleman of high repute in business and social circles.

HISTORY AND COMMERCE OF ROCHESTER.

H. S. JENNER.

Cash Market—No. 350 East Main Street, Corner of Stillson.

As far back as 1861 this business was established and for the past five years it has been under the efficient management of the present proprietor, who succeeded Mr. Alfred Cork. The premises comprise a commodious store, perfect in convenience of arrangement, and the demands of the trade require a force of four experienced assistants. A heavy stock is carried at all times, all of which have been most carefully chosen from the best products put upon the market. All orders are promptly filled and delivered at residences free of charge, and customers are assured of receiving not only a superior article, but also full weight, honest value, courteous treatment and the lowest cash prices in the city. Mr. Jenner, who is an Englishman by birth, has resided in this country for the past twelve years, and before coming here conducted a market in Syracuse for a number of years.

W. H. GILMORE.

Druggist—No. 522 North St. Paul Street.

This gentleman has been engaged in the drug business for a period of thirty-two years, succeeding to the control of his present store in 1891. He makes a leading specialty of the compounding of physicians' prescriptions and family recipes and exercises immediate personal supervision over this important branch of his business. He always carries in stock a full line of drugs and medicines, and druggists' sundries as also the new disinfectant, "Gilmore's Germicide," which is a perfect antiseptic, deodorizer and air purifier, instantaneous in its action, the best and most perfect known to science, and is not poisonous, or will not stain or injure the most delicate fabric. It is in large and growing use and hundreds of testimonials are in the possession of Mr. Gilmore, who is the manufacturer and of which copies will be sent upon application. Mr. Gilmore has acquired a reputation and trade that furnishes the best possible proof of the reliability of his goods and the integrity of his business methods. He was born in Pavilion, N. Y., and was trained in the drug business from his early youth in Albion, N. Y. For twenty years previous to settling in this city he was proprietor of a drugstore at Pavilion, Genesee County, N. Y., and is an honored member of the New York State Pharmaceutical Society.

J. MATTESON.

Carpet Cleaning Works—No. 11 Caledonia Avenue.

Mr. Matteson embarked for himself in this business about five years ago, and in 1891 the premises at the present address were taken possession of. These comprise a commodious apartment, 40 x 80 feet in dimensions, fitted up with two of the celebrated "Star" carpet-cleaning machines, steam power, and all the best improved facilities for doing the most thorough work quickly, while nine efficient assistants are in regular service. The machines used by Mr. Matteson are the only ones of the kind in this city, and are pronounced by experts the very best, and superior to all others that have ever been made. He is in a position to thoroughly clean carpets of all kinds, without the slightest injury to fabric, color or design, in the most perfect and satisfactory manner, and at the very lowest charges consistent with first-class service and fair dealings. A number of first-class carpet layers and fitters are employed, and carpets are taken up, refitted and relaid when desired, at short notice, these goods being called for and delivered, free of charge. All orders receive immediate attention, the telephone call at these works being No. 889, and yearly contracts are taken for large residences, while an insurance is always carried for the protection of customers, who are cordially invited to call and see the work executed and the machinery in operation.

THE CROSBY FRISIAN FUR COMPANY. (Incorporated).

Men's Frisian Fur Goods and Custom Fur Tanning—Brackett House Building.

This business was originally established in 1890, by Mr. P. H. Crosby, and in 1893 the present company was incorporated under the laws of the State of New York, with a capital of \$30,000, and with P. H. Crosby, as president; G. W. Carpenter, vice-president; E. C. Rich, secretary and treasurer. The facilities of this company for making coats, gloves, mittens and robes are unsurpassed. The fur of which their goods are made is true to name, as the raw skins are selected from Holstein-Frisian stock, which, until a few years ago were wholly unknown to this country. These calf-skins are peculiarly adapted to the uses to which they are here applied, being thick-coated, desirable colors and close texture. The process to which they are subjected in preparing them renders the skins soft and flexible, and they never harden; in fact, they become softer with use. They are impervious to wind and storm, therefore for warmth they stand without an equal. No dyes whatever are used, therefore the full strength of fiber of these skins is preserved. The hair is rendered soft and fine, while it neither pulls out nor breaks. Being natural color, it always retains its luster and never fades; and two points of great advantage are they are perfectly odorless and absolutely moth-proof. All goods are made up here, from the green skins to the finished articles, under the immediate supervision of the inventor, Mr. Crosby. All garments are cut by the "Hawley system," which hardly leaves a remote chance of a misfit; while that indefinable element, style, is always imparted. The goods are in large and increasing demand by both dealers and consumers throughout all the Northern States. Custom work is a leading specialty, and prices of goods, or of making and furnishing, with directions for self-measurement, are sent on application. Mr. Crosby is a native of New York State, an expert and practical tanner, and was formerly of Crosby & Co., tanners at Antwerp, N. Y.

ROBERT THOMSON,

DEALER IN

* * * Bicycles. * * *

21 South Clinton Street.* * * * *

Buffalo Library.



This is the most extensive establishment in Rochester engaged in the trade in bicycles and wheelmen's supplies. Mr. Thomson began business in 1884, and has developed a flourishing trade throughout Wayne, Livingston, Monroe, Yates, Seneca and Ontario counties. He handles the Victor, Credenda, and in fact a complete line of all grades of bicycles; making a specialty of the Victor, the number of these machines sold, running up into the thousands thus establishing it as a general favorite. The store occupied by Mr. Thomson is of commodious proportions, elegantly fitted up and attractive and a large stock is at all seasons kept on hand, consisting of bicycles, tricycles, and wheelmen's supplies of all

kinds. Only first-class goods are handled, and every article sold is guaranteed to be exactly as represented. Mr. Thomson was born in Scotland, but has lived in this city since childhood. He is a charter member of the Rochester Wheelmen's League, the Lake View Cycling Club, and the League of American Wheelmen, and is well and favorably known and held in popular esteem by all who know him.

H. H. SPAULDING,

* * * * * **BROKER,** * * * * *

Nos. 116, 117 and 118 Powers Block.

Among the most successful of those who are carrying on operations as stock brokers in Rochester, is Mr. H. H. Spaulding, who has been established in business for a year and has built up a large, flourishing patronage of the most desirable character, through his energetic, liberal and honorable methods. His facilities are complete for the transaction of business upon the most satisfactory basis, and customers may rely upon having their interests advanced in the most substantial manner. Mr. Spaulding has a private wire communicating with his special correspondents in New York and Chicago, who are members of the New York Consolidated Exchange and the Chicago Board of Trade respectively, and he is in constant touch with the latest movements of the market. He buys and sells on commission bonds, stocks, securities, provisions, grain, and oil, and carries stocks on margin, and in all branches of the business will be found prompt, reliable and entirely trustworthy.

SCRANTOM, WETMORE & CO.
BOOKSELLERS,
STATIONERS AND ENGRAVERS.
 Nos. 21 and 23 State and 20 West Main Street.
 POWERS BUILDING.

This is the largest bookstore between New York and Chicago. It was originally established in 1868, by Messrs. Scrantom and Wetmore, the present style being adopted in 1878. The premises occupied for the business comprise one floor and basement, 30 x 150 feet each; one floor and basement, 30 x 50 feet each; and one floor, 15 x 100 feet; all arranged and equipped in the most attractive and perfect manner, and forming the most complete establishment of the kind in this section of the country. Under energetic and enterprising management it has become the liter-



ary center of the city. It has well-stocked departments for scientific, theological, medical and agricultural works; maps, globes and guide-books; illustrated works, and books in fine bindings; works of devotion, hymnals, prayer books and Bibles; sporting and yachting books, and out-of-door literature generally; juvenile and toy books, standard works in prose and poetry, sea-side novels, and leading periodicals; while a specialty is made of fine stationery, in which this house is known to excel. Orders for engraving on steel or copper are promptly and carefully filled, and inducements are offered in all branches of the business that are rarely equaled by any contemporary house. The Main Street store is wholly devoted to the wants of the business and professional men of the community, whose demands for blank books, typewriter supplies and all the minute of office equipment are constant and varied. The wholesale business of the firm is on an extensive scale, hundreds of merchants in and out of the city depending upon Scrantom, Wetmore & Co., for their supplies of books, stationery, druggists' sundries and fancy goods of one sort or another. It is always a busy department, but especial activity reigns when the Easter, school or Christmas trade is on. At these times nobody apparently has a moment to spare. The fact that their recent holiday sales were fully equal to those of the same season in 1892, in spite of the prevailing depression, may be taken as evidence that Scrantom, Wetmore & Co., are peculiarly fortunate in the class of patrons to whom they cater. The wholesale department is divided into two sections—a ground floor room and a basement 30 x 50 feet each, and a basement 30 x 150 feet. With their facilities as heavy jobbers, it is not surprising that Scrantom, Wetmore & Co., are able to meet competition in all of their retail lines. In books, for instance, they furnish any volume wanted as cheaply as it could be bought anywhere. The members of this responsible firm are Messrs. E. H. Scrantom, L. G. Wetmore and A. C. Walker, all of whom are Rochester men, "to the manor born"; members of the Chamber of Commerce, and reliable, representative city merchants.

C. T. Ham Manufacturing Co.



Manufacturers of

Tubular and Railroad Lamps and Lanterns.



Buffalo Library



This company are internationally famous as manufacturers of tubular and railroad lamps and lanterns, and as sole owners of the bull's eye lantern globes. It was incorporated in 1886, under the laws of the State of New York, with a capital of \$100,000, and is officered by C. T. Ham as president; Geo. W. Ham, secretary and treasurer. The president has been engaged in this branch of manufacture since 1871, being formerly president and sole proprietor of the Kelly Lamp Works, and also president of the Rochester Steam Gauge and Lantern Company for five years. He has now gained a pre-eminence in his industry of which he has every reason to be proud, being at the head of the largest lamp and lantern works in the United States, if not in the world. These works were completed in 1890, and comprise a massive brick structure, five stories high, 150 x 60 feet in dimensions, and splendidly equipped with improved machinery and appliances, operated by a steam engine of 60-horse power, and steady employment is given to from 200 to 250 skilled hands. The management is constantly introducing new and popular styles of lamps, lanterns and globes, which fully maintain the high prestige of the house in workmanship and quality, and are sold at prices which preclude successful competition. The aim is to promote direct trade with jobbers on both sides the Atlantic; to furnish a standard quality of goods which, once handled, will be sure to induce further orders; and, in short, to produce a line of specialties that will excel all others in every point of utility, economy and durability. Their success in this laudable endeavor has been brilliant in the extreme. They manufacture more styles of goods than any of their contemporaries, thereby meeting the demands of all classes of trade in an unequalled manner, and have built up an immense and influential patronage throughout the United States, South America, Mexico, Canada, Australia, the West Indies and Europe. Their specialties include tubular lanterns, tubular street lamps, tubular square lamps, tubular station lamps, tubular bridge signal lamps, tubular dash lamps, tubular side reflector lamps, railroad hand lanterns, railroad switch target lamps, railroad caboose lamps, railroad tail lamps, railroad rear signal lamps, cab and gauge lamps, pole target lamps, street car headlights, and bull's eye lantern globes. A handsomely illustrated catalogue is mailed on application, and lamps and lanterns of all descriptions are promptly made to order from samples or tracings. President Ham was born in Maine, and was master mechanic of railroad machine shops for twenty-three years previous to embarking in the enterprise in which he has won such an eminent and well-merited success. His son, the secretary and treasurer, adds his energy and vigor in maintaining the supremacy of this enterprising house.







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